

Handbook of Research on High-Technology Entrepreneurs

Edited by
Ayala Malach-Pines and Mustafa F. Özbilgin



Handbook Of Research On High Technology Entrepreneurs

Edward B. Roberts



Handbook Of Research On High Technology Entrepreneurs:

Handbook of Research on High-Technology Entrepreneurs The late Ayala Malach-Pines, Mustafa F. Özbilgin, 2010-01-01 Presents an overview of empirical and conceptual developments in the study of high tech entrepreneurs from an interdisciplinary and multinational perspective This book explores various conceptual frameworks and definitions of high tech entrepreneurs and of the entrepreneurial process based on studies in different settings and contexts **Handbook of**

Research on Techno-entrepreneurship François Thérin, 2007-01-01 Techno entrepreneurship is defined as the entrepreneurial and intrapreneurial activities of both existing companies and new businesses operating in technology intensive environments This is an ideal text for advancing an understanding of the theory and practice of research in this area **Handbook of Research on Entrepreneurial Success and its Impact on Regional Development** Carvalho, Luísa, 2015-11-24

Handbook of Research on Entrepreneurs Engagement in Philanthropy Marilyn L. Taylor, Robert J. Strom, David O. Renz, 2014-06-27 Currently very little academic research exists on the intersection of entrepreneurship and philanthropy This unique Handbook fills that gap exploring how and why entrepreneurs who drive success in the for profit world become engaged in philanthropy **Handbook of Research on Entrepreneurial**

Ecosystems and Social Dynamics in a Globalized World Carvalho, Luísa Cagica, 2017-11-30 Globalization demands the construction of new business methods to enable companies to remain highly competitive Due to this demand cultural differences are now being implemented into policies and procedures as companies expand and seek to collaborate with international entrepreneurs The Handbook of Research on Entrepreneurial Ecosystems and Social Dynamics in a Globalized World is a pivotal reference source for emergent aspects of internationalization and regional development in an entrepreneurial context Featuring extensive coverage on relevant areas such as digital entrepreneurship sustainability and financial performance this publication is an ideal resource for academics public and private institutions developers professors researchers and post graduate students seeking current research on globalized entrepreneurship The High-tech

Entrepreneur's Handbook Jack Lang, 2002 Turn your high tech idea into a high profit business The High Tech Entrepreneur's Handbook is a practical hands on guide designed specifically for people with a business idea but little managerial experience It takes you step by step through the key stages of setting up and running a high tech enterprise whether that's starting your own company or taking control of a project or department within a larger company Based on a highly successful Cambridge University business studies course from a Department that has generated at least one self made millionaire a year the book is a straight talking jargon free guide that delivers the core background information necessary to create and run a successful enterprise Technology regardless of how good it is forms only a small part of bringing a project to a successful and profitable conclusion This is the book that explains the rest of the equation Key areas discussed include getting started developing and protecting your idea writing the business plan money and legal issues managing projects people and products marketing and

selling growth and exit **Handbook of Research on Small Business and Entrepreneurship** Elizabeth Chell, Mine Karataş-Özkan, 2014-03-28 This insightful Handbook focuses on behaviour performance and relationships in small and entrepreneurial firms **Handbook of Research on Internationalization of Entrepreneurial Innovation in the Global Economy** Carvalho, Luisa Cagica, 2015-03-31 Globalization demands the creation of new business approaches to achieve high levels of competitiveness Cultural differences factor into policies as companies expand their businesses in different countries and seek to collaborate with international entrepreneurs The Handbook of Research on Internationalization of Entrepreneurial Innovation in the Global Economy brings together research on international business entrepreneurship and innovation in order to present a comprehensive publication for business professionals This volume is an essential reference source for practitioners academicians researchers and upper level students interested in learning about internationalization and innovation in a global market *Handbook of Research on Entrepreneurial Development and Innovation Within Smart Cities* Carvalho, Luisa Cagica, 2017-01-25 While the population continues to grow and expand many people are now making their homes in cities around the globe With this increase in city living it is becoming vital to create intelligent urban environments that efficiently support this growth and that simultaneously provide friendly progressive environments to both businesses and citizens alike The Handbook of Research on Entrepreneurial Development and Innovation Within Smart Cities is a comprehensive reference source that discusses social economic and environmental issues surrounding the evolution of smart cities It provides insightful viewpoints on a range of topics such as entrepreneurial ecosystems competitive tourism city efficiency corporate social responsibility and smart destinations This publication is ideal for all researchers academics and practitioners that wish to expand their knowledge on the emerging trends and topics involving smart cities **Handbook of Research on Artificial Intelligence, Innovation and Entrepreneurship** Elias G Carayannis, Evangelos Grigoroudis, 2023-02-14 The Handbook of Research on Artificial Intelligence Innovation and Entrepreneurship focuses on theories policies practices and politics of technology innovation and entrepreneurship based on Artificial Intelligence AI It examines when where how and why AI triggers catalyzes and accelerates the development exploration exploitation and invention feeding into entrepreneurial actions that result in innovation success **Handbook of Research on Entrepreneurship and Conflict** Wim Naudé, Bernadette Power, 2024-07-05 This Handbook focuses on the complex relationship between entrepreneurship and conflict Editors Wim Naud and Bernadette Power construct a broad overview of central research themes in the field covering states being captured by entrepreneurs states capturing businesses entrepreneurship in post conflict reconstruction and entrepreneurs in conflict against other entrepreneurs **Handbook of Research on Business and Technology Incubation and Acceleration** Sarfraz A. Mian, Magnus Klofsten, Wadid Lamine, 2021-03-26 This pioneering work explores both the theory and practice of business and technology incubation over the past six decades as an approach to new venture creation and development With a global scope the Handbook examines

