

interview with Aaron Jones,
Founder and Chief Research Officer,
The CDW MDM Institute

Master Data Management and Customer Data Integration for a Global Enterprise

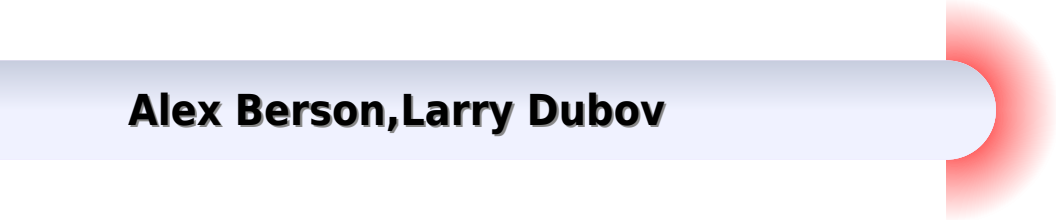
- Revamp your business
by gaining a singular,
authoritative view
of your customers and
relationships
- Build a secure,
scalable, and compliant
MDM/CDI environment
- Determine what
MDM/CDI solution
architecture is right for
your organization

Alex Berson
Larry Dubov



Master Data Management And Customer Data Integration For A Global Enterprise

Alex Berson, Larry Dubov



Master Data Management And Customer Data Integration For A Global Enterprise:

Master Data Management and Customer Data Integration for a Global Enterprise Alex Berson, Larry Dubov, 2007-05-22
Transform your business into a customer centric enterprise Gain a complete and timely understanding of your customers using MDM CDI and the real world information contained in this comprehensive volume Master Data Management and Customer Data Integration for a Global Enterprise explains how to grow revenue reduce administrative costs and improve client retention by adopting a customer focused business framework Learn to build and use customer hubs and associated technologies secure and protect confidential corporate and customer information provide personalized services and set up an effective data governance team You ll also get full details on regulatory compliance and the latest pre packaged MDM CDI software solutions Design and implement a dynamic MDM CDI architecture that fits the needs of your business Implement MDM CDI holistically as an integrated multi disciplinary set of technologies services and processes Improve solution agility and flexibility using SOA and Web services Recognize customers and their relationships with the enterprise across channels and lines of business Ensure compliance with local state federal and international regulations Deploy network perimeter platform application data and user level security Protect against identity and data theft worm infection and phishing and pharming scams Create an Enterprise Information Governance Group Perform development QA and business acceptance testing and data verification

Master Data Management And Customer Data Integration For A Global Enterprise Alex Berson, 2007 This book enables businesses to create and foster valuable relationships between customers and the enterprise Everyone from CIOs to IT managers will learn the processes and technologies for designing and implementing customer centric transformation capabilities including customer data integration solutions known as customer hubs The book also covers architectural options regulatory compliance privacy and security issues

Smarter Modeling of IBM InfoSphere Master Data Management Solutions Jan-Bernd Bracht, Joerg Rehr, Markus Siebert, Rouven Thimm, IBM

Redbooks, 2012-08-09 This IBM Redbooks publication presents a development approach for master data management projects and in particular those projects based on IBM InfoSphere MDM Server The target audience for this book includes Enterprise Architects Information Integration and Solution Architects and Designers Developers and Product Managers Master data management combines a set of processes and tools that defines and manages the non transactional data entities of an organization Master data management can provide processes for collecting consolidating persisting and distributing this data throughout an organization IBM InfoSphere Master Data Management Server creates trusted views of master data that can improve applications and business processes You can use it to gain control over business information by managing and maintaining a complete and accurate view of master data You also can use InfoSphere MDM Server to extract maximum value from master data by centralizing multiple data domains InfoSphere MDM Server provides a comprehensive set of prebuilt business services that support a full range of master data management functionality

Master Data

Management in Practice Dalton Cervo, Mark Allen, 2011-07-05 In this book authors Dalton Cervo and Mark Allen show you how to implement Master Data Management MDM within your business model to create a more quality controlled approach Focusing on techniques that can improve data quality management lower data maintenance costs reduce corporate and compliance risks and drive increased efficiency in customer data management practices the book will guide you in successfully managing and maintaining your customer master data You ll find the expert guidance you need complete with tables graphs and charts in planning implementing and managing MDM

