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# Low-Hanging Fruit

77 Eye-Opening Ways to Improve  
Productivity and Profits

JEREMY EDEN and TERRI LONG

WILEY

# Low Hanging Fruit 77 Eye Opening Ways To Improve Productivity And Profits

**RD Boyd**



## **Low Hanging Fruit 77 Eye Opening Ways To Improve Productivity And Profits:**

**Low-Hanging Fruit** Jeremy Eden, Terri Long, 2014-03-03 A straightforward valuable guide to reduce effort and raise profits Step inside any organization even a very successful one and you ll probably find a lot of waste if you know where to look From providing a feature that consumers don t care about to exhausting efforts on tasks that only require adequate attention there are countless areas where resources go down the drain In Low Hanging Fruit Jeremy Eden and Terri Long provide seventy seven of their most effective techniques for improvement each drawn from their success working with major companies For more than twenty years Jeremy Eden and Terri Long have helped companies of all sizes make millions by harvesting their low hanging fruit In this practical guide Eden and Long share valuable refreshing insights in entertaining chapters that get straight to the point This book shows you how to smoothly shift your approach your priorities and your mindset to reveal the hidden potential in your organization Whether you are a member of a small team or a global executive you will learn how to identify and solve hidden problems improve productivity and increase profits Many people don t realize that there are dozens of quick easy and affordable ways to make things better Don t buy into the myth that only some people have creative ideas Typically the people closest to the work from the factory floor to the C Suite and the people closest to the customer know the best ways to improve business We can pluck this low hanging fruit every day to save time and money right away Need to grow your company s earnings but don t know where to find the low hanging fruit The answer is right in front of you but harvesting it takes skill Eden and Long show you seventy seven clever ways to discover possibilities and make meaningful changes Low Hanging Fruit shows you how to easily improve your job satisfaction your team s performance and your company s earnings

**Low-Hanging Fruit** Jeremy Eden, Terri Long, 2014-02-24 A straightforward valuable guide to reduce effort and raise profits Step inside any organization even a very successful one and you ll probably find a lot of waste if you know where to look From providing a feature that consumers don t care about to exhausting efforts on tasks that only require adequate attention there are countless areas where resources go down the drain In Low Hanging Fruit Jeremy Eden and Terri Long provide seventy seven of their most effective techniques for improvement each drawn from their success working with major companies For more than twenty years Jeremy Eden and Terri Long have helped companies of all sizes make millions by harvesting their low hanging fruit In this practical guide Eden and Long share valuable refreshing insights in entertaining chapters that get straight to the point This book shows you how to smoothly shift your approach your priorities and your mindset to reveal the hidden potential in your organization Whether you are a member of a small team or a global executive you will learn how to identify and solve hidden problems improve productivity and increase profits Many people don t realize that there are dozens of quick easy and affordable ways to make things better Don t buy into the myth that only some people have creative ideas Typically the people closest to the work from the factory floor to the C Suite and the people closest to the customer know the best ways to improve business We can pluck this low hanging fruit every day to

save time and money right away Need to grow your company's earnings but don't know where to find the low hanging fruit The answer is right in front of you but harvesting it takes skill Eden and Long show you seventy seven clever ways to discover possibilities and make meaningful changes Low Hanging Fruit shows you how to easily improve your job satisfaction your team's performance and your company's earnings The Innovation-Friendly Organization Anna Simpson, 2017-02-10 This book explores five cultural traits Diversity Integrity Curiosity Reflection and Connection that encourage the birth and successful development of new ideas and shows how organizations that are serious about innovation can embrace them Innovation the driver of change and resilience It is totally dependent on culture the social environment which shapes how ideas emerge and evolve Ideas need to breathe and culture determines the quality of the air If it's stuffy and lacks flow then no idea however brilliant will live long enough to fulfil its potential Creating these innovation friendly conditions is one of the key challenges facing organizations today and one that is especially difficult for them focused as they are on efficiency and control Innovation Anna Simpson argues begins with diversity of thought and attitude the opposite of conformity and standardisation Likewise with ongoing pressures to deliver results before yesterday how can organizations allow sufficient space for the seemingly aimless process of following interesting possibilities and pondering on the impact of various options Anna Simpson shows how large organizations can adapt their culture to enable the exchange of different perspectives to support each person to bring their whole self to their work to embrace the aimlessness that fosters creative experimentation to take the time to approach change with the care it deserves and lastly to develop the collective strength needed to face the ultimate sledgehammer test **Working Mother**, 2000-10 The magazine that helps career moms balance their personal and professional lives **Working Mother**, 2000-10 The magazine that helps career moms balance their personal and professional lives **Productivity: The American Advantage** L. William Seidmanq, *Low-hanging Fruit|Bringing Strategy Back|The Best Place to Work* Jeremy Eden, 2015 Achieve More By Noon Scotty Duponte, 2021-03 This book has some very eye opening principles There is so much value in every page and all of the concepts are broken down into simple action items Here's what you can expect to learn and implement with this book How to finish what you used to do in 40 hours per week in 20 hours or less The 2 types of tasks to focus on daily to double your productivity while delegating outsourcing and automating most of your draining recurring tasks 3 simple tweaks to swat away distractions and free you from firefighting non stop emergencies and never ending to do lists An easy to implement system that will allow you to optimally manage your time energy and attention to ensure you'll perform at work and win at your personal life Unique strategies to create the space in your schedule for what really matters And much more *Let's Get Results, Not Excuses!* James M. Bleech, David G. Mutchler, 1995 Brief discussion of principles covered in the book Let's get results not excuses James M Bleech David G Mutchler How To Improve Productivity For Greater Profits Shammi Sukh, 2001 **People, Productivity and Profits, that There May be More for All**, 1963

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