key concepts models and mechanisms providing a research based analytical foundation from which to understand the emerging role of modern incubation tools in building entrepreneurship ecosystems for promoting targeted economic development

Entrepreneurs in High Technology Edward B. Roberts, 1991-08-22 The ingredients for success in starting and developing a technology based company aren't obvious Why for example did Digital Equipment Corporation succeed and indeed become one of the most successful high tech corporations in the world while dozens of other companies with similar beginnings fail It is a question that demands careful consideration by anyone setting up a new company or who is interested in starting one In *Entrepreneurs in High Technology* Edward Roberts a Professor at the MIT Sloan School of Management offers entrepreneurs a goldmine of information on starting financing and expanding a high tech firm His book reveals the results of research conducted over twenty five years on several hundred high tech firms and it reflects the insights of the author's own first hand experience as a company founder director and venture capitalist Focusing on firms in the Greater Boston area many of which have had technological links with MIT Roberts traces the origins and the evolution of the high technology failures and successes He examines the work experience and family backgrounds of successful technical entrepreneurs their sources of funding and the ways they respond to the challenge of business growth He compares the track records of firms with multi founder teams and firms with individual founders contrasts the performance of consulting firms and research and development contractors against companies that start out with a product identifies the factors that limit an enterprise's ability to raise outside capital and explores the critical influence of marketing orientation on successful companies In a penetrating analysis of highly successful ventures the author reveals the importance of strategically transforming the company to a market oriented focus and he examines the widespread tendency even among the most successful high tech firms to displace the founder before the company achieves super success For anyone planning to start a technology based enterprise *Entrepreneurs in High Technology* is essential reading an invaluable preview of the financial organizational and marketing issues that confront every new high tech venture For business and technology watchers it is an informative account of the promise and the perils entailed in bringing innovative ideas to the marketplace

Handbook of Research on Business Angels Hans Landström, Colin Mason, 2016-09-28 Business angels are recognized as playing a key role in financing the start up and early stages of new ventures However our knowledge of how business angels operate remains limited and highly fragmented This *Handbook* provides a synthesis of research on business angels It adopts an international perspective to reflect the spread of angel investing around the world The increasing number of government initiatives to promote angel investing is also reflected in the book with an assessment of the most common support schemes Adopting an international focus the expert group of contributors examine business angels themselves the evolution of the market the various stages of the investment process and the role of public policy in influencing angel investment They each conclude their chapters with an agenda for future research on business angels Students and scholars of entrepreneurship

entrepreneurial finance and related subjects will find this book to be an invaluable resource for their work. In particular, they will benefit from the research agendas that conclude each chapter. This Handbook will also be of interest to policy makers and other practitioners looking to enhance their understanding of the design and need for such interventions.

Enterprise: Concepts and Issues Norin Arshed, Mike Danson, 2016-01-31. Introduces the terms, theories, and practices in the fields of entrepreneurship and enterprise to look deeper into this phenomena. It covers the origins and development of entrepreneurialism and addresses the drivers, barriers, and evolution into new areas of business and economic activity.

