



Make A Fortune Selling To Women Selling To Men

Guillaume Favre



Make A Fortune Selling To Women Selling To Men:

Make a Fortune Selling to Women Connie Podesta, 2016-03-01 Want to Close The Deal Want to Make The Sale Want to Retain More Customers Are you selling to the dominant economic force in the country There are 190 million of them in the U S alone They have 4 4 trillion in collective buying power They purchase 85% of all products and services and they influence most of the rest of the purchases They are responsible for 85% of the checks written Forty seven percent of them are stockholders Who are they Women In *Make a Fortune Selling to Women* Connie Podesta combines psychology and sales tactics to create a how to guide for how to sell to women and how to market to women With a lively voice and no nonsense tone that both men and women will appreciate Podesta offers specific tips for overcoming the big five Deal Breakers She doesn't want to play the game She doesn't think the salesperson views her as a legitimate decision maker She doesn't like the salesperson She doesn't trust the salesperson She doesn't think the salesperson is the right person for the job Riddled with revealing anecdotes *Make a Fortune Selling to Women* describes the male and female approach to the buying experience without being condescending to either gender And both salesmen and saleswomen will rely on this book to help them secure more sales with women Discover exactly the right approach when selling to women and use it to close the deal

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Whispering the Strategies of Language: An Emotional Quest through **Make A Fortune Selling To Women Selling To Men**

In a digitally-driven earth where monitors reign supreme and quick communication drowns out the subtleties of language, the profound secrets and mental nuances concealed within words often go unheard. However, set within the pages of **Make A Fortune Selling To Women Selling To Men** a captivating fictional treasure pulsating with organic feelings, lies an extraordinary quest waiting to be undertaken. Penned by a talented wordsmith, that charming opus encourages visitors on an introspective trip, lightly unraveling the veiled truths and profound affect resonating within the cloth of each and every word. Within the emotional depths with this touching evaluation, we can embark upon a genuine exploration of the book's primary styles, dissect its fascinating writing type, and succumb to the powerful resonance it evokes serious within the recesses of readers' hearts.

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