Aligning MDM and BPM for Master Data Governance, Stewardship, and Enterprise Processes Chuck Ballard, Trey Anderson, Dr. Lawrence Dubov, Alex Eastman, Jay Limburn, Umasuthan Ramakrishnan, IBM Redbooks, 2013-03-08 An enterprise can gain differentiating value by aligning its master data management MDM and business process management BPM projects This way organizations can optimize their business performance through agile processes that empower decision makers with the trusted single version of information Many companies deploy MDM strategies as assurances that enterprise master data can be trusted and used in the business processes IBM InfoSphere Master Data Management creates trusted views of data assets and elevates the effectiveness of an organization s most important business processes and applications This IBM Redbooks publication provides an overview of MDM and BPM It examines how you can align them to enable trusted and accurate information to be used by business processes to optimize business performance and bring more agility to data stewardship It also provides beginning guidance on these patterns and where cross training efforts might focus This book is written for MDM or BPM architects and MDM and BPM architects By reading this book MDM or BPM architects can understand how to scope joint projects or to provide reasonable estimates of the effort BPM developers or MDM developers with BPM training can learn how to design and build MDM creation and consumption use cases by using the MDM Toolkit for BPM They can also learn how to import data governance samples and extend them to enable collaborative stewardship of master data

Customer Data Integration Jill Dyché, Evan Levy, 2006-08-04 Customers are the heart of any business But we can t succeed if we develop only one talk addressed to the average customer Instead we must know each customer and build our individual engagements with that knowledge If Customer Relationship Management CRM is going to work it calls for skills in Customer Data Integration CDI This is the best book that I have seen on the subject Jill Dych is to be complimented for her thoroughness in interviewing executives and presenting CDI Philip Kotler S C Johnson Distinguished Professor of International Marketing Kellogg School of Management Northwestern University In this world of killer competition hanging on to existing customers is critical to survival Jill Dych s new book makes that job a lot easier than it has been Jack Trout author Differentiate or Die Jill and Evan have not only written the definitive work on Customer Data Integration they ve made the business case for it This book offers sound advice to business people in search of innovative ways to bring data together about customers their most important asset while at the same time giving IT some practical tips for implementing CDI and

MDM the right way Wayne Eckerson The Data Warehousing Institute author of Performance Dashboards Measuring Monitoring and Managing Your Business Whatever business you re in you re ultimately in the customer business No matter what your product customers pay the bills But the strategic importance of customer relationships hasn t brought companies much closer to a single authoritative view of their customers Written from both business and technical perspectives Customer Data Integration shows companies how to deliver an accurate holistic and long term understanding of their customers through CDI

The ^AOxford Handbook of Supply Chain Management Thomas Y. Choi,Julie Juan Li,Dale S. Rogers,Tobias Schoenherr,Stephan M. Wagner,2021-08-30 This innovative volume provides an authoritative and timely guide to the overarching issues that are ubiquitous throughout the supply chain In particular it addresses emerging issues that are applicable across supply chains such as data science financial flows human capital internet technologies risk management cyber security and supply networks With chapters from an international roster of leading scholars in the field the Oxford Handbook of Supply Chain Management is a necessary resource for all students and researchers of the field as well as for forward thinking practitioners

Information Modelling and Knowledge Bases XXVIII H. Jaakkola,B. Thalheim,Y. Kiyoki,2017-01-03 Information modelling and knowledge bases are now essential not only to academics working in computer science but also wherever information technology is applied This book presents papers from the 26th International Conference on Information Modelling and Knowledge Bases formerly the European Japanese Conference EJC which took place in Tampere Finland in June 2016 The conference provides a platform to bring together researchers and practitioners working with information modelling and knowledge bases and the 33 accepted papers cover topics including conceptual modelling knowledge and information modelling and discovery linguistic modelling cross cultural communication and social computing environmental modelling and engineering and multimedia data modelling and systems All papers were improved and resubmitted for publication after the conference Covering state of the art research and practice the book will be of interest to all those whose work involves information modelling and knowledge bases

Customer Data Integration Jill Dyché,Evan Levy,2011-01-31 Customers are the heart of any business But we can t succeed if we develop only one talk addressed to the average customer Instead we must know each customer and build our individual engagements with that knowledge If Customer Relationship Management CRM is going to work it calls for skills in Customer Data Integration CDI This is the best book that I have seen on the subject Jill Dych is to be complimented for her thoroughness in interviewing executives and presenting CDI Philip Kotler S C Johnson Distinguished Professor of International Marketing Kellogg School of Management Northwestern University In this world of killer competition hanging on to existing customers is critical to survival Jill Dych s new book makes that job a lot easier than it has been Jack Trout author Differentiate or Die Jill and Evan have not only written the definitive work on Customer Data Integration they ve made the business case for it This book offers sound advice to business people in search of innovative ways to bring data together about customers their most important

asset while at the same time giving IT some practical tips for implementing CDI and MDM the right way Wayne Eckerson The Data Warehousing Institute author of Performance Dashboards Measuring Monitoring and Managing Your Business Whatever business you re in you re ultimately in the customer business No matter what your product customers pay the bills But the strategic importance of customer relationships hasn t brought companies much closer to a single authoritative view of their customers Written from both business and technicalperspectives Customer Data Integration shows companies how to deliver an accurate holistic and long term understanding of their customers through CDI **The Art of Enterprise**

