BUILTTO

SUCCESSFUL HABITS OF VISIONARY COMPANIES

JIM COLLINS
(Bestselling author of GOOD TO GREAT)

JERRY I. PORRAS

Jim Collins Built To Last

Collins Publishers, Frank Collins

Jim Collins Built To Last:

Built to Last James Charles Collins, Jerry I. Porras, 1998 **Jim Collins' Built to Last** Ant Hive Media, 2016-04-17 This is a Summary of Jim Collins and Jerry Porras Built To Last Successful Habits of Visionary Companies Drawing upon a six year research project at the Stanford University Graduate School of Business James C Collins and Jerry I Porras took eighteen truly exceptional and long lasting companies and studied each in direct comparison to one of its top competitors They examined the companies from their very beginnings to the present day as start ups as midsize companies and as large corporations Throughout the authors asked What makes the truly exceptional companies different from the comparison companies and what were the common practices these enduringly great companies followed throughout their history Organized into a coherent framework of practical concepts that can be applied by managers and entrepreneurs at all levels Built to Last provides a master blueprint for building organizations that will prosper long into the 21st century and beyond Available in a variety of formats this summary is aimed for those who want to capture the gist of the book but don't have the current time to devour all 368 pages You get the main summary along with all of the benefits and lessons the actual book has to offer This is a summary that is not intended to be used without reference to the original book Collins, Jerry I. Porras, 2011-08-30 This is not a book about charismatic visionary leaders. It is not about visionary product concepts or visionary products or visionary market insights Nor is it about just having a corporate vision This is a book about something far more important enduring and substantial This is a book about visionary companies So write Jim Collins and Jerry Porras in this groundbreaking book that shatters myths provides new insights and gives practical guidance to those who would like to build landmark companies that stand the test of time Drawing upon a six year research project at the Stanford University Graduate School of Business Collins and Porras took eighteen truly exceptional and long lasting companies they have an average age of nearly one hundred years and have outperformed the general stock market by a factor of fifteen since 1926 and studied each company in direct comparison to one of its top competitors. They examined the companies from their very beginnings to the present day as start ups as midsize companies and as large corporations Throughout the authors asked What makes the truly exceptional companies different from other companies What separates General Electric 3M Merck Wal Mart Hewlett Packard Walt Disney and Philip Morris from their rivals How for example did Procter Gamble which began life substantially behind rival Colgate eventually prevail as the premier institution in its industry How was Motorola able to move from a humble battery repair business into integrated circuits and cellular communications while Zenith never became dominant in anything other than TVs How did Boeing unseat McDonnell Douglas as the world s best commercial aircraft company what did Boeing have that McDonnell Douglas lacked By answering such questions Collins and Porras go beyond the incessant barrage of management buzzwords and fads of the day to discover timeless qualities that have consistently distinguished out standing companies They also provide inspiration to all executives and entrepreneurs by

