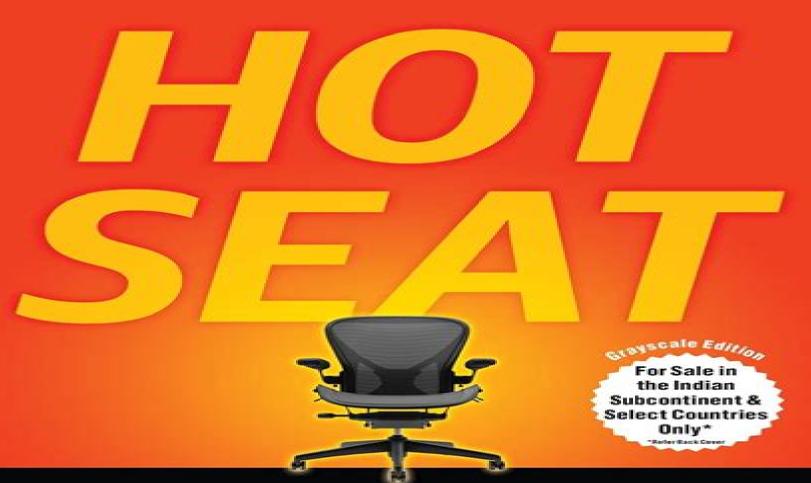
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THE **STARTUP CEO** GUIDEBOOK



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his team and the goals they tried to achieve As the business world continues to be rocked by stunning economic upheaval Hot Seat takes you into the office head and heart of the man who became CEO of GE on the eve of 9 11 and then led the iconic behemoth for sixteen fascinating and often turbulent years A handbook on leadership and life Stanley A McChrystal General US Army Retired CEO and Founder McChrystal Group Hot Seat (Export) Jeff Immelt, 2021-02-09 Immelt, 2022-03-03 An inspirational book to help you through hard times from the former CEO of General Electric perfect for fans of Diary of a CEO and Leaders Eat Last Jeff Immelt has always been one of my leadership role models He leads with head and heart This book shows how leadership is a full contact sport and Jeff leaves everything on the field JOHN DONAHOE former Nike CEO Read this book You ll be a better leader for it DAVID ROGIER Founder and CEO MasterClass In September 2001 Jeff Immelt replaced the most famous CEO in history Jack Welch at the helm of General Electric Less than a week into his tenure the 9 11 terrorist attacks shook the nation and the company to its core GE was connected to nearly every part of the tragedy GE financed planes powered by GE manufactured engines had just destroyed real estate that was insured by GE issued policies Facing an unprecedented situation Immelt knew his response would set the tone for businesses everywhere that looked to GE one of America's biggest and most heralded corporations for direction No pressure Over the next sixteen years Immelt would lead GE through many more dire moments from the 2008 09 Global Financial Crisis to the 2011 meltdown of Fukushima's nuclear reactors which were designed by GE But Immelt's biggest challenge was inherited Welch had handed over a company that had great people but was short on innovation Immelt set out to change GE's focus by making it more global more rooted in technology and more diverse But the stock market rarely rewarded his efforts and GE struggled In Hot Seat Immelt offers a rigorous candid interrogation of himself and his tenure detailing for the first time his proudest moments and his biggest mistakes. The most crucial component of leadership he writes is the willingness to make decisions But knowing what to do is a thousand times easier than knowing when to do it Perseverance combined with clear communication can ensure progress if not perfection he says That won t protect any CEO from second guessing but Immelt explains how he s pushed through even the most withering criticism by staying focused on his team and the goals they tried to achieve As the business world continues to be rocked by stunning economic upheaval Hot Seat is an urgently needed and unusually raw source of authoritative guidance for decisive leadership in uncertain times 101 Startup Lessons George Deeb, Red Rocket Ventures, 2013-11-01 A comprehensive one stop read for entrepreneurs

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Box High Growth Handbook presents crystal clear guidance for navigating the most complex challenges that confront leaders and operators in high growth startups

The Startup Owner's Manual Steve Blank, Bob Dorf, 2020-03-17 More than 100 000 entrepreneurs rely on this book The National Science Foundation pays hundreds of startup teams each year to follow the process outlined in the book and it s taught at Stanford Berkeley Columbia and more than 100 other leading universities worldwide Why The Startup Owner s Manual guides you step by step as you put the Customer Development process to work This method was created by renowned Silicon Valley startup expert Steve Blank co creator with Eric Ries of the Lean Startup movement and tested and refined by him for more than a decade This 608 page how to guide includes over 100 charts graphs and diagrams plus 77 valuable checklists that guide you as you drive your company toward profitability It will help you Avoid the 9 deadly sins that destroy startups chances for success Use the Customer Development method to bring your business idea to life Incorporate the Business Model Canvas as the organizing principle for startup hypotheses Identify your customers and determine how to get keep and grow customers profitably Compute how you Il drive your startup to repeatable scalable profits The Startup Owners Manual was originally published by K S Ranch Publishing Inc and is now available from Wiley The cover design and content are the same as the prior release and should not be considered a new or updated product

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