Information Architecture Mario Godinez,Eberhard Hechler,Klaus Koenig,Steve Lockwood,Martin Oberhofer,Michael Schroeck,2010-04-01 Architecture for the Intelligent Enterprise Powerful New Ways to Maximize the Real time Value of Information Tomorrow s winning Intelligent Enterprises will bring together far more diverse sources of data analyze it in more powerful ways and deliver immediate insight to decision makers throughout the organization Today however most companies fail to apply the information they already have while struggling with the complexity and costs of their existing information environments In this book a team of IBM s leading information management experts guide you on a journey that will take you from where you are today toward becoming an Intelligent Enterprise Drawing on their extensive experience working with enterprise clients the authors present a new information centric approach to architecture and powerful new models that will benefit any organization Using these strategies and models companies can systematically unlock the business value of information by delivering actionable real time information in context to enable better decision making throughout the enterprise from the shop floor to the top floor Coverage Includes Highlighting the importance of Dynamic Warehousing Defining your Enterprise Information Architecture from conceptual logical component and operational views Using information architecture principles to integrate and rationalize your IT investments from Cloud Computing to Information Service Lifecycle Management Applying enterprise Master Data Management MDM to bolster business functions ranging from compliance and risk management to marketing and product management Implementing more effective business intelligence and business performance optimization governance and security systems and processes Understanding Information as a Service and Info 2 0 the information delivery side of Web 2 0 Navigating the Labyrinth Laura

Sebastian-Coleman, An Executive Guide to Data Management *Systems, Software and Services Process Improvement* Murat Yilmaz,Paul Clarke,Andreas Riel,Richard Messnarz,2023-08-29 This two volume set constitutes the refereed proceedings of the 30th European Conference on Systems Software and Services Process Improvement EuroSPI 2023 held in Grenoble France in August September 2023 The 47 full papers presented were carefully reviewed and selected from 100 submissions The papers are organized according to the following topical sections SPI and emerging and multidisciplinary approaches to software engineering digitalisation of industry infrastructure and e mobility SPI and good bad SPI practices in improvement SPI and functional safety and cybersecurity SPI and agile SPI and standards and safety and security norms

sustainability and life cycle challenges SPI and recent innovations virtual reality and augmented reality Management of an Inter-firm Network Yasuhiro Monden, 2012 This book focuses especially on financial and or managerial accounting aspects of inter firm network in three phases 1 strategy for forming the inter firm network 2 management control of inter firm network and 3 task control of production sales and logistics of inter firm network **Handbook of Data Quality** Shazia Sadiq, 2013-08-13 The issue of data quality is as old as data itself However the proliferation of diverse large scale and often publically available data on the Web has increased the risk of poor data quality and misleading data interpretations On the other hand data is now exposed at a much more strategic level e g through business intelligence systems increasing manifold the stakes involved for individuals corporations as well as government agencies There the lack of knowledge about data accuracy currency or completeness can have erroneous and even catastrophic results With these changes traditional approaches to data management in general and data quality control specifically are challenged There is an evident need to incorporate data quality considerations into the whole data cycle encompassing managerial governance as well as technical aspects Data quality experts from research and industry agree that a unified framework for data quality management should bring together organizational architectural and computational approaches Accordingly Sadiq structured this handbook in four parts Part I is on organizational solutions i e the development of data quality objectives for the organization and the development of strategies to establish roles processes policies and standards required to manage and ensure data quality Part II on architectural solutions covers the technology landscape required to deploy developed data quality management processes standards and policies Part III on computational solutions presents effective and efficient tools and techniques related to record linkage lineage and provenance data uncertainty and advanced integrity constraints Finally Part IV is devoted to case studies of successful data quality initiatives that highlight the various aspects of data quality in action The individual chapters present both an overview of the respective topic in terms of historical research and or practice and state of the art as well as specific techniques methodologies and frameworks developed by the individual contributors Researchers and students of computer science information systems or business management as well as data professionals and practitioners will benefit most from this handbook by not only focusing on the various sections relevant to their research area or particular practical work but by also studying chapters that they may initially consider not to be directly relevant to them as there they will learn about new perspectives and approaches *Beyond Big Data* Martin Oberhofer, Eberhard Hechler, Ivan Milman, Scott Schumacher, Dan Wolfson, 2015 Drive Powerful Business Value by Extending MDM to Social Mobile Local and Transactional Data Enterprises have long relied on Master Data Management MDM to improve customer related processes But MDM was designed primarily for structured data Today crucial information is increasingly captured in unstructured transactional and social formats from tweets and Facebook posts to call center transcripts Even with tools like Hadoop extracting usable insight is difficult often because it s so difficult to integrate new and legacy data sources In *Beyond*

