

GRANT writing



What grants, finding the right grant maker, writing inquiries & proposals, following rules & regulations, and managing the award

Introduction

Grant writing is the process of determining who can help you fund your needs and projects and how to persuade them to do so. A grant is funding provided from either a private or public source, that is to be used for a specified purpose. A grant, unlike a loan, does not need to be repaid.

Types of Grants

Private-Sector Grants

- **Foundations and trusts:** These sources are diverse and wide-ranging. Many private trusts and foundations exist to fund projects, causes, and areas of interest defined at the time they were established that reflect the aims and goals of the founders, and ultimately the trustees and administrators of those organizations.
- **Corporate grant makers:** These sources offer grants either directly from the corporation or from a trust or foundation established to distribute grant funding on behalf of or in the best interests of a corporation. Corporate grants are usually specific to the interests of the corporation sponsoring the award.

Public-Sector Grants

- These sources can range from federal government agencies to local government entities, including state, county, and city/municipal level governments.
- **Federal:** Federal grants can come from a wide variety of bureaus, agencies, and programs. Many are subject to congressional approval or authorization and therefore vary from year to year. Many are one-time offerings aimed at achieving specific goals as defined by the political climate.
 - **State:** State grants are mostly specific to agencies and departments charged with existing or developing programs as directed by the state legislature. Many of these programs are "pass-through" federal programs that may or may not be funded by federal dollars.
 - **County and local:** Generally small in the amounts awarded, these grant programs are usually designed as assistance or supplements to larger public grant programs. They may also be funded by state or federal funds.

What Type of Grant Do You Need?

- **General operating:** A grant to assist with either a one-time or ongoing budget need of your organization, not usually available for start-up operations.
- **Backward-looking grants:** Funding for a structure such as rebuilding, parking lot, computer equipment, or other physical, tangible end product.
- **Social services and interservice programs:** Markets for programs that assist others, such as job training or providing food and shelter, education enhancement, neighborhood development, etc.
- **Other programs:** Not falling into the previous categories. Usually these are targeted toward specialized needs and should be directed to a specific type of grant maker who understands the request.

Do You Need a Grant, or Can You Raise the Funds on Your Own?

Evaluate the Situation

- **Is the project time sensitive?** If so, consider alternative ways of raising funds. Grants can take months and even up to a year to be awarded. Awards are not guaranteed. Requests can and do fail.
- **Can your donor base do the job with some extra effort?** Can your organization with the donor base a little harder and raise the funds needed? After some discussion, this may be an appealing alternative. Additionally, a specific, well-managed and planned fundraising campaign may raise the funds needed in a time-bound manner. Alternative efforts that draw not only make success more likely but also can draw the donor community together and build overall support for the project and your organization.
- **Are there aspects of the project that are controversial or questionable to some people?** Analyze your project and the grant makers you are considering approaching. It could well be that they conflict with the prospective grant maker. Consider modifying the project or find another, more receptive grant maker.

First Steps: Research

Choose a Point Person

It is important to have one person designated to gather and review information, manage, and make decisions regarding the grant proposal. Otherwise, confusion and conflicting information will result in poor presentation, missed information, missed deadlines, and the appearance of a poorly managed organization.

Research Your Target

- **Online resources:** The best way to learn about potential funders is by starting your search online. You usually find what you want and likely get the information you need, or you can take advantage of the following services.

- **Foundation Directory Online:** Private trusts, foundations, and corporate grant makers, considered the best source on the web (www.foundationdirectory.org)
- **Searcher:** Private foundations and trusts (www.grantmaker.org)
- **GrantStation:** Private foundations and trusts (www.grantstation.com)
- **EDS Online:** Private grant makers (www.edsfoundation.com)
- **FoundationSource:** Much like Eds Online (www.foundationsearch.com)

- **Grants.gov:** Federal government funding (www.grants.gov)
- **USA.gov:** Additional federal government funding sources (www.usa.gov)
- **Internal Resource Services:** Form 990 (www.irs.gov/pub/irs-soi/04990)
- **Foundation Center 900:** (www.foundationcenter.org/foundationcenter/900/index.cfm)
- **Idealist:** Connects people, organizations, and resources (www.idealist.org)
- **GrantSpace:** Offers information and resources (www.grantspace.org)
- **Global Grants:** Connects donors and organizations (www.globalgrants.com)

- **Research state and local grants:** Search online for the state you want to work with. Check the potential grant maker's website, quality, private, or otherwise, as most have their own web, which can provide valuable information and don't forget your local library.

