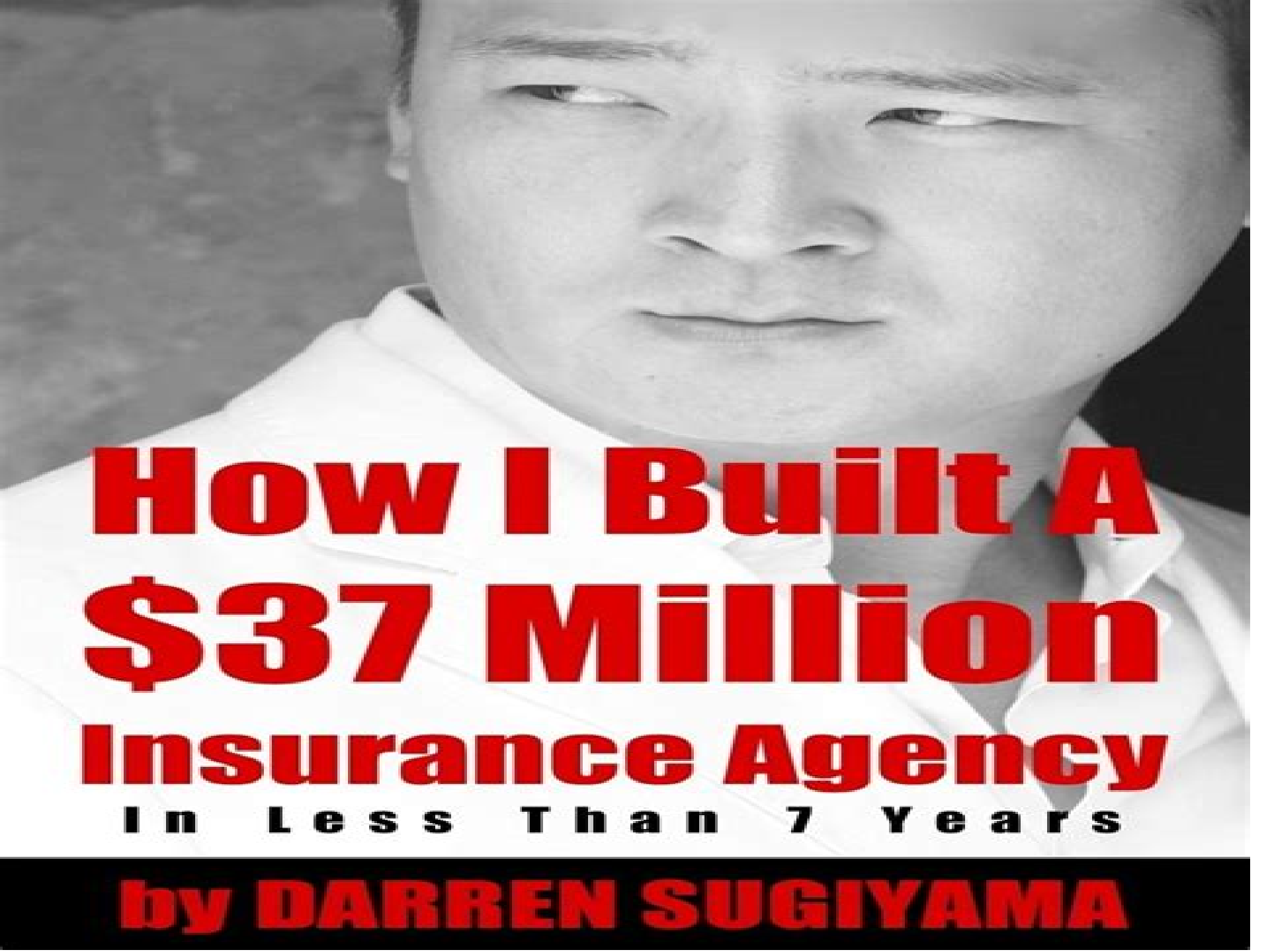


A black and white close-up portrait of a man with dark hair, wearing a white collared shirt. He is looking directly at the camera with a neutral expression. The background is slightly out of focus.

How I Built A \$37 Million Insurance Agency

I n L e s s T h a n 7 Y e a r s

by DARREN SUGIYAMA

How I Built A 37 Million Insurance Agency In Less Than 7 Years

Darren Sugiyama



How I Built A 37 Million Insurance Agency In Less Than 7 Years:

How I Built A \$37 Million Insurance Agency In Less Than 7 Years (Second Edition) Darren Sugiyama,2020-05-27 It has been 10 years since the First Edition of this book was published A lot has changed in the last 10 years The insurance industry has changed the economy has changed and Darren Sugiyama s entire business model has changed Many of the principles Sugiyama wrote about in the First Edition are still very relevant however this Second Edition contains new insights and new lessons he has learned over the last 10 years Now in his 17th year in the insurance industry with three additional insurance firms Sugiyama explains what elements of his approach have stayed the same what elements have evolved and what elements are brand new

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The Spectator ,1928 **Report of the Commissioners for Consolidating and Arranging the Public Statutes of the Commonwealth of Massachusetts** Massachusetts. Commissioners for consolidating and arranging the public statutes,1901 **Federal Home Loan Bank Board Journal** United States. Federal Home Loan Bank Board,1979

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