



Hard Dollar Software Manual

Shasha Hu

Hard Dollar Software Manual:

The Efficient Practice David L. Lawrence, 2014-02-20 An essential guide to tools and techniques for achieving efficiency productivity and profitability in financial advisory firms As a profession financial advisors have been very well educated on how to be a financial advisor but the industry does a poor job of preparing financial advisors to be great business owners This book presents the Profit Driven Architecture a visual way of viewing the operational structure of a financial practice Provides a concrete way of understanding and improving the interrelationship of different parts of the operations of a financial practice firm Explains how to increase the efficiency productivity and profitability of the firm recognizing the interrelationships with one another Reveals how to increase the capacity and value of the practice Given an aging population of financial advisors and increased focus on succession planning increasing the value of a financial practice is a key deliverable of efficiency and this book showcases the best ways to do so Oracle Modernization Solutions Tom Laszewski, Williamson, Jason, 2008-09-19 This book combines case studies with practical examples of how to implement modernization techniques using Oracle and partner products to modernize to the Oracle Platform The book also weighs the pros and cons of specific modernization use cases Finally we explore some of the emerging trends in technology and how they apply to legacy modernization Legacy system architects project managers program managers developers database architects and decision makers who own mainframe and heterogeneous systems and are tasked with modernization will all find this book useful The book assumes some knowledge of mainframes J2EE SOA and Oracle technologies The reader should have some background in programming and database design Essential SharePoint 2010 Scott Jamison, Susan Hanley, Mauro Cardarelli, 2010-08-12 The Only Book That's Completely Focused on Maximizing the Business Value of SharePoint 2010 Solutions Essential SharePoint 2010 approaches Microsoft SharePoint Server 2010 from a strict business value perspective explaining exactly how to plan and implement SharePoint solutions to achieve superior business results The authors are leading enterprise SharePoint consultants and draw on their unsurpassed experience to focus on the SharePoint features that offer the most real world value You ll find practical advice about how to succeed with knowledge management business intelligence and process improvement and how to derive value from new innovations such as social tagging and mashups The book includes comprehensive in the trenches guidance on planning architecture governance training and other key issues most SharePoint books ignore The authors identify success factors intangibles and gotchas helping you systematically reduce project risk and time to value ratio Learn how to Customize your best portal or collaboration strategy Sustain a portal for continual measurable value Leverage the new community and social features in SharePoint 2010 Succeed with enterprise content management Streamline business processes with Workflow and Forms Choose the right roles for Web collaboration search and Microsoft Office Plan for secure external collaboration Migrate smoothly from SharePoint 2007 Train and communicate for a successful launch Whether you re a business leader IT manager

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Resource Information Systems Richard D. Johnson, Kevin D. Carlson, Michael J. Kavanagh, 2020-09-10 Human Resource Information Systems Basics Applications and Future Directions is a one of a kind book that provides a thorough introduction to the field of Human Resource Information Systems HRIS and shows how organizations today can leverage HRIS to make better people decisions and manage talent more effectively Unlike other texts that overwhelm students with technical information and jargon this revised Fifth Edition offers a balanced approach in dealing with HR issues and IT IS issues by drawing from experts in both areas It includes the latest research and developments in the areas of HRIS justification strategies HR technology big data and artificial intelligence Numerous examples best practices discussion questions and case studies make this book the most student friendly and current text on the market Included with this title The password protected Instructor Resource Site formally known as SAGE Edge offers access to all text specific resources including a test bank and editable chapter specific PowerPoint slides Profit Heroes Bob Rickert, 2013-12 Profit Heroes addresses a new call to arms that is transforming selling To thrive in the future salespeople must understand how customers are changing and what it will take to win It is no longer about your company against mine or your products and services against mine or your know how against mine It is now all about profitability and the ability to identify it guantify it sell it and deliver it To win you must be viewed by customers as more than a vendor You must now become an earnings contributor The book offers a unique inside and emotional view of two competing salespeople who faced off in the pursuit of a big opportunity Both represent great companies Both are highly talented and successful One wins and one loses Theirs is a classic competition you see every day in American business and is what makes selling the most exciting profession in the world The book unveils the strategies and approaches that the winner and all Profit Heroes use to achieve success Endorsements Profit Heroes uncovers the secret of selling true value It is a transformation in selling concepts that drives measurable results Kim Hartwell Senior Vice President Global Sales and Marketing ADC Corporation Bob's focus on profit could not be more on target In a recent dialogue with industry CEO s there was table pounding agreement that all employees including sales marketing finance operations HR and IT must all know how they impact profit improvement Dr Douglas A Fisher Assistant Professor and Director Center for Supply Chain Management College of Business Administration Marquette University Profit Heroes describes how sales losers can become sales winners even in a rapidly changing business world Geoffrey James author of The Engineer's Cost Handbook Richard E. Westney, 1997-02-26 Offers coverage of each Business Without the Bullsh t important step in engineering cost control process from project justification to life cycle costs The book describes cost control systems and shows how to apply the principles of value engineering It explains estimating methodology and the estimation of engineering engineering equipment and construction and labour costs delineates productivity and cash flow analysis and more

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