Get Out There

- **Does anyone associated with your organization have a connection to the grant maker(s) you are approaching?** Use these connections to make your case to potential grant makers known within the rules of ethics, unity, and common sense. Do not make requests or place demands on a contact that may put him/her in an uncomfortable or difficult position. Utilize the resources you may already have.
- **Now based on elsewhere:** Your target should consist of some of the biggest names and shakers in the community. They may know people associated with the grant maker(s) you are approaching. Do not be afraid to ask them.
- **Now start:** Put your effort. You might be surprised to find out who and what they know, especially if they've been working in the nonprofit sector for a while.
- **Now volunteers:** This is likely your biggest resource in this area. Coming from a wide variety of backgrounds and collectively having thousands of contacts, they could possibly provide access to the exact people you need to engage.
- **Friends of your organization:** These are people who support your organization in principal but are not actively engaged, including donors, and board members, and others who may support your organization in nonmonetary ways. One-on-one requests work best with this group.

Use IRS Form 990

Form 990 is the publicly available tax return required for nonprofit organizations and private funding organizations. This form is one of the

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Heather Brod, Kimberly Skarupski



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Grant Writing Martin McMillan, 2012-05-31 When an important project's budget is hanging in the balance you need to be prepared for anything so don't let a poorly written grant application stop your project from moving forward Whether you or your organization is applying for a grant or you are a grant writer looking for tips to improve your trade look no further than the Grant Writing QuickStudy guide a concise point to point overview of the entire grant writing process that will help you make sure your organization's needs are both realistic and achievable **The Complete Idiot's Guide to Grant Writing, 3rd Edition** Waddy Thompson, 2011-07-05 An updated and revised edition offering new information on some of the most

popular topics in grant writing This new edition of The Complete Idiot's Guide to Grant Writing provides essential information on how to start a freelance business covering such topics as getting that first assignment pricing state regulations organizing and customizing proposals researching funders sponsorship and much more In the current economic environment government and private sector grants will continue to be an important way to acquire funds for projects Includes grant writing samples This book's templates and other resources will now be easy to find and use on idiotsguides.com [Grant Writing Handbook for Nurses and Health Professionals, Third Edition](#) Barbara Holtzclaw, Carole

Kenner, Marlene Walden, 2018-03-28 This accessible hands on text for new grant writers and seasoned health researchers educators and clinicians alike illuminates the process of writing a persuasive request for funding from start to finish Packed with practical tips for dealing with common pitfalls besieging grant seekers the text progresses step by step from establishing the need for the grant through disseminating grant findings This third edition is distinguished by key information about newer grant mechanisms and a fresh focus for foundation and corporate grants It also includes updates on electronic submissions and web resources Useful supporting features include examples and underlying principles for each guideline examples of grants and specific elements that lend themselves to the development of PowerPoint slides for traditional or online classroom use real life examples from actual grant applications and links to online resources to support searches for grant funders and websites supporting grant applications Armed with savvy tips and advice from the authors an experienced grant writer grant reviewer and grant consultant readers will be able to write a persuasive grant with ease NEW TO THE THIRD EDITION Top notch grant writing guidance for all health professionals Information about newer grant mechanisms emphasizing community based and patient centered outcomes research grants Foundation and corporate grants focusing on population health personalized health and interprofessional team grants that include community collaborations and corporate partnerships Important information on the Patient Centered Research Institute Guidance on how to involve stakeholders and communities in study design and implementation Updates on electronic submissions and web resources New coauthor who is a successful PCORI awardee Instructor's PowerPoint slides KEY FEATURES Describes the process of writing a persuasive request for funding from start to finish Delivers practical tips from experienced authors for dealing with

common pitfalls and difficulties Includes examples and underlying principles for each guideline Provides real life examples from actual grant applications Helps readers to apply principles for selling and justifying the grant to their own proposals

