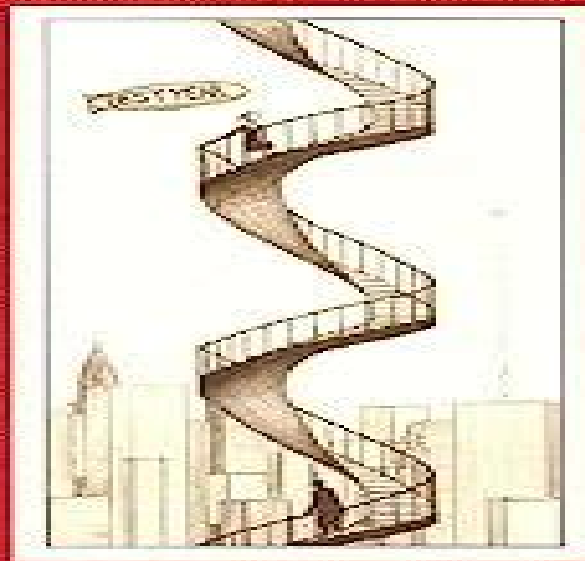


Jeffrey Gitomer's
LITTLE RED BOOK
of SELLING



**12.5 Principles
of Sales Greatness**



How to make sales FOREVER

Little Red Book Of Selling 12 5 Principles Of Sales Greatness

Tao Wei



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The Art of Selling Big Dr. Utpal Chakraborty, 2023-07-06 This book Art of selling big talks about the latest marketing trends and the ways people involved in selling various product and service This book of marketing can help them and guide them the ways by which they can sell more This book will help in grooming sales people to have an edge in the area of marketing and sales

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SUMMARY - Little Red Book Of Selling: 12.5 Principles Of Sales Greatness By Jeffery H. Gitomer Shortcut Edition, 2021-06-10 Our summary is short simple and pragmatic It allows you to have the essential ideas of a big book in less than 30 minutes As you read this summary you will learn how to make the biggest sales of your life for the rest of your life You will also learn that humor is the ultimate selling point that there are no bad days for a sale just attitudes that are not right that the philosophy of life is the driving force behind your professional activity that

regularly changing the presentation of one's product is essential that one should never panic or give up that the real decision maker is not always the one you believe The Little Red Book of Selling is a kind of sales bible It is full of valuable and concrete advice An infallible guide that takes you by the hand and never lets you go throughout the long journey that is the selling process that Jeffrey Gitomer focuses on This is the great strength of this book it is dedicated only to what makes it possible to close deals optimally at a few specific points Become a sales expert in minutes Buy now the summary of this book for the modest price of a cup of coffee

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