STRAIGHT FROM THE GUT

JACKWELCH

WITH JOHN A. BYRNE

WHAT I'VE LEARNED LEADING A GREAT COMPANY AND GREAT PEOPLE

UPDATED EDITION

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Allyson Stewart-Allen

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Jack Jack Welch, John A. Byrne, 2024-09-24 America's most widely respected CEO reflects on his brilliant career at General Electric and reveals his business philosophy and unique managerial style 1 New York Times and Wall Street Journal Bestseller Jack is the Tiger Woods of management Warren Buffett Chairman Berkshire Hathaway They called him Neutron Jack They called him the world's toughest boss And then Fortune called him The Manager of the Century In his twenty year career at the helm of General Electric Jack Welch defied conventional wisdom and turned an aging behemoth of a corporation into a lean mean engine of growth and corporate innovation In this remarkable autobiography a classic business book and runaway bestseller now updated with a new afterword by the author Jack Welch takes us on the rough and tumble ride that has been his remarkable life From his working class childhood to his early days in G E Plastics to his life at the top of the world's most successful company Welch tells his intensely personal story with his well known fire and candor And although it chronicles billion dollar deals and high stakes corporate standoffs JACK is ultimately a story about people from a man who based his career on demanding only the best from others and from himself Mr Welch displays the incredible force of personality for which he is deservedly famous JACK illustrates the single minded awesome determination of Jack Welch New York Times JACK is about something so rarely encountered in American life today That something is called getting it right Getting it really right The point of this book is to help us understand how Jack Welch got it done Financial Observer This is a valuable pungently written business book by a man who lights up every room he enters Businessweek Workina With Americans ePub eBook Allyson Stewart-Allen, 2013-12-18 Anybody who has ever done business with Americans can testify that there are more differences than similarities between Americans and most business cultures in the rest of the world There are differences in cultures values etiquette and even common business language which is quite often well uncommon When it comes to building relationships and doing business deals with Americans understanding and appreciating these behaviors culture and business manners is vital to success Everybody wants to work with people they relate to who they believe they can trust and ultimately who speak my language Working with Americans not only illuminates why Americans think and operate as they do but also shows what you can do to play to your US colleagues preferences and business practices This is the guide to understanding Americans in business their culture and thinking which will make you a more informed and confident manager and envoy With confidence enhanced you can be more relaxed have fun and focus on building lasting profitable relationships **Ebook: Corporate Communication** Paul A Argenti, 2014-10-16 Corporate Communication 6th Edition shows readers the importance of creating a coordinated corporate communication system and describes how organizations benefit from important strategies and tools to stay ahead of the competition Throughout the book cases and examples of company situations relate to the chapter material These cases provide readers with the opportunity to participate in real decisions that managers had to make on a variety of real problems Maximising Your

Potential, The Publishers Weekly, 2001 The Palm Business Book Larry Becker, 2003

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