

# LES FONDAMENTAUX

## Guide pratique de la conformité

Les enjeux pour la gestion  
des risques et le contrôle interne

Odilon Audouin  
Alexandre Liaskovsky

**L'ARGUS** EDITIONS  
de l'assurance

# Guide Pratique Conformite Odilon Audouin

**Jean-Philippe Vauthier**

## **Guide Pratique Conformite Odilon Audouin:**

**Conformité et contrôle interne dans le courtage d'assurance** Nicolas Dufour, 2025-01-22 Dans un secteur où les exigences réglementaires DDA Solvabilité II LCB FT se multiplient et se complexifient, les courtiers en assurance et les dirigeants de gestion sont confrontés à des défis majeurs pour assurer leur conformité et la solidité de leur contrôle interne. Ce livre est conçu comme un guide opérationnel pour l'action destiné à fournir aux professionnels des outils performants pour renforcer la solidité de leur dispositif de contrôle interne. Il apporte les clés pour comprendre l'environnement réglementaire et de risque dans le courtage d'assurance, identifier les éléments clés d'un dispositif robuste, mettre en œuvre le dispositif et répondre aux audits associés, anticiper les évolutions réglementaires attendues en matière de courtage DORA CSRD. Illustré de retours d'expérience de focus sur les exigences DDA RGPD LCBFT et de fiches pratiques mise en œuvre immédiate, cartographie des risques du courtier, fiche incident, cet ouvrage vous accompagnera dans la mise en place de procédures adaptées pour prévenir les risques de non-conformité, améliorer la gestion des incidents et renforcer la transparence auprès de vos clients. Ce livre s'adresse aux dirigeants de cabinets de courtage aux managers aux opérationnels et aux fonctions directrices dans les entreprises conformément au contrôle interne, gestion des risques, audit. Il intéressera tant le professionnel débutant ou expérimenté que l'étudiant soucieux de mener une carrière dans ce domaine plus que jamais d'actualité juridique et réglementaire.

**Guide de l'assurance transport et logistique** Jean-Patrick Marcq, 2023-02-08 Ces dernières années, les risques en transport et logistique ont fortement augmenté, présentant ainsi des risques nouveaux ou oubliés pour les professionnels. Le réchauffement climatique et le dégel des glaces rendent possibles de nouvelles routes maritimes. La cybercriminalité et les tensions internationales impactent directement les transports. Les mesures sanitaires suite au Covid-19 perturbent le fonctionnement de la chaîne logistique, entraînant des embouteillages portuaires. C'est dans cet environnement sans précédent que les assureurs maritimes et transports doivent repenser leurs contrats en imaginant de nouvelles garanties et en se rapprochant d'autres lignes d'assurance afin de trouver une réponse adaptée aux risques rencontrés, en relevant des clauses oubliées. Conçu et écrit par un professionnel du secteur, ce Guide de l'assurance transport et logistique se veut essentiellement pratique et didactique grâce à un glossaire des termes d'assurance anglo-saxons permettant de maîtriser le vocabulaire pour comparer les clauses françaises et internationales, de nombreux exemples de tarification, conseils et fiches pratiques, ainsi que des questionnaires d'autovaluation à la fin de chaque chapitre. Le lecteur trouvera une présentation de l'organisation spécifique du marché de l'assurance transport de ses régions et usages en matière d'intermédiation, ainsi que du recours à l'arbitrage. L'ouvrage comporte également un grand nombre de documents indispensables pour une bonne connaissance du milieu dans lequel travaillent les acteurs de l'opération de commerce international : ces informations visent à faciliter la compréhension entre les différents partenaires qu'ils soient assureurs, courtiers ou agents d'assurance, risk managers, transporteurs, logisticiens et commissionnaires de transport ou transitaires chargeurs acteurs de la supply chain. L'expérience montre en effet que

beaucoup de litiges proviennent de la m connaissance par un acteur de l utilisation d une clause d assurance d un incoterm d un document de transport ou d un usage du commerce international

## **Les grands principes de Solvabilité 2**

Marie-Laure Dreyfuss,2025-09-03 Publi e au Journal officiel le 8 janvier 2025 la directive UE 2025/2 marque la premi re grande r forme du dispositif Solvabilit II Cette r vision ambitieuse renforce le cadre prudentiel applicable aux secteurs de l assurance et de la r assurance tout en int grant de nouvelles priorit s fix es par le l gislateur europ en la r silience face aux crises la transition cologique et la stabilit financi re Cette refonte approfondit plusieurs volets cl s du r gime trait s proportionnalit qualit du contr le communication d informations garanties long terme outils macroprudentiels et les m canismes de supervision de groupe et de contr le transfrontalier Elle met en outre un accent tout particulier sur le r le du secteur de l assurance dans la transition cologique Cette approche vise int grer pleinement les risques climatiques tout en favorisant des investissements align s sur les objectifs de durabilit de l Union europ enne En pla ant la gestion des risques au coeur du syst me prudentiel les enjeux de Solvabilit II vont bien au del des seules exigences en mati re de solvabilit des entreprises Le r gime prudentiel touche les organisations et les infrastructures en termes de strat gie de gouvernance de produits d assurance et de syst mes d information Cet ouvrage qui tient compte des derni res volutions de la r glementation s adresse tous ceux sp cialistes et non sp cialistes qui d sirent comprendre la r forme prudentielle dans son ensemble Il propose une analyse claire et compl te des concepts Solvabilit II et de ses impacts concrets pour les organismes d assurance

