MASTERING SEARCH ADVERTISING

HOW THE TOP 3% OF SEARCH ADVERTISERS DOMINATE GOOGLE ADWORDS

"Mastering Search Advertising conveys insights that go well beyond well-trodden AdWords knowledge ... Those who want to prevail in hyper-competitive markets need this book."

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Mastering Search Advertising Richard Stokes, 2008-07 Mastering Search Advertising shares insight and professional guidance from an expert Internet marketer on how to launch manage and improve already existing pay per click campaigns providing an inside look into a largely undiscovered and exciting industry Richard Stokes founder of AdGooroo a leading search engine intelligence company has over 15 years of experience in advertising and technology management and includes real life examples case studies and charts that reveal not only the basics of creating a pay per click campaign but also break down the intricacies of the process into simple easy to understand steps that will help any business leader focused on achieving a world class marketing strategy Successful tactics known only to a handful of elite search marketers are discussed in detail and include specific techniques on how to Increase search traffic while simultaneously lowering costs Conduct keyword research Determine the best starting bid prices for new keywords Manage bids without expensive bid management software Launch a new campaign Understand the Google quality score algorithm Stop throwing your marketing dollars away and learn how to dominate Google AdWords today A well researched truthful and up to date guide for pay per click marketers Mike Mindel CTO Wordtracker com Mastering Search Advertising Richard Stokes, 2008-07 Mastering Search Advertising shares insight and professional guidance from an expert Internet marketer on how to launch manage and improve already existing pay per click campaigns providing an inside look into a largely undiscovered and exciting industry Richard Stokes founder of AdGooroo a leading search engine intelligence company has over 15 years of experience in advertising and technology management and includes real life examples case studies and charts that reveal not only the basics of creating a pay per click campaign but also break down the intricacies of the process into simple easy to understand steps that will help any business leader focused on achieving a world class marketing strategy Successful tactics known only to a handful of elite search marketers are discussed in detail and include specific techniques on how to Increase search traffic while simultaneously lowering costs Conduct keyword research Determine the best starting bid prices for new keywords Manage bids without expensive bid management software Launch a new campaign Understand the Google quality score algorithm Stop throwing your marketing dollars away and learn how to dominate Google AdWords today A well researched truthful and up to date guide for pay per click marketers Mike Mindel CTO Wordtracker com Google AdWords For Dummies® Howie Jacobson, 2009-07-31 A completely updated reference to help you get the most value out of your AdWords campaigns Google AdWords is a unique tool that allows you to set your own budget and create ads and choose keywords that are specifically related to your business When your ad appears next to the search results people can simply click your ad to learn more about you or make a purchase This handy guide walks you through the newest tips tricks and techniques for maximizing your AdWords campaign Offering valuable advice this new edition includes case studies from readers who have shared what they learned from using the techniques revealed in the first edition A revised and updated

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Ultimate Guide to Link Building Eric Ward, Garrett French, 2013-03-01 Hundreds of online marketing books have been written about search engine optimization SEO search engine marketing SEM and pay per click advertising PPC this is the first to elaborate on the most fundamental marketing tactic of all links and link building The world's most recognized authority on link building Eric Ward clears The web today is comprised of trillions of links links between websites links within social media venues like Facebook and Twitter and even links in email inboxes Who links to a site and how they link to it is one of the most important factors that search engines rely on when ranking results But how do marketers control this Link

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modern business promotion *Ultimate Guide to Pay-Per-Click Advertising* Richard Stokes, 2014-03-17 Millions compete for exposure on Google but 99% of them fail to get results As the founder of leading digital intelligence firm AdGooroo search advertising authority Richard Stokes is in a unique position to reveal what s going wrong and provide solutions to fix it Using proven strategies from today s search advertising elite discover how to drive significantly more traffic to your site dramatically increase click through rates steal impressions from competitors boost your conversions and increase your sales by unbelievable amounts Since the previous edition there have been a number of revolutionary changes in paid search First we are increasingly searching from our cell phones rather than desktop computers Second Google is no longer the only game in town For example Bing relatively ignored by marketers once accounted for 30 percent of all U S searches and remains a stealth marketing tool Finally search extensions have become a powerful new technique you can use to collect phone numbers and email addresses with your ads limit your ads to certain times of day deliver coupons to nearby customers and even provide handy call me buttons that are displayed only on cell phones In this new edition Stokes details all this and more

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