

"The best account I have read about how companies can enable and support internal entrepreneurs to achieve innovation-led growth."

—Philip Kotler,

S.C. Johnson & Son Professor of International Marketing, Kellogg School of Management

# GROW FROM WITHIN

MASTERING CORPORATE  
ENTREPRENEURSHIP  
AND INNOVATION

ROBERT C. WOLCOTT AND  
MICHAEL J. LIPPITZ

# Grow From Within Mastering Corporate Entrepreneurship And Innovation

**Nicolas Sireau**

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## **Grow From Within Mastering Corporate Entrepreneurship And Innovation:**

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**Grow from Within: Mastering Corporate Entrepreneurship and Innovation** Robert Wolcott, Michael Lippitz, 2009-09-22 Create Business and Generate Profits in New Markets through Innovation The best account I have read about how companies can enable and support internal entrepreneurs to achieve innovation led growth Philip Kotler S C Johnson innovation management should not be Grow from Within provides the knowledge you need to conceive and design valuable new businesses that breathe life into ideas and dramatically improve your top and bottom lines

*Building the Illinois Innovation Economy* National Research Council, Policy and Global Affairs, Board on Science, Technology, and Economic Policy, Committee on Competing in the 21st Century: Best Practice in State and Regional Innovation Initiatives, 2013-06-06 Responding to the challenges of fostering regional growth and employment in an increasingly competitive global economy many U S states and regions have developed programs to attract and grow companies as well as attract the talent and resources necessary to develop innovation clusters These state and regionally based initiatives have a broad range of goals and increasingly include significant resources often with a sector focus and often in partnership with foundations and universities These are being joined by recent initiatives to coordinate and concentrate investments from a variety of federal agencies that provide significant resources to develop regional centers of innovation business incubators and other strategies to encourage entrepreneurship and high tech development Building the Illinois Innovation Economy is a study of selected state and regional programs to identify best practices with regard to their goals structures instruments modes of operation synergies across private and public programs funding mechanisms and levels and evaluation efforts This report reviews selected state and regional efforts to capitalize on federal and state investments in areas of critical national needs This review includes both efforts to strengthen existing industries as well as specific new technology focus areas such as nanotechnology stem cells and energy in order to improve our understanding of program goals challenges and accomplishments As a part of this review The Committee on Competing in the 21st Century Best Practice in State and Regional Innovation Initiatives is convening a series of public workshops and symposia involving responsible local state and federal officials and other stakeholders These meetings and symposia will enable an exchange of views information experience and analysis to identify best practice in the range of programs and incentives adopted Building the Illinois Innovation Economy summarizes discussions at these symposia fact finding meetings and commissioned analyses of existing state and regional programs and technology focus areas the committee will subsequently produce a final report

with findings and recommendations focused on lessons issues and opportunities for complementary U S policies created by these state and regional initiatives

**The Innovation Mentality** Glenn Llopis, 2017-02-14 Companies in need of a fresh strategy for success realize that without it change is merely substitution not evolution Post pandemic the global workforce is different and business is becoming less about the business defining the individual and more about the individual defining the business As individuals creating shared cultures that drive change and foster growth people feel they are making contributions and connecting to leaders and their companies As a leader you need the wisdom and courage to turn the spotlight of accountability on yourself Problem is most of us have no idea how to do this Instead leaders continue to manage by using old templates and cannot evolve to become the leaders America needs because those templates stripped them of their identities leaving them insecure about who they are and how to face change To change the conversation we need diversity of thought to stimulate new growth attract new talent and generate new marketplace opportunities That s why Glenn Llopis s prescient advice rings true more than ever Featuring six ways to disrupt the status quo and reinvent the way we work The Innovation Mentality gives entrepreneurial and corporate leaders the tools they need to work with colleagues and employees to harness the power of positive change for the long term

