

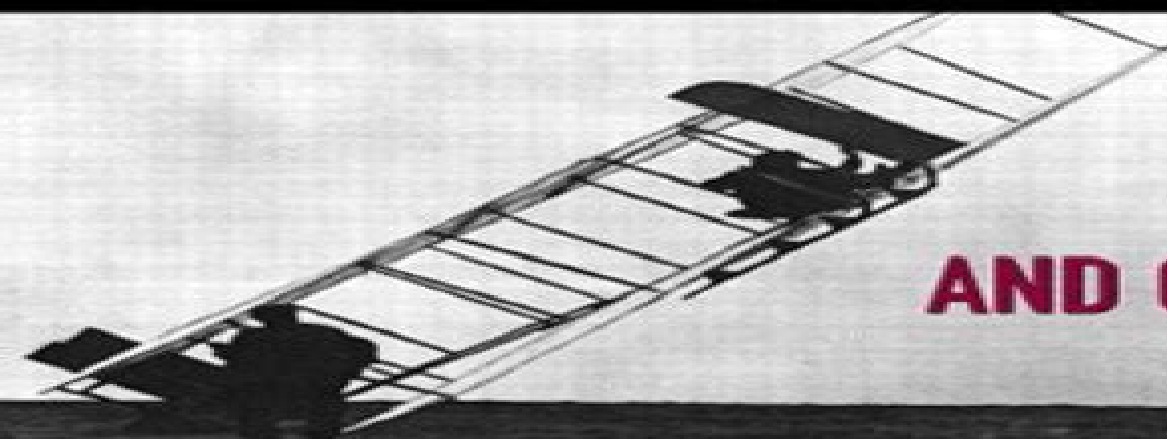
WHY SOME COMPANIES DOMINATE



GOING THE DISTANCE

Kevin Kennedy - Mary Moore

Foreword by Don Valentine, Founder and Principal Partner, Sequoia Capital



AND OTHERS FAIL



Going The Distance Why Some Companies Dominate And Others Fail

Amir Hartman



Going The Distance Why Some Companies Dominate And Others Fail:

Going the Distance Kevin John Kennedy, Mary Moore, 2003 *Going the Distance* identifies eight key obstacles to the long term success of great businesses and shows exactly how to overcome them Former Cisco SVP Kevin Kennedy and leading consultant Mary Moore show how to assess corporate health and correct weaknesses in leadership strategy product marketplace alignment governance and more before it's too late *Going the Distance* provides a total framework for maintaining market leadership into the next generation [The Truth About Managing People...And Nothing But the Truth](#) Stephen P. Robbins, 2003-06-11 This isn't just someone's opinion It's the first definitive evidence based guide to effective management In *The Truth About Managing People and Nothing but the Truth* Robbins delivers principles you can rely on throughout your entire management career regardless of your organization role or title This is a management book that cuts through the soft opinion and conjecture books that have dominated the business shelves in recent years and shows what management researchers know actually works or doesn't work when it comes to managing people Drawing on the author's 30 years of research and textbook writing experience Robbins has distilled the results of thousands of research studies on human behavior into over 60 proven truths that can transform how you manage people and the results that are achieved The author provides guidance to you organized around key human behavior related problem areas that managers face hiring motivation leadership communication team building conflict management job design evaluating performance and coping with change along with guidance to help you apply the information and improve your managerial effectiveness **End-to-End M&A Process Design** Thorsten Feix, 2020-07-07 The textbook provides a holistic M A reference model for capturing value and transaction rational in dynamic eco systems in the 2020s The digitalized End to End M A Process Design applies five process modules It fosters the full scope of digital tools and describes how it could be applied for shaping business model innovations and revitalize corporate portfolios and vice versa This textbook has been recommended and developed for university courses in Germany Austria and Switzerland **Options Made Easy** Guy Cohen, 2005-07-18 In *Options Made Easy* Second Edition Guy Cohen clearly explains everything you need to know about options in plain English so that you can start trading fast and make consistent profits in any market bull or bear Simply and clearly the author reveals secrets of options trading that were formerly limited to elite professionals and exposes the dangerous myths that keep investors from profiting As you set out on your options journey you'll learn interactively through real life examples anecdotes case studies and pictures Guy Cohen is your friendly expert guide helping you pick the right stocks learn the right strategies create the trading plans that work and master the psychology of the winning trader Master all the essentials and put them to work Options demystified so that you can get past the fear and start profiting Learn the safest ways to trade options Identify high probability trades that lead to consistent profits Design a winning Trading Plan and stick to it Understand your risk profile and discover exactly when to enter and exit your trades Choose the right stocks for maximum profit Screen for your best

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Trading Commodities and Financial Futures George Kleinman, 2004-10-18 More fortunes are made and lost more quickly in the commodity futures markets than anywhere else It is a game of consequence where profits won by one player are lost by another The stakes are high but for those who know how to play well the rewards can be immense Trading Commodities and Financial Futures shows you how to play the game to win In this book one of the world s most experienced traders introduces a new step by step methodology built on more than twenty five years of success George Kleinman begins with the basics including a complete primer on how futures and options trading works how traders psychology impacts the markets and how to avoid the pitfalls that trip up so many traders This edition offers updated coverage of electronic trading the latest contracts and state of the art trading techniques you won t find in any competing book Previous editions of Kleinman s Commodity Futures and Options became international best sellers This one offers even more insight for winning the commodities game and winning big Winning in a zero sum game For every commodities winner there s a loser here s how to be the winner The trend is your friend How to use techniques designed to generate profits in a trending market The fundamentals supply and demand in every key market Mastering the markets from crude oil to soybeans gold to coffee foreign exchange to stock index futures TMVTT The most valuable technical tool A unique trading methodology how it works and how to use it When to get in when to get out How to recognize the beginning and end of major market moves Twenty five trading secrets of the pros A lifetime s experience distilled into

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Worry-free Investing Zvi Bodie, Michael J. Clowes, 2003 The authors teach readers about the new rules of investing which include investing with inflation protected bonds reaching retirement goals and investing safely for college

Ruthless Execution Amir Hartman, 2004 Hartman author of the bestselling NETREADY identifies the central ingredients that help certain companies to get beyond the wall and thrive and shows how to instill these ingredients in an organization

Global Leadership Marshall Goldsmith, Cathy Greenberg, Alastair Robertson, Maya Hu-Chan, 2003-04-28 The follow up to Marshall Goldsmith's 500 000 copy bestseller The Leader of the Future Global Leadership The Next Generation systematically identifies what tomorrow's leaders will need to know do and believe in order to successfully lead the global enterprise of the future Drawing on the results of an extraordinary 2 year Accenture study of emerging business leaders this book shows why the skills of today's global leaders won't be enough and why tomorrow's leaders won't resemble today's Goldsmith and his co authors first identify five new factors of leadership and their implications global thinking appreciation of diversity technological savvy a willingness to partner and an openness to sharing leadership They explain what it will mean to lead in an era where intellectual capital is the dominant source of value how to lead people whose backgrounds and values may be radically dissimilar from yours and why achieving personal self mastery is now a fundamental prerequisite for leading others From the evolution of federated semi autonomous organizational structures to the personal leadership challenges now arising from globalism this book offers unprecedented insights into the new challenges of leadership and what it will take to meet them

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