destroying the false but widely accepted idea that only charismatic visionary leaders can build visionary companies Filled with hundreds of specific examples and organized into a coherent framework of practical concepts that can be applied by managers and entrepreneurs at all levels Built to Last provides a master blueprint for building organizations that will prosper long into the twenty first century and beyond Summary - Built to Last Quicksummary, 2017-08-04 Built to Last A Complete Summary Built to Last is a book written by Jim Collins The book is about how to create a viable and successful company organization that will grow and prosper with time Being successful and prosperous is the most impressive achievement in the business world The best and most successful companies in history are those that have vision or as the authors call them visionary companies Visionary companies are the best companies in every field of business These companies have an excellent reputation of being highly successful with the best products and services available Moreover visionary companies will prosper over time This will be seen through their products and their leaders This book is about how to create a highly successful company a company that is built to last Using many real life examples of some of the most successful companies in the world such as 3M Ford IBM HP and Wal Mart the authors describe what it truly takes to make a company built to last Moreover the authors also describe what it takes for a leader to have vision that will lead both him and his company forward Here Is A Preview of What You Will Get A summarized version of the book You will find the book analyzed to further strengthen your knowledge Fun multiple choice guizzes along with answers to help you learn about the book Get a copy and learn everything about Built to Last SUMMARY: Jim Collins Built to Last Summary Collins Publishers, Frank Collins, 2017-12-06 This is a summary of Jim Collins and Jerry Porras book Built to Last Here you will learn about the six years studying exceptional companies visionary companies to see what accounts for their success What are visionary companies They are the premier organizations in their field firms that have a long record of having an impact on the world Ford Sony Procter Gamble Merck Motorola Johnson Johnson These are companies that have distinguished themselves as a special and elite breed of institution And with an average founding date of 1897 and stock return performance of fifteen times the general market since 1926 they are companies that have stood the test of time Don t have time to read the whole book then this Summary is for you Summary of Jim Collins's Built to Last by Milkyway Media Milkyway Media, 2019-11-12 A great product A charismatic leader An exact plan To many entrepreneurs all three are prerequisites to building a successful lasting company Purchase this in depth summary to learn more **Built to Last** Collins/Porras, James Charles Collins, Jerry I. Porras, 1995 Built to Last Intl James C Collins, 2002 **Business Greatest** Hits Kevin Duncan, 2010-09-01 Part of the Greatest Hits series Business Greatest Hits by Kevin Duncan is an essential business resource that utilizes an effective and time efficient approach to mastering the best ideas of modern business and staying up to date on topics most widely discussed by upper management. The first ten chapters of the book give in depth examination of critical topics in business That is followed by quick summaries of the most talked about and thought

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and the competency categories are the building blocks that inform our path toward a more precise understanding of how innovation and entrepreneurship plays an important role in economic development and our daily lives The Gentle Art of Leadership Brian Donovan, Dean Phelan, 2024-11-12 What makes leaders great The writing is on the wall Quantitative and qualitative research indicate they consistently practise a Gentle Art of Leadership Firsthand analyses of more than six thousand 360o feedback reports Over 50 one on one interviews with Leaders Reflections on hundreds of Executive Coaching sessions Review of over 160 books and articles on leadership Our own experiences as CEOs A compelling guide and handbook for anyone in a leadership role This Gentle Art of Leadership cuts against the grain of the often held view that great leaders CEOs and team coaches are charismatic extroverted forceful characters with powerful egos and that we need such big personalities to transform our companies organisations sporting teams and nations Sometimes this view proves to be true and we remember such characters But more often the greatest leaders who leave the greatest legacies have a powerful mixture of personal humility integrity and indomitable will for forwarding the health success and long term prosperity of their organisation and people They seem to get the best out of others by genuinely treating them with dignity **Reinventing Foreign Aid** William R. Easterly, 2008-05-09 Top experts and respect whilst focused on strategic outcomes in the field discuss how to improve the effectiveness of foreign aid proposing practical solutions to specific problems rather than a utopian master plan The urgency of reducing poverty in the developing world has been the subject of a public campaign by such unlikely policy experts as George Clooney Alicia Keyes Elton John Angelina Jolie and Bono And yet accompanying the call for more foreign aid is an almost universal discontent with the effectiveness of the existing aid system In Reinventing Foreign Aid development expert William Easterly has gathered top scholars in the field to discuss how to improve foreign aid These authors Easterly points out are not claiming that their ideas will to invoke a current slogan Make Poverty History Rather they take on specific problems and propose some hard headed solutions Easterly himself in an expansive and impassioned introductory chapter makes a case for the searchers who explore solutions by trial and error and learn from feedback over the planners who throw an endless supply of resources at a big goal as the most likely to reduce poverty Other writers look at scientific evaluation of aid projects including randomized trials and describe projects found to be cost effective including vaccine delivery and HIV education consider how to deal with the government of the recipient state work through it or bypass a possibly dysfunctional government examine the roles of the International Monetary Fund a de facto aid provider and the World Bank and analyze some new and innovative proposals for distributing aid Contributors Abhijit Banerjee Nancy Birdsall Craig Burnside Esther Duflo Domenico Fanizza William Easterly Ruimin He Kurt Hoffman Stephen Knack Michael Kremer Mari Kuraishi Ruth Levine Bertin Martens John McMillan Edward Miguel Jonathan Morduch Todd Moss Gunilla Pettersson Lant Pritchett Steven Radelet Aminur Rahman Ritva Reinikka Jakob Svensson Nicolas van de Walle James Vreeland Dennis Whittle Michael Woolcock Beyond Strategy Michael Moesgaard Andersen, Flemming