**Proceedings of the XVI International symposium Symorg 2018** Nevenka Žarkić-Joksimović, Sanja Marinković, 2018-06-12 *Entrepreneurial Strategic Management* Ken R. Blawatt, 2014-04-18 This managerial book goes beyond the traditional thoughts on this subject It brings you a challenging dimension Create an entrepreneurial organization and you will exceed in the realization of your goals and objectives The entrepreneurial organization thrives on developing innovation customer retention productivity and growth Your role and that of other managers has changed dramatically in the last decade because two powerful new forces have joined in the environment A new social awareness and demographic shift in the work force coupled with a shrinking of markets in a technological and global landscape demands new ways of planning organizing and directing organizations ESM argues the need for implementation as the force majeure in fulfilling strategic plans and the engagement of the whole organization in strategic management to achieve organizational goals Inside you ll be introduced to a new approach to understanding the economic marketplace in four quadrants or fields where each determines what strategic responses are needed to thrive in those fields and which direction the organization is to go if it is to survive and grow This book lays out the cycle of corporate products and services from profitable innovation to decline and failure and offers the executive a road map to renovate and build the organization

**Innovation Management** Prof. Dr. Katrin Stefan, 2021-01-12 This is the first volume of publications on recent developments in innovation management within the newly established series edited by Kempten University of Applied Science and published by Deutsches Institut f r Ideen und Innovationsmanagement the German institute for idea and innovation management The authors are Master students enrolled in the Master programme Global Business Development The papers cover a wide range of different approaches to highlight how management theory

responds to the contingencies of an increasing complex and volatile business environment      Contemporary Strategy Analysis Robert M. Grant, 2021-11-22 The updated new edition of the market leading strategic analysis textbook addressing the emerging challenges that businesses face in an increasingly complex and dynamic environment In Contemporary Strategy Analysis expert strategist and lecturer Robert M Grant equips management students and working professionals with the concepts frameworks and techniques needed to make better strategic decisions Designed to be accessible to readers from different backgrounds and with varying levels of experience this classic textbook combines a rigorous approach to business strategy with real world examples of current practice and highly relevant case studies personally written by the author Contemporary Strategy Analysis focuses on the essential tasks of strategy showing readers how to use the tools of strategy analysis to identify analyze and exploit the sources of superior business performance to secure competitive advantage The eleventh edition examines the role of strategy in a world reshaped by the Covid 19 pandemic and discusses a wide range of trending topics such as the corporate social responsibility movement and environmental social and governance innovation presented alongside fully integrated business models and up to date examples of business model innovation Perfect for undergraduate and MBA students of business Contemporary Strategy Analysis has also proven influential with consultants executives and others engaged in the strategic direction of a modern enterprise      Innovative China Taco C.R. van Someren, Shuhua van Someren-Wang, 2014-07-08 China is trying to turn its labor capital and resources intensive lower added value and export dependent growth into a sustainable innovative economy This is changing the world s power balance and has sparked a race between East and West in knowledge based high added value economic innovation Inspired by their extensive experience in doing business with China the authors show how the US the EU and China have reached a crossroad where ten battle fields decide about their future earning capacity and prosperity Whether China will be a threat or an opportunity depends on the main players in government public and private organizations rethinking their innovation policies and paths of business development This books offers a new view on innovation which can be applied by corporate leaders and policy makers to get ready for the future      *Innovation Prowess* George S. Day, 2013-04-16 Wharton professor George S Day shows that growth leaders use their innovation prowess to accelerate their growth at a faster rate In this essential guide Day reveals how to build this prowess by combining discipline in growth seeking activities with an organizational ability to innovate      *Strategic Responsiveness and Adaptive Organizations* Torben Juul Andersen, Simon Torp, Stefan Linder, 2019-02-11 This volume of the Emerald Studies in Global Strategic Responsiveness presents a selection of articles from the EURAM 2018 conference They offer a range of new promising approaches about how to deal with the strategic challenges associated with contemporary market turbulence and the increasingly unpredictable business conditions      Microfranchising Nicolas Sireau, 2017-09-08 It is increasingly clear that fifty years of international development have done little to reduce poverty in Africa Indeed more and more academics and practitioners are highlighting the detrimental

