

## **Lean Start-up Discussion Guide ENTR 302**

**Individual assignment:** Please give a summary of the group discussion for each question below and add any additional thoughts or comments of your own.

1. What aspects of the Lean Start-up model do you agree with? Disagree with?
2. Do you think the Business Canvas is a good substitute for a full Business Model?
3. What are some benefits of "getting out of the building" and getting customer feedback? Some drawbacks?
4. How could a new clothing retailer use Lean-Start up in their business?
5. If you were developing an App to help people meet their fitness goals how might you incorporate the Lean Start-Up business model?
6. Think back to when one of the companies listed below (or chose your own) was getting started and create a Business Model Canvas for them. Coca-Cola, Starbucks, Tesla, Google, McDonalds, Chipotle, Gap Inc., T-Mobil, Sony, Apple. I have included the image of the Business Model Canvas on the next page for reference.

**Key Partners:**

**Key Activities:**

**Key Resources:**

**Value Propositions:**

**Customer Relationships:**

**Customer Segments:**

**Channels:**

**Cost Structure:**

**Revenue Streams:**

# Lean In Discussion Guide For All Audiences

**CH Cherryholmes**



## **Lean In Discussion Guide For All Audiences:**

## Decoding **Lean In Discussion Guide For All Audiences**: Revealing the Captivating Potential of Verbal Expression

In a period characterized by interconnectedness and an insatiable thirst for knowledge, the captivating potential of verbal expression has emerged as a formidable force. Its capability to evoke sentiments, stimulate introspection, and incite profound transformations is genuinely awe-inspiring. Within the pages of "**Lean In Discussion Guide For All Audiences**," a mesmerizing literary creation penned with a celebrated wordsmith, readers embark on an enlightening odyssey, unraveling the intricate significance of language and its enduring impact on our lives. In this appraisal, we shall explore the book's central themes, evaluate its distinctive writing style, and gauge its pervasive influence on the hearts and minds of its readership.

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