Grant Writing Handbook for Nurses Barbara Holtzclaw, Carole Kenner, Marlene Walden, 2008-07-15 Important Notice The digital edition of this book is missing some of the images or content found in the physical edition Grant Writing Tips for Nurses is a reader friendly primer that acknowledges that grant writing is an essential skill for today's nurse The text follows a logical path moving from the reasons for seeking grant funding the types of grants available and the structure and content for a typical grant proposal to the transit of grant proposals through internal institutional processes deadlines and signatures and progress through review by the funding agency Final chapters take a glance forward to future funding ethical dilemmas related to grants and life after grants An Essential Resource for Your Course How to Fast-track your Academic Career Adam Lindgreen, C. A. Di Benedetto, 2024-07-05 This thoroughly updated edition of a classic career guide closes the research practitioner gap and carefully considers the obstacles faced by researchers pursuing an academic career From applying for grants to supervising Ph D students the book utilises practical research and real experiences to illustrate how marketing scholars can strike a healthy working balance between teaching and research to find success in academia *Writing Grants* Julia Jasmine, 1996 Designing, Conducting, and Publishing Quality Research in Mathematics Education Keith R. Leatham, 2019-09-12 The purpose of this book is to collect organize and disseminate collective wisdom with respect to designing conducting and publishing quality research in mathematics education This wisdom will be gleaned from among those who over the past several decades have been instrumental in guiding the field in the pursuit of excellence in mathematics education research insightful editors educative reviewers prolific writers and caring mentors Each chapter is written to the novice researcher with the intent of aiding them in avoiding common pitfalls navigating difficult intellectual terrain and understanding that they are not alone in experiencing rejection frustration confusion and doubt This book differs from existing literature in the sense that it is written about the enterprise of designing conducting and publishing research in mathematics education as opposed to being reports of the results of such work It also differs in the sense that it is written with the intent to mentor the rising generation as opposed to capture the state of the field as would happen in a handbook for example It is written for the express purpose of helping the field work collectively to aid in the often isolated enterprise of mentoring new researchers The primary audience is a potentially wide one graduate students novice researchers graduate faculty advisors and mentors or anyone seeking to improve their own abilities to design conduct and publish quality research in mathematics education **The Nonprofit Manager's Resource Directory** Ronald A. Landskroner, 2002-04-30 A newly revised and updated edition of the ultimate resource for nonprofit managers If you're a nonprofit manager you probably spend a good deal of your time tracking down hard to find answers to complicated questions The Nonprofit Manager's Resource Directory Second Edition provides instant answers to all your questions concerning nonprofit oriented product and

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Webster's New World Grant Writing Handbook Sara Wason, 2013-02-28 Webster's New World Grant Writing Handbook walks readers through every step of the grant writing process from defining the project and getting and interpreting a foundation's guidelines to submitting and following up on the grant application With clear concise explanations thorough coverage illustrative examples and expert advice this helpful complete resource gives grant writers all the information and guidance they need to succeed

The Insider's Pocket Guide to Navigating a Faculty Career in Academic Medicine Heather Brod, Kimberly Skarupski, 2024-09-17 The purpose of this indispensable and concise title is to provide a roadmap to a fulfilling and successful career in academic medicine A comprehensive guide tailored to the unique needs and experiences of faculty members this engaging and easy to read book addresses the most commonly encountered topics in the field bridging the knowing doing gap and offering practical strategies and insights for sustainable success and promotion Developed by two highly accomplished academic career development coaches the work will be of great interest to a wide range of audiences From new hires fresh out of fellowship to post docs to mid or late career academics looking to transition The Insider's Pocket Guide to Navigating a Career in Academic Medicine covers all stages of professional development and features real life stories from colleagues across education research and healthcare Delve into a systematic overview of academic medicine explore personal development through vision and mission statements and master the art of job searches and negotiations Learn the importance of onboarding networking and mentorship while developing organizational savvy Confront common challenges enhance well being with diversity and inclusion and achieve work life integration Further this invaluable career resource includes supplemental worksheets and links from the author's website to ensure you have all the tools you need to

