SETTING YOUR LABOR RATE (EXAMPLE)

WAGE	The actual hourly cost of your techs: 22%-30% of the rate you charge customers	-	\$35/HR
BENEFITS	The typical benefits load: 22-24% of wage	-	24%
FULLY LOADED HOURLY COST	Average tech hourly wage multiplied by one plus the benefit load: 35 x (1+.24) = 43.4	•	\$ 44
EXPECTED MARGIN	A benchmark target—determine after you research and calculate your overhead.	-	60%
HOURLY LABOR RATE	Your fully loaded cost, divided by one minus your expected margin: \$44 / (1-60%) = \$109.55	-	\$109.55/HR



Labor Rate Manual

United States. Office of Price Stabilization

Labor Rate Manual:

Conceptual Cost Estimating Manual John S. Page, 1996-06-14 Automotive Repair Industry: April 22, 23, 24, 29 and 30, 1969 United States. Congress. Senate. Committee on the Judiciary. Subcommittee on Antitrust and Monopoly, 1969 Maximum Price Regulation No. 165, Manual No.2: Pt.1, How the Service Price Regulation Appies to the Service Trades; Pt.2, Maximum Price Regulation No.165 as Amended - Services United States. Price Administration Office,1942 **Code of Federal Regulations**, 1951 Special edition of the Federal Register containing a codification of documents of general applicability and future effect with ancillaries Cooling Apples in Pallet Boxes Glenn O. Federal Register, 1952-07 Motor .1940 **Profile of the Retail Florist Industry, 1964** Nick Patchen, 1962 Havas, 1965 Marketing Research Report ,1966 Management of the Department of Defense: Oversight of the Army's Test, Measurement and Diagnostic Equipment program; June 9, 1983 United States. Congress. Senate. Committee on Governmental Affairs, 1983 Management of the Department of Defense United States. Congress. Senate. Committee on Governmental Affairs, 1983 The Southeastern Vegetable Processing Industry Alden Coe Manchester, Arthur Joseph Mercuri, Ervin P. Atrops, Floyd Wendell Williams, James William Dickens, John Durward Campbell, John Hobart Hunter, Judson Albert Thompson, Lewis Albert Baumann, Peter Louis Henderson, 1962 Congressional Record United States. Congress, 1975 Journal of Accountancy ,1915 **Ceiling Price Regulation** United States. Office of Price Stabilization, 1951 **Evaluation of Mechanized Egg-grading and Packing Equipment** Comparative Effects of an Experimental and a Conventional Seed William Roy Forbus, John Adolf Hamann, 1966 Cotton Drying System on Cotton Fiber Properties Edward Henry Shanklin, 1966 The Insurance Industry United States. Congress. Senate. Committee on the Judiciary, 1970 Auto Repair For Dummies Deanna Sclar, 2018-11-28 Auto Repair For Dummies 2nd Edition 9781119543619 was previously published as Auto Repair For Dummies 2nd Edition

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wants to save money on car repairs and maintenance this book is the place to start Deanna Sclar Long Beach CA an acclaimed auto repair expert and consumer advocate has contributed to the Los Angeles Times and has been interviewed on the Today show NBC Nightly News and other television programs Hearings, Reports and Prints of the Senate Committee on the Judiciary United States. Congress. Senate. Committee on the Judiciary, 1968

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