



GRAPHIC ARTISTS GUILD

# HANDBOOK PRICING & ETHICAL GUIDELINES

17<sup>th</sup>  
Ed.

FOREWORD BY  
DEBBIE MILLMAN

# Graphic Artists Guild Handbook Pricing Amp Ethical Guidelines

**The Graphic Artists Guild**



## **Graphic Artists Guild Handbook Pricing Amp Ethical Guidelines:**

Graphic Artists Guild Handbook, 16th Edition The Graphic Artists Guild, 2021-05-18 The industry bible for communication design and illustration professionals with updated information listings and pricing guidelines Graphic Artists Guild Handbook is the industry bible for communication design and illustration professionals A comprehensive reference guide the Handbook helps graphic artists navigate the world of pricing collecting payment and protecting their creative work with essential advice for growing a freelance business to create a sustainable and rewarding livelihood This sixteenth edition provides excellent up to date guidance incorporating new information listings and pricing guidelines It offers graphic artists practical tips on how to negotiate the best deals price their services accurately and create contracts that protect their rights Sample contracts and other documents are included For the sixteenth edition the content has been reorganized topics have been expanded and new chapters have been added to create a resource that is more relevant to how graphic artists work today Features include More in depth information for the self employed on how to price work to make a sustainable living and plan for times of economic uncertainty A new chapter on using skills and talents to maximize income with multiple revenue streams workshops videos niche markets passion projects selling art and much more Current U S salary information and freelance rates by discipline Pricing guidelines for buyers and sellers Up to date copyright registration information Model contracts and forms to adapt to your specific needs Interviews with eleven self employed graphic artists who have created successful careers using many of the practices found in this Handbook Graphic Artists Guild Handbook Graphic Artists Guild (U.S.), 1984 *Graphic Artists Guild Handbook* Graphic Artists Guild (U.S.), D. K. Holland, 1982 **Graphic Artist's Guild Handbook of Pricing and Ethical Guidelines** Artists Guild Graphic, 2010-09-29 For years the Graphic Artists Guild Handbook Pricing and Ethical Guidelines has been the industry bible for graphic designers and illustrators This the 13th edition continues the tradition with new information listings and pricing information based on surveys of working designers It addresses legal rights and issues such as how copyright laws affect the income and work of graphic artists It also provides tips on how to negotiate the best deals and how and what to charge for work and includes sample contracts For design and illustration professionals there is no more comprehensive and informative resource **Graphic Artists Guild Handbook** Graphic Artists Guild, 1997-03-15 The most respected single reference for buyers and sellers of creative work returns in an updated ninth edition containing the latest essential information on business pricing and ethical standards for nearly every discipline in the visual communications industry from advertising to publishing to corporate markets Handbook of Pricing and Ethical Guidelines Graphic Artists Guild, 1990-09 Putting a price on creative work is a complex process for graphic artists and for those clients who purchase artwork This essential business tool is compiled to help both designers and their clients determine fair pricing methods as well as a guide to acceptable and ethical business standards for graphic arts presentations *Handbook* Graphic Artists Guild (Estados Unidos), 1994 *Pricing and Ethical Guidelines* Graphic Artists

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