build a thriving career A unique significant contribution to the career literature in academic medicine this handy guide is the ultimate companion for navigating career transitions and growth opportunities setting you on the path to a rewarding and aligned career in academic medicine *Information Technology Digest* ,1996 *Grant writing for medical and healthcare professionals* Subhash Chandra Parija,Vikram Kate,2023-01-11 Conducting research requires resources to meet the research need The resources in the research institutes centers are often inadequate limiting the research outcome Research grants help overcome those limitations and help the researchers carry out quality research without any restriction Grant proposal writing is an essential skill to be mastered by every researcher However the majority of the medical schools except the few research institutes do not have a structured learning module for obtaining grants On most occasions the skill of writing grant proposals goes by self learning For students it is burdening due to the tremendous time consumed to learn the craft of writing the grant proposal and the exhausting clinical and academic work This book is carefully prepared to keep in mind the difficulties faced by the young researchers and the students concerning choosing a funding agency grant makers expectations budgeting surveillance and site visits rights of the researcher and the funding agency and ethical and legal aspects of obtaining the grant The book also covers the alternate plan for partial funding or interruption of the financing reporting the source of funding and acknowledgment good clinical practice guidelines and dealing with the rejected grant proposal The research projects are often dropped or modified extensively due to the limited resources in the existing facility The researchers are forced to compromise the research objective due to expensive requirements There is a shortage of awareness regarding the availability of funding and grant for the conduct of research Even if the researchers are aware of obtaining the financing there is a lack of training in grant proposal writing which is essential in getting the research funding This book on grant proposal writing for medical and healthcare professionals covers such difficulties and deficiencies It will provide complete companionship from knowing the funding agency to obtaining the grant *Educator's Guide to Grants*, The Dr. Linda Karges-Bone,2011-09-01 Do you need funds for a pre school autism program Uniforms for the girls cross country team Funding for a childhood obesity or literacy program Dollars to help teachers learn to use interactive white boards or travel for study abroad This book is designed to help schools and non profits find funding and create proposals to access funds successfully Novices just learning to negotiate grant writing and more experienced writers seeking million dollar awards will find insight and assistance with *The Educator's Guide to Grants* A zipped folder included with the book features a screened list of hundreds of funding sources matched to each grant area **Reflections on Academic Lives** Staci M. Zavattaro,Shannon K. Orr,2017-03-02 This book brings together reflections from seventy academics everyone from doctoral students to a retired provost who share their lived experiences in graduate school and beyond Career seekers adjunct professors those in or considering graduate school and tenure track professors alike will find truths revealed through these shared experiences of struggle triumph loss and hope *Advanced Methods in Family Therapy Research* Richard B

Miller, Lee N. Johnson, 2025-11-03 *Advanced Methods in Family Therapy Research* provides an accessible understandable primer to advanced clinical research methods and statistics all with the purpose of advancing therapy effectiveness and improving client care This fully revised new edition is designed to help readers produce consume and understand research keeping up to date with the latest developments in the field Accessibly written with marriage and family therapists and researchers in mind the chapters in the book address the changes in the research landscape of family therapy research including new research designs methods and statistical techniques that are now considered best practice Contributing authors share their wisdom on a wide variety of topics including randomized controlled trials qualitative research cultural adaptation research and mixed methods research with new chapters on metaanalysis multilevel modelling benchmarking growth mixture modelling Bayesian statistics and more New information on how to consume as well as produce research is featured helping readers become informed consumers of journal articles and studies produce quality publishable research and write fundable grant proposals With further readings lists and online materials for classes this textbook is essential reading for graduate students in MFT training as well as MFT and clinical psychology researchers It will also be an invaluable resource for marriage and family therapists to help them keep abreast of innovations in clinical practice