Big Data five of IBM's leading data management experts introduce powerful new ways to integrate social mobile location and traditional data Drawing on pioneering experience with IBM's enterprise customers they show how Social MDM can help you deepen relationships improve prospect targeting and fully engage customers through mobile channels Business leaders and practitioners will discover powerful new ways to combine social and master data to improve performance and uncover new opportunities Architects and other technical leaders will find a complete reference architecture in depth coverage of relevant technologies and use cases and domain specific best practices for their own projects Coverage Includes How Social MDM extends fundamental MDM concepts and techniques Architecting Social MDM components functions layers and interactions Identifying high value relationships person to product and person to organization Mapping Social MDM architecture to specific products and technologies Using Social MDM to create more compelling customer experiences Accelerating your transition to highly targeted contextual marketing Incorporating mobile data to improve employee productivity Avoiding privacy and ethical pitfalls throughout your ecosystem Previewing Semantic MDM and other emerging trends *Agile Data Warehousing* Ralph Hughes, 2008-07-14 Contains a six stage plan for starting new warehouse projects and guiding programmers step by step until they become a world class Agile development team It describes also how to avoid or contain the fierce opposition that radically new methods can encounter from the traditionally minded IS departments found in many large companies **Insurance 4.0** Bernardo Nicoletti, 2020-10-31 Industry 4.0 has spread globally since its inception in 2011 now encompassing many sectors including its diffusion in the field of financial services By combining information technology and automation it is now canvassing the insurance sector which is in dire need of digital transformation This book presents a business model of Insurance 4.0 by detailing its implementation in processes platforms persons and partnerships of the insurance companies alongside looking at future developments Filled with business cases in insurance companies and financial services this book will be of interest to those academics and researchers of insurance financial technology and digital transformation alongside executives and managers of insurance companies Business Information Systems Witold Abramowicz, Angelika Kokkinaki, 2014-05-17 This book contains the refereed proceedings of the 17th International Conference on Business Information Systems BIS 2014 held in Larnaca Cyprus in May 2014 The BIS conference series follows trends in academic and business research thus the theme of the BIS 2014 conference was Big Data Problems Solved and Remaining Challenges Currently big data is one of the most prominent trends in areas such as recommendation engines fraud detection risk modeling marketing campaign and social network analysis The 22 revised full papers were carefully reviewed and selected from 58 submissions They are grouped into sections on big data business process management ontologies and conceptual modeling collaboration service science and interoperability and specific BIS applications *Information Technology Risk Management in Enterprise Environments* Jake Kouns, Daniel Minoli, 2011-10-04 Discusses all types of corporate risks and practical means of defending against them Security is currently identified as a critical area of

Information Technology management by a majority of government commercial and industrial organizations Offers an effective risk management program which is the most critical function of an information security program *Impacts and Challenges of Cloud Business Intelligence* Aljawarneh, Shadi, Malhotra, Manisha, 2020-12-18 Cloud computing provides an easier alternative for starting an IT based business organization that requires much less of an initial investment Cloud computing offers a significant edge of traditional computing with big data being continuously transferred to the cloud For extraction of relevant data cloud business intelligence must be utilized Cloud based tools such as customer relationship management CRM Salesforce and Dropbox are increasingly being integrated by enterprises looking to increase their agility and efficiency *Impacts and Challenges of Cloud Business Intelligence* is a cutting edge scholarly resource that provides comprehensive research on business intelligence in cloud computing and explores its applications in conjunction with other tools Highlighting a wide range of topics including swarm intelligence algorithms and cloud analytics this book is essential for entrepreneurs IT professionals managers business professionals practitioners researchers academicians and students

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