

KEEP IT SIMPLE SELLING

Foreword by
Ali Reda,
World-Record
Holder for Most Cars
Sold in a
Single Month

The Comprehensive Auto Sales Training Manual

DAMIAN BOUDREAUX

Keep It Simple Selling The Comprehensive Auto Sales Training Manual

Damian Boudreaux



Keep It Simple Selling The Comprehensive Auto Sales Training Manual:

Keep It Simple Selling Damian Boudreaux, 2015-07-07 Keep It Simple Selling is all about shortcuts Let s make selling cars easier Let s make selling trucks faster And for heaven s sake let s make it fun Imagine for a moment how it would feel if you could sell cars just by being yourself and finding ways to serve others naturally and easily How would your life be different if sales opportunities continuously dropped out of the sky and into your lap with no stress or struggle Would you like to sell 80 percent of the people you talk to every day The automotive business is a gold mine Not just for a few natural salespeople for anyone In this industry anyone can advance as far as they want There s no barrier to entry and there s no glass ceiling Your raise becomes effective when you do Damian Boudreaux started out cleaning parts in his friend s transmission shop From there he tried and stumbled and tried again to sell more cars than the month before It wasn t until he began to open his eyes and pay attention to the people around him that he understood what it really takes to succeed in the automotive business The lessons he learned during his journey to becoming a consistently top selling salesman are humbling and inspiring at the same time *Keep it Simple Selling* Damian Boudreaux, 2022 **Sales Promotion** Alfred Gross, 1961 **The American Hatter** , 1919 *Popular Mechanics* , 1958-02 Popular Mechanics inspires instructs and influences readers to help them master the modern world Whether it s practical DIY home improvement tips gadgets and digital technology information on the newest cars or the latest breakthroughs in science PM is the ultimate guide to our high tech lifestyle *Popular Mechanics* , 1924-03 Popular Mechanics inspires instructs and influences readers to help them master the modern world Whether it s practical DIY home improvement tips gadgets and digital technology information on the newest cars or the latest breakthroughs in science PM is the ultimate guide to our high tech lifestyle **The Complete Idiot's Guide to Buying Or Leasing a Car** Jack R. Nerad, 1996 You re no idiot of course You keep your projects on budget at work shop around to find the best prices on groceries and clothing and even manage to sock away money for your kids college tuition But when it comes to wheeling and dealing to buy a car you feel like someone else is in the driver s seat Don t be taken for a ride The Complete Idiot s Guide to Buying or Leasing a Car helps you learn the techniques you need to drive away in the car you want at the price you can afford Feel confident about asking questions and bargaining even when you have to say no to a salesperson In this Complete Idiot s Guide you get **Popular Mechanics** , 1943-11 Popular Mechanics inspires instructs and influences readers to help them master the modern world Whether it s practical DIY home improvement tips gadgets and digital technology information on the newest cars or the latest breakthroughs in science PM is the ultimate guide to our high tech lifestyle **Popular Mechanics** , 1975-07 Popular Mechanics inspires instructs and influences readers to help them master the modern world Whether it s practical DIY home improvement tips gadgets and digital technology information on the newest cars or the latest breakthroughs in science PM is the ultimate guide to our high tech lifestyle *System Arch* Wilkinson Shaw, 1926 *Popular Mechanics* , 1963-07 Popular Mechanics inspires instructs

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