

# SETTING YOUR LABOR RATE (EXAMPLE)

<b>WAGE</b>	<i>The actual hourly cost of your techs: 22%-30% of the rate you charge customers</i>		<b>\$35/HR</b>
<b>BENEFITS</b>	<i>The typical benefits load: 22-24% of wage</i>		<b>24%</b>
<b>FULLY LOADED HOURLY COST</b>	<i>Average tech hourly wage multiplied by one plus the benefit load: <math>35 \times (1 + .24) = 43.4</math></i>		<b>\$44</b>
<b>EXPECTED MARGIN</b>	<i>A benchmark target—determine after you research and calculate your overhead.</i>		<b>60%</b>
<b>HOURLY LABOR RATE</b>	<i>Your fully loaded cost, divided by one minus your expected margin: <math>\\$44 / (1 - 60\%) = \\$109.55</math></i>		<b>\$109.55/HR</b>

# Labor Rate Manual

**Deanna Sclar**



## **Labor Rate Manual:**

**Conceptual Cost Estimating Manual** John S. Page,1996-06-14 *Automotive Repair Industry: April 22, 23, 24, 29 and 30, 1969* United States. Congress. Senate. Committee on the Judiciary. Subcommittee on Antitrust and Monopoly,1969

**Maximum Price Regulation No. 165, Manual No.2: Pt.1, How the Service Price Regulation Applies to the Service Trades; Pt.2, Maximum Price Regulation No.165 as Amended - Services** United States. Price Administration Office,1942 **Code of Federal Regulations** ,1951 Special edition of the Federal Register containing a codification of documents of general applicability and future effect with ancillaries *Cooling Apples in Pallet Boxes* Glenn O. Patchen,1962 Federal Register ,1952-07 *Motor* ,1940 **Profile of the Retail Florist Industry, 1964** Nick Havas,1965 **Marketing Research Report** ,1966 **Management of the Department of Defense: Oversight of the Army's Test, Measurement and Diagnostic Equipment program; June 9, 1983** United States. Congress. Senate. Committee on Governmental Affairs,1983 Management of the Department of Defense United States. Congress. Senate. Committee on Governmental Affairs,1983 **The Southeastern Vegetable Processing Industry** Alden Coe Manchester,Arthur Joseph Mercuri,Ervin P. Atrops,Floyd Wendell Williams,James William Dickens,John Durward Campbell,John Hobart Hunter,Judson Albert Thompson,Lewis Albert Baumann,Peter Louis Henderson,1962

Congressional Record United States. Congress,1975 **Journal of Accountancy** ,1915 **Ceiling Price Regulation** United States. Office of Price Stabilization,1951 **Evaluation of Mechanized Egg-grading and Packing Equipment** William Roy Forbus,John Adolf Hamann,1966 **Comparative Effects of an Experimental and a Conventional Seed Cotton Drying System on Cotton Fiber Properties** Edward Henry Shanklin,1966 The Insurance Industry United States. Congress. Senate. Committee on the Judiciary,1970 *Auto Repair For Dummies* Deanna Sclar,2018-11-28 *Auto Repair For Dummies* 2nd Edition 9781119543619 was previously published as *Auto Repair For Dummies* 2nd Edition 9780764599026 While this version features a new Dummies cover and design the content is the same as the prior release and should not be considered a new or updated product The top selling auto repair guide 400 000 copies sold now extensively reorganized and updated Forty eight percent of U S households perform at least some automobile maintenance on their own with women now accounting for one third of this 34 billion automotive do it yourself market For new or would be do it yourself mechanics this illustrated how to guide has long been a must and now it s even better A complete reorganization now puts relevant repair and maintenance information directly after each automotive system overview making it much easier to find hands on fix it instructions Author Deanna Sclar has updated systems and repair information throughout eliminating discussions of carburetors and adding coverage of hybrid and alternative fuel vehicles She s also revised schedules for tune ups and oil changes included driving tips that can save on maintenance and repair costs and added new advice on troubleshooting problems and determining when to call in a professional mechanic For anyone who

wants to save money on car repairs and maintenance this book is the place to start Deanna Sclar Long Beach CA an acclaimed auto repair expert and consumer advocate has contributed to the Los Angeles Times and has been interviewed on the Today show NBC Nightly News and other television programs     *Hearings, Reports and Prints of the Senate Committee on the Judiciary* United States. Congress. Senate. Committee on the Judiciary, 1968

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