

GUERRILLA MARKETING



Guerrilla Marketing Guide For Selling

Jay Conrad Levinson, Seth Godin



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Guerrilla Marketing Handbook Jay Conrad Levinson, Seth Godin, 1994 Marketing strategy for maximum return for large small businesses Guerrilla Marketing for Writers Jay Conrad Levinson, Rick Frishman, Michael Larsen, David Hancock, 2010-01-01 Because the battle begins before a book even hits the shelves an author needs every weapon to get ahead of the competition *Guerrilla Marketing for Writers* is packed with proven insights and advice it details 100 Classified secrets that will help autho *Guerrilla Marketing Strategies* Otelia Filoteo, 2021-07-29 The term guerrilla marketing might sound ominous but it s not threatening The term was coined by Jay Conrad Levinson in 1984 he was describing unconventional cost effective inexpensive marketing ideas for small business owners around the world to use to get their brand noticed The concept is to use non traditional advertising activities to get your brand out on street level disrupting pedestrian life enough to grab people s attention In this book you ll learn How to get immediate results more customers larger transactions lifetime customers 100 ways to attract prospects after your warm market is exhausted How to organize all your lead gathering tactics from learning your competitive advantages to scheduling your promotions every day How to position your offer to special audiences ignored by others How to build rapport to help you get on people s wavelength How to identify your prospect s core needs so you become an asset they can t do without And much much more Guerrilla Marketing on the Internet: The Definitive Guide from the Father of Guerilla Marketing Jay Conrad Levinson, Mitch Meyerson, Mary Eule Scarborough, 2008-07-02 The Father of Guerrilla Marketing conquers the newest marketing frontier Levinson offers you a step by step system on how to apply the proven acirc euro oelig Guerrillaacirc euro yen strategies to the ultimate marketing weapon the Internet Its enormous appeal is the focus on how to achieve greater visibility and increased profits through energy time and imagination rather than big marketing dollars You learn how to level the playing field by gaining traffic to your website convert visitors into paying customers and ultimately take your business to new levels of profitability and efficiency Guerrilla Advertising Jay Conrad Levinson, 1994 Designed to promote cost effective advertising for the small business this guide gives instruction in staying within budgets and developing an advertising strategy

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