effect of traditional development as carried out by international agencies and NGOs which often leads to dependency inefficiency waste and poor governance Yet there is a new movement that is surging ahead in its attempt to reduce poverty and generate wealth in Africa microfranchising Set up by pioneering organizations such as VisionSpring and HealthStore microfranchising is based on one of the most successful market based models in Western economies franchising From McDonald s to Coca Cola franchising has proven itself to be an effective and replicable way of scaling up a business rapidly in the Western context It is only recently that members of the growing body of social entrepreneurs have turned to the franchise model as one of the responses to Africa s endemic economic stagnation And the results have been inspiring instead of the dependency generated by traditional charity development projects these new social capitalists have generated enterprise and self sustainability in the most challenging environments of rural Africa This long needed book looks at the growth in microfranchising as a tool to generate wealth among poor communities in Africa The book traces the evolution of the concept of microfranchising from its foundation in Western models to its implementation in African countries today It provides practical steps from the world s leading experts on how to set up a microfranchise from recruiting franchisees to building a brand and a supply chain It gives case studies of successful microfranchises told by the enterprises themselves It continues with a theoretical analysis of the place of microfranchising within global social entrepreneurship It ends with a look at the future for microfranchising with recommendations for development Edited by the former CEO of SolarAid which created the Sunny Money microfranchise the book provides a ground breaking set of case studies and analysis of microfranchising for development It brings together academics and practitioners to provide context analysis and practical advice Indeed it provides the theory the practical advice and the case studies to guide any entrepreneur NGO business or government interested in setting up their own microfranchise scheme *Green China* Taco C.R. van Someren, Shuhua van Someren-Wang, 2012-10-30 China is creating the third growth wave in the sustainable sector This greening of the Chinese economy offers threats and opportunities for Western organizations Getting a piece of this new cake requires strategic innovations in both policy and corporate strategy Based on the theory of strategic innovation and their extensive practical experiences in doing business with China the authors propose potential areas and activities for strategic innovation in the West in response to Green China Adapting to Environmental Challenges Simon Torp, Torben Juul Andersen, 2020-07-21 Adapting To Environmental Challenges New Research In Strategy And International Business provides new perspectives to understand strategic adaptation in international business contexts based on corporate responsible behavior and cultural sensitivity as the ingredients for agile operations and a resilient multinational organization *Strategy and Communication for Innovation* Nicole Pfeffermann, Tim Minshall, Letizia Mortara, 2014-01-09 The innovation economy sets new standards for global business and requires efficient innovation management to plan execute and evaluate innovation activities establish innovation capability and coordinate resources and capacities for innovation on an intra and inter organizational level

Communication has become a critical factor underpinning successful innovation. As a new communication field, innovation communication facilitates the successful launches of new products and services, the establishment of stakeholder relationships and the strengthening of corporate reputation in the long run. Consequently, firms today need to develop a strong portfolio of communication tools as an integral part of their strategic innovation management activities. This new edition mainly concentrates on emerging approaches and methods for integrating communication as part of strategic innovation management. A key theme is the provision of an integrated perspective to bridge the gap between innovation management and communication management at both strategic and operational levels. This book makes an important contribution to this evolving academic domain by providing multiple perspectives on the latest research on innovation communication and strategic open innovation. It also provides guidance for managers seeking to understand the diverse ways by which they can leverage communication to support successful innovation. Management und Corporate