## Les grands principes du marketing de l'assurance Christian Parmentier,Alexandre Rispal,Marie

Huyghues-Beaufond,2023-10-25 La 4e dition des Grands Principes du marketing de l assurance pr sente les strat gies et techniques de marketing adapt es au secteur de l assurance V ritable outil de marketing strat gique et op rationnel cet ouvrage fournit aux professionnels les cl s pour attirer de nouveaux clients les fid lis er et commercialiser les offres produits Il est compos de trois grandes parties Les fondamentaux du marketing Le marketing et le digital Les perspectives pour l assurance blockchain et m tavers IA Il r pond de nombreuses questions parmi lesquelles Comment mettre en oeuvre une strat gie de march Quelles sont les techniques de conception des offres en assurance Quels sont les outils de mesure de la satisfaction courtier Comment exploiter la valeur client dans l assurance Quelles sont les applications concr tes de l IoT dans le secteur de l assurance Cet ouvrage s adresse aux directions g n rales directions marketing et services commerciaux des compagnies d assurance de r assurance et des mutuelles ainsi qu aux interm diaires d assurance Tr s p dagogique enrichi de t moignages d experts il constitue un support d tude pr cieux tant pour les enseignants que pour les tudiants

## L'assurance du risque professionnel en sant

Jean-Philippe Vauthier,2023-04-19 Avec la loi du 4 mars 2002 dite loi Kouchner les professionnels et tablissements de sant sont devenus soumis une obligation d assurance pour couvrir les dommages caus s aux patients l occasion des activit s de pr vention de diagnostic ou de soins CSP art L 1142 2 L assurance du risque professionnel en sant est ainsi venue s ajouter la liste des assurances obligatoires Celle ci a toutefois un domaine d

application particulier quant aux personnes qui y sont soumises mais surtout quant au risque devant tre garanti Et l application cumul e des r gles propres au droit des assurances et de celles de droit de la sant peut tre source de difficult s pour l assureur qui doit pouvoir appr cier dans quelle mesure et quelles conditions sa garantie peut tre enclench e pour le professionnel de sant qui doit conna tre l tendue de son obligation d assurance et celle de la couverture qu il en retire pour la victime d un accident m dical qui peut s inqui ter des modalit s de son indemnisation par l auteur responsable et l assureur de ce dernier Cet ouvrage se propose d explorer ces diff rentes r gles applicables l assurance du risque professionnel des acteurs de sant principalement les professionnels et tablissement de sant mais aussi les autres acteurs intervenant dans le domaine sanitaire de la fa on la plus large la plus compl te et illustr e par la jurisprudence r cente et pertinente Il d taille ainsi le champ de l obligation d assurance les personnes soumises le contenu du contrat l tendue de la garantie etc mais galement sa mise en oeuvre en revenant sur les conditions de la responsabilit dans le secteur de la sant et les proc dures d indemnisation tout en mettant l accent sur la place et le r le de l assureur dans ces m canismes Il s adresse aux professionnels de l assurance de la sant et du droit mais galement aux tudiants et plus largement toute personne int ress e ou confront e ces probl matiques

L'assurance des flottes automobiles Olga Mior,Jean-François Simon,2022-11-23 L int r t pour les flottes automobiles va croissant y int grant de nouveaux acteurs L assurance est une composante essentielle du budget automobile Elle rev t une complexit certaine et emprunte autant la technique qu au juridique Cet ouvrage r pond de fa on didactique aux probl matiques d assurance des flottes automobiles que rencontrent les diff rents publics de professionnels concern s par cette mati re Pour l entreprise ou la collectivit disposant d une flotte automobile l ouvrage apporte une connaissance du champ des assurances automobiles obligatoires et facultatives un inventaire des points examiner pour appr cier la pertinence d une offre ou des garanties en cours des propositions de montages de garanties et de formules d auto assurance permettant d optimiser le budget d assurance des conseils pour mettre en place un plan de pr vention ainsi que les modalit s op rationnelles pour lancer une consultation de march ou construire un programme international Les op rateurs d assurance assureurs et intermediaires y trouveront pour leur part des outils et mod les afin d tudier les risques des clients proposer une offre d assurance adapt e ou rechercher les informations juridiques et pratiques n cessaires la gestion du contrat et des sinistres Les auteurs sp cialistes du secteur ont souhait en faire un ouvrage de r f rence ais consulter