Poulfelt, 2014-05-23 Why is it that some companies turn out to be more successful when doing the opposite of what is prescribed in many of the current books on management and strategy Interestingly many of the companies depicted as very successful companies in the standard literature end up not faring well over time probably because they somehow end up in a dangerous autopilot mode What this suggests is that the conventional literature cookbook isn t telling us the whole story Even if companies have temporarily developed from an ugly duckling to a white swan the popular recipes for success may be clipping such companies wings Conversely companies adhering to disruptive business models are seen to be more agile and to possess a higher degree of actionability Such next generation companies are labeled black swans They thrive because they are bold and embrace the great unknowns of tomorrow with open minds and eyes At the same time they are able to take advantage of incumbents fears risk aversion and blindness to what s coming Beyond Strategy delves into the inner workings of such black swans as Apple Aravind Emirates Huawei Natura Ryanair and Tata and addresses the rise and fall of Nokia The authors provide explosive evidence of black swan companies working against the norms to enter unchartered waters determined not to adhere to the best practice of others but rather to create a genuine next generation practice Next generation companies and their underlying philosophies are here to stay are you How to Lead and Still Have a Life H. Dale Burke, Learn to Transform David Crossley, Graham Corbyn, 2010-09-02 Learn To Transform is a masterpiece of school improvement literature Authors David Crossley and Graham Corbyn provide theory that is customized to fit a wide variety of particular school settings vignettes that bristle with the messy on the ground realities of schools in challenging circumstances and proven strategies for success Dennis Shirley Professor of Education at the Lynch School of Education Boston College USA This is the book for our times It properly encapsulates what we all now know to be true the most effective and sustainable way for schools to improve is to work powerfully in partnership with each other The great thing about this book is it shows how this actually happens how any school can do it and how great achievement is possible for every one of our students Stephen Munday Executive Principal Comberton Village College Cambridge UK This book adds immensely to our understanding of school improvement and is essential reading for all school leaders and teachers In presenting a philosophy style and distinctive approach to school improvement and transformation a fine balance is struck between theory and practice Alan Yellup Headteacher Wakefield City High School Wakefield UK A timely and important book For those committed to changing schools and school systems for the better it provides a clear framework and a robust model of change It also signals that transforming schools and school systems is within our reach and that securing better outcomes for all young people in all contexts is a real possibility Alma Harris Professor and Pro Director Leadership Institute of Education University of London UK This second edition tests trials and takes forward the original model with case studies of successful transformation in a range of different contexts Transformation can be realisable attainable and sustainable this book offers a framework for you to engage confidently with the transformation agenda and provides a range of examples to