Librarian's Handbook for Seeking, Writing, and Managing Grants Sylvia D. Hall-Ellis, Stacey L. Bowers, Christopher Hudson, Claire Williamson, Joanne Patrick, 2011-05-18 Learn the dynamics of the grant seeking process including proposal writing and grant management for public school and academic librarians A comprehensive book that covers the full spectrum of the grant process Librarian's Handbook for Seeking Writing and Managing Grants is designed to provide all the information necessary for librarians and educators to become effective members of grant development and management teams Written in an easy to understand succinct format it will be invaluable even for those with little or no background knowledge and regardless of the size or type of library or information center Recognizing that grants are developed through a sequential process the volume focuses on the fundamental components of grant planning grant writing and grant management Readers will learn to identify potential federal and state funding sources organize and manage the proposal development process do research and establish and encourage participation on local development teams They will also learn about specific aspects of grant management such as budget and finance monitoring hiring research compliance and policies sub agreements and partnership forms and reporting requirements

Mentoring in Nursing through Narrative Stories Across the World Nancy Rollins Gantz, Thóra B. Hafsteinsdóttir, 2023-07-15 The book explores how mentoring theoretical background of mentoring and how mentoring is used by nurses in all arenas where they work in health care education research policy politics and academia in supporting nurses with their professional and career development Over 300 mentors and mentees from a wide range of countries across all continents share their stories of mentoring reflecting on their development in leadership clinical practice education research and politics The book describes various types of mentoring

including more traditional types of mentoring as well as virtual online and peer mentoring During the mentorship trajectories the nurses address an inclusive collection of issues that they are faced with and share supporting strategies The book highlights the importance of mentoring for nurses to support their personal and professional leadership development Also it emphasizes the importance of mentoring for when nurses engaged in variety of projects that could entail or encompass evidence based clinical practice development within education research in the clinical arena policy formation political affairs or cultural inclusion that present significant impact in patient care and healthcare outcomes within and across countries With The Future of Nursing 2020 2030 Charting a Path to Achieve Health Equity report from the National Academies of Sciences published in 2021 the role of nursing will become ever more dynamic and therefore the profession of nursing must be visible in improving and securing the future for patients families and communities across the globe Mentoring practices to build the profession s leaders are forever essential acute and imperative This book shows how mentoring can support nurses in further developing nursing as a profession and scientific discipline across countries to support clinical application of evidence based practice and nursing education and research dissemination Accordingly this book shares essential diverse and pioneering expertise through wide range of narrative stories that will benefit nurses at all years of experience from early career nurses emerging leaders nurse educators leaders policy makers and nurse scientists around the globe The nursing profession must magnify its position in health care and nurses need to proliferate their contributions throughout the globe They can accomplish that through mentoring and growing and nurturing other nurses to advance and thrive in today s world

School and Public Libraries Natalie Reif Ziarnik,2003 Explores the untapped potential that exists between schools and libraries discusses the importance of school and public library interaction and addresses the challenges and rewards of cooperation Kielhofner's Research in Occupational Therapy Renee R Taylor,2017-01-05 With an international team of expert contributors Renee Taylor carries on Gary Kielhofner s innovative work in the 2nd Edition of his comprehensive research methodologies text This guide bridges the gap between theorists and practitioners It focuses on the relevance and logic of research to provide a practical demystified approach to conducting applied research in the field for graduate students and clinicians You ll begin with an introduction to the nature and scope of research and its place in OT and then explore research designs measurements and statistical analysis for qualitative quantitative and mixed studies You ll examine the steps and procedures required to conduct research and how research can be used to shape professional practice and improve patient care Grant Money through Collaborative Partnerships Nancy Kalikow Maxwell,2012-03-29 Maxwell offers an abundance of practical advice and encouragement for using this novel approach to secure additional funding for libraries

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