The Geography of Academic Entrepreneurship Helen Lawton Smith, 2023-06-01. Building on a variety of contrasting perspectives, this book focuses on the connection between university spin-offs and regional economic development. It aptly captures the diverse range of concepts relating to the main participants in the process of university spin-offs, reflecting on their roles and how these may have changed. *Handbook of Entrepreneurial Dynamics* William B. Gartner, Kelly G. Shaver, Nancy M. Carter, Paul D. Reynolds, 2004-06-21. This important Handbook of Entrepreneurial Dynamics reports on the Panel Study of Entrepreneurial Dynamics (PSED), the most comprehensive scientifically representative study to date of nascent entrepreneurs. The book is unique because the study identified individuals in the process of creating new businesses to understand how, at its very source, people move from considering the option of starting a new business to its actual founding. This has never been done before in the history of entrepreneurship research. I cannot recommend this book more strongly to entrepreneurship scholars and those interested in where entrepreneurs come from and how they move from their initial idea to new venture founding. Claudia Bird Schoonhoven, University of California, Irvine. This Handbook makes a terrific contribution to understanding entrepreneurship and new business creation. Its 38 chapters report major findings from the Panel Study of Entrepreneurial Dynamics (PSED), an unprecedented research program involving more than a hundred researchers from 10 countries. This Handbook is must reading for anyone interested in entrepreneurship research. Andrew H. Van de Ven, Carlson School of Management, University of Minnesota. Entrepreneurial activity provides profound positive benefits across an important set of measures of social and economic well-being, much of it concentrated in new economic sectors such as information technology. Yet even though entrepreneurship has been shown to provide many benefits, it is surprising that there has not been a systematic study of the entrepreneurial process. The Handbook of Entrepreneurial Dynamics: The Process of Business Creation fills this gap by offering theories, ideas, and measures that can be used to explore and understand the factors that encompass and influence the creation of new businesses. The chapters in the handbook provide the rationale for questionnaires used in the Panel Study of Entrepreneurial Dynamics (PSED). The PSED is a research program that was initiated to provide systematic, reliable, and generalizable data on important features of the new business creation process. The PSED includes information on the proportion and characteristics of the adult population involved in efforts to start businesses, the activities and characteristics that comprise the nature of the business start-up process, and the

proportion and characteristics of those business start up efforts that actually become new businesses The handbook also describes the PSED data collection process provides documentation of the interview schedules codebooks data preparation and weighting scheme as well as offers examples of how analyses of PSED data might be conducted The authors identify specific measures that can be used to operationalize theory as well as provide evidence from the PSED data sets on these measures reliability and validity The Handbook of Entrepreneurial Dynamics is ideal for a sizeable audience including graduate students academics and librarians in schools of business and management who need a comprehensive reference on business creation In addition researchers and policy makers at the federal state and local level will find this an invaluable reference covering all of the factors involved in new venture formation Key Features Considers categories of data not available prior to the PSED Includes a comprehensive overview of theories about new business formation Provides demographics of nascent entrepreneurs Analyzes the cognitive characteristics of nascent entrepreneurs Explores all of the processes of new business formation

EBOOK: Exploring Innovation David Smith, 2015-03-16 The third edition of *Exploring Innovation* offers an engaging new perspective on innovation The book provides business students with a clear understanding of the nature of innovation and how it can be managed and fostered Written in an accessible style *Exploring Innovation* encourages students to challenge their pre conceived ideas about innovation and to see it as a continuous on going process by exploring some of the biggest developments in innovation Lively discussions of key concepts are provide through numerous case studies on a range of original products and services bringing business theories to life The new edition has been fully revised and updated with a more intuitive structure to now feature A greater emphasis on what innovation involves A new chapter on Value Capture Expanded coverage on Services and Process Innovations Two new chapters covering Global and Green trends in innovation 8 new major case studies and more than 40 new mini cases including Twitter Angry Birds Netflix Google and Toyota

University Evolution, Entrepreneurial Activity and Regional Competitiveness David Audretsch, Erik Lehmann, Michele Meoli, Silvio Vismara, 2015-07-11 This book aims to bring together different contributions highlighting how the recent changes that modify universities activities such as the necessity to internationalize and crucially rely on third party funding and the new entrepreneurial trajectories stemming from the recent economic financial crisis contribute to emphasize the existing differences between successful and lagging regions as occurred at a country level e g Southern Europe This book should be of interest to economists sociologists political scientists as well as to policy makers and practitioners involved in the creation of value at a local level

Handbook of Research on Venture Capital Hans Landström, 2007 Provides an overview of the various facets of venture capital and their related issues This book surveys venture capital as a research field and explores the various conceptual theoretical methodological and geographic aspects It focuses on the specific environs of venture capital

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