encourage and support you in creating your own transformation journey Leadership Development in Practice Kevin Flinn, 2023-10-31 In an unpredictable world how do we go about supporting leaders to develop more democratic and inclusive ways of working and living The second edition of Leadership Development in Practice A Complexity Approach draws on autoethnographic accounts of experience from practitioners across three continents to explore the leadership development approaches that best support managers to work with uncertainty by taking their experience seriously It offers an alternative perspective on leadership and organisation for business schools consultancies and corporate training functions to adopt in their development of leaders Additions to this second edition include as follows A new chapter on creating large group dialogue A more explicit emphasis on what it means to take gender diversity and social justice seriously A review of the burgeoning interest in complexity perspectives on leadership and leadership development since publication of the first edition This book is essential reading for leadership and organisational development professionals researchers and students It will also be of interest to managers looking for an approach to leadership development that works with how things are rather than with idealisations of how things ought to be Coach Me! Your Personal Board of Directors Brian Underhill, Jonathan Passmore, Marshall Goldsmith, 2022-02-24 COACH ME YOUR PERSONAL BOARD OF DIRECTORS An indispensable wellspring of advice from the world's foremost leadership experts In Coach Me Your Personal Board of Directors Leadership Advice from the World's Greatest Coaches a team of world renowned executive coaches and leadership experts delivers a revolutionary collection of contributions from 52 of the globe s leading management thinkers Each curated piece explores a critical issue in leadership covering topics like self awareness communication interpersonal relationships emotional intelligence delegation coaching change management transition management execution and career development Among the 50 stories included within readers will find inspirational and practical advice based on real world leaders who were forced to transform their company s business model their organization or themselves to achieve success Each concise actionable chapter lets you be a fly on the wall of a successful leader demonstrating a solution to a commonly encountered leadership problem Coach Me Your Personal Board of Directors also provides Thorough introductions to self examination and self awareness including maximizing the impact of feedback and proven techniques to ensure your leadership measures up Comprehensive explorations of communication and interpersonal relationship skills including treatments of authenticity and cultural fluency Practical discussions of emotional intelligence including the management of out of control feelings and conflict management In depth examinations of change and transition management including explorations of the first 100 days as a new leader and how to lead teams through crises Perfect for managers executives and business leaders of all kinds Coach Me Your Personal Board of Directors Leadership Advice from the World's Greatest Coaches will also earn a place in the libraries of the coaches consultants and other professionals who work with leaders in government business and the nonprofit sectors

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Table of Contents Jim Collins Built To Last

- 1. Understanding the eBook Jim Collins Built To Last
 - The Rise of Digital Reading Jim Collins Built To Last
 - Advantages of eBooks Over Traditional Books
- 2. Identifying Jim Collins Built To Last
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
- 3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Jim Collins Built To Last
 - User-Friendly Interface
- 4. Exploring eBook Recommendations from Jim Collins Built To Last
 - Personalized Recommendations
 - Jim Collins Built To Last User Reviews and Ratings
 - Jim Collins Built To Last and Bestseller Lists
- 5. Accessing Jim Collins Built To Last Free and Paid eBooks

- o Jim Collins Built To Last Public Domain eBooks
- Jim Collins Built To Last eBook Subscription Services
- Jim Collins Built To Last Budget-Friendly Options
- 6. Navigating Jim Collins Built To Last eBook Formats
 - o ePub, PDF, MOBI, and More
 - Jim Collins Built To Last Compatibility with Devices
 - Jim Collins Built To Last Enhanced eBook Features
- 7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Jim Collins Built To Last
 - Highlighting and Note-Taking Jim Collins Built To Last
 - Interactive Elements Jim Collins Built To Last
- 8. Staying Engaged with Jim Collins Built To Last
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Jim Collins Built To Last
- 9. Balancing eBooks and Physical Books Jim Collins Built To Last
 - Benefits of a Digital Library
 - \circ Creating a Diverse Reading Collection Jim Collins Built To Last
- 10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
- 11. Cultivating a Reading Routine Jim Collins Built To Last
 - Setting Reading Goals Jim Collins Built To Last
 - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of Jim Collins Built To Last
 - Fact-Checking eBook Content of Jim Collins Built To Last
 - Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development

- Exploring Educational eBooks
- 14. Embracing eBook Trends
 - Integration of Multimedia Elements
 - Interactive and Gamified eBooks

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