BUSINESS MODEL CANVAS Linked in

Key Partners