Entrepreneurship Michaela Thieß, 2019-08-06 Unternehmen sind gezwungen, sich kontinuierlichen Veränderungen zu stellen. Vor allem große und langjährig bestehende Unternehmen müssen mit zunehmender Reife zwei gegensätzliche Sachverhalte gleichzeitig bewältigen: auf der einen Seite die Bewahrung bestehender Geschäftsfelder, auf der anderen Seite die Erschließung neuer Geschäftsfelder und das Hervorbringen von Innovationen. Eine bessere Anpassungsfähigkeit, Schnelligkeit, Flexibilität und Innovativität wird notwendig, um beiden Anwendungsfeldern gleichzeitig gerecht zu werden. Somit sieht sich eine Vielzahl an etablierten Unternehmen mit der Herausforderung konfrontiert, wieder agiler und innovativer zu werden, um in einem dynamischen Wettbewerbsumfeld bestehen zu können. Genau genommen müssen Unternehmen unternehmerisch sein, um auf einem kompetitiven Niveau zu wachsen und im Wettbewerb mithalten zu können. Oftmals können etablierte Unternehmen jedoch nicht von allein unternehmerisch sein. Mit zunehmender Größe und steigender Formalisierung in einer reiferen Lebensphase nehmen Unternehmen überwiegend eine konservative Haltung ein. Die Strukturen und Kultur reifer Unternehmen sind zumeist nicht auf das Hervorbringen von Innovationen und neuen Geschäftsmodellen ausgerichtet. An dieser Stelle kommt das Konzept des Corporate Entrepreneurship als Erfolgsfaktor zum Tragen, welches einen bedeutenden Einfluss auf die Sicherung und Erneuerung von Erfolgspotentialen in Unternehmen darstellt. Corporate Entrepreneurship Andreas Engelen, Monika Engelen, Jan-Thomas Bachmann, 2014-12-30 Das Lehrbuch bietet einen umfassenden Einblick in die unternehmerische Gestaltung des Management in etablierten Unternehmen. Gekennzeichnet durch die Dimensionen Innovativität, Proaktivität und Risikobereitschaft, ist Corporate Entrepreneurship heute belegbar ein wichtiger Faktor für nachhaltigen Unternehmenserfolg. Die Autoren beleuchten das Konzept wissenschaftlich und präsentieren die Erkenntnisse der aktuellen Managementforschung in Bezug auf Corporate Entrepreneurship entlang der fünf Managementfunktionen: Planung, Organisation, Personalführung und Kontrolle. Jedes Kapitel beginnt mit einleitenden Fragen, die am Ende des Kapitels beantwortet werden. Durch kurze Fallbeispiele wird aktuelle Forschung mit relevanten Erfahrungen aus der Praxis

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B. S. Kesavan, 2010-05 Современный стратегический анализ Роберт Грант, 2024-08-09 Covid 19 MBA

Entrepreneurship-Intrapreneurship Muhammad Ridlo Zarkasyi, 2021-03-05 Buku ini membahas topik yang mendasar dalam prinsip kemandirian dalam kehidupan hingga solusi yang dapat dikembangkan untuk menjadi wirausahawan dengan mindset yang benar. Wirausahawan merupakan pribadi yang kreatif inovatif serta mampu mengembangkan potensi dirinya. Semua isi buku ini akan memberikan wawasan dan pencerahan bagi wirausaha pemula. Berwiraswasta tanpa wawasan yang memadai akan membutuhkan proses yang lama bahkan akan membuat pesimis atau patah semangat karena tidak mampu mencari solusi atas masalah yang dihadapi selama melakukan usaha. Menjadi produktif dan berprestasi merupakan kewajiban bagi setiap orang baik karyawan maupun wiraswasta. Sedangkan menjadi produktif dengan berwiraswasta merupakan hal yang wajib dilakukan individu yang berjiwa mandiri. Berdasarkan ukurannya, skala wajib berwiraswasta terbagi atas dua ukuran: 1. skala kecil menciptakan usaha kecil untuk penghidupan diri dan keluarganya sebagai fardhu ain dan 2. skala besar membuat perusahaan untuk menciptakan lapangan kerja bagi masyarakat luas dan memimpin orang banyak sebagai fardhu kifayah. Berwiraswasta sering dikaitkan dengan modal. Namun banyak orang tidak menyadari human capital dan social capital yang telah dimilikinya sebenarnya dapat dikapitalisasi dan berkontribusi melebihi kekuatan finansial dalam mewujudkan peluang bisnis. Human capital merupakan pengetahuan dan keterampilan inovatif sedangkan social capital merupakan penggunaan ikatan sosial individu sebagai bentuk modal. Kemandirian ekonomi dapat diraih dengan modal pikiran, perasaan, dan tindakan yang benar. Salah satunya adalah dengan cara mengembangkan diri melalui jalur wiraswasta dengan cara berani mengambil resiko, mengembangkan semangat wirausaha, mewujudkan visi dan misi hingga mengembangkan serta mengupayakan strategi dalam bekerja secara profesional.



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