**Les assurances dommages aux biens de l'entreprise** Philippe Laroche,2023-11-08 jour du Tome I du Trait des Risques d Entreprises 2023 tablissant un pont entre la th orie et la pratique cet ouvrage est destin aux professionnels d srieux d appr hender et d optimiser la technique d assurance du risque d entreprise La premi re partie aborde sous l angle op rationnel du praticien de l assurance la m thodologie mettre en oeuvre en mati re de gestion des risques et d analyse des vuln rabilit s des entreprises Ces vuln rabilit s tant susceptibles de menacer directement ou indirectement le patrimoine des entreprises conduisent logiquement d tailler l ensemble des garanties d livrables au sein des

contrats d'assurance tant du point de vue des dommages aux biens incendie bris de machine pertes d'exploitation que des responsabilités civiles rattachées aux contrats de Dommages aux Biens La seconde partie qui intègre la nouvelle version du Tome I publié en 2023 par France Assureurs permet de comprendre les modalités tarifaires du Traitement d'assurance incendie risques d'entreprises spécifique aux risques industriels avant d'aborder celles relatives aux pertes d'exploitation et au bris de machine Pour une approche concrète de la souscription l'ouvrage analyse les différents modes d'adoption des contrats d'assurance Des exemples concrets de tarification et de rédaction de polices sont proposés à partir d'un rapport de visite de risque D'autres caractéristiques techniques propres à la profession de l'assurance sont également développées pleins et capacités de souscription à l'assurance convention de l'ontologie de la coassurance 2016 assurance des établissements situés hors de France tout comme les débats sur les pertes d'exploitation sans dommage engendrés par la crise sanitaire Enfin pierre angulaire de la prestation d'assurance un chapitre spécifique est consacré aux aspects pratiques de la gestion des sinistres

**La distribution en assurance, banque et finance** Isabelle Monin Lafin, Jérôme Speroni, Grégoire Dupont, 2023-05-17  
Ouvrage incontournable pour qui entend maîtriser la réglementation relative à la distribution en assurance, banque et finance Cette 6e édition baigne dans une mise à jour importante notamment les retours d'expérience suite la transposition de la directive Distribution DDA les réglementations propres à la vente de produits d'assurances par téléphone, les grandes régulations sur la régulation du courtage et les règles relatives à la lutte contre le blanchiment de capitaux et le terrorisme L'ouvrage se compose en deux parties : une première partie consacrée à la présentation des différents statuts des professionnels de la distribution en assurance, banque et finance ; une deuxième partie pratique dédiée au traitement de l'ensemble des problématiques majeures des distributeurs permettant de comprendre les enjeux et de trouver les solutions à leurs questionnements concernant le statut et la répartition d'un réseau de distribution et de gestion, la localisation de l'activité, la gestion du cumul de statuts, l'information et conseil du client, la protection des données personnelles, la gestion des réclamations clients, etc. L'expertise des auteurs spécialistes des sujets abordés permet aux acteurs du secteur de l'assurance de la banque ou de la finance, organismes d'assurance, établissements bancaires intermédiaires, opérations de banque et services de paiement, agent lié à des prestataires de services d'investissement, conseiller en investissement financier, intermédiaires du financement participatif, conseils ou étudiants de trouver les informations et les outils pertinents pour optimiser en toute conformité leurs pratiques professionnelles ou l'accompagnement des professionnels dans des conditions scénariées.

**Guide pratique de la conformité en assurance** Odilon Audouin, Alexandre Liaskovsky, 2015-10-14 La conformité en anglais est une des 4 fonctions clés avec les fonctions actuarielle, audit interne, gestion des risques du système de gouvernance établi par la directive Solvabilité 2 qui entre en vigueur le 1er janvier 2016 Cette fonction Compliance se situe au cœur des systèmes de contrôle interne et de gestion des risques

## Enjoying the Melody of Phrase: An Emotional Symphony within **Guide Pratique Conforme Odilon Audouin**

In a world eaten by monitors and the ceaseless chatter of fast conversation, the melodic splendor and emotional symphony produced by the prepared term usually diminish into the back ground, eclipsed by the relentless noise and disturbances that permeate our lives. But, nestled within the pages of **Guide Pratique Conforme Odilon Audouin** a marvelous literary value brimming with fresh emotions, lies an immersive symphony waiting to be embraced. Crafted by a wonderful musician of language, that fascinating masterpiece conducts viewers on an emotional journey, well unraveling the hidden songs and profound impact resonating within each cautiously crafted phrase. Within the depths of this poignant assessment, we can examine the book's key harmonies, analyze its enthralling writing type, and submit ourselves to the profound resonance that echoes in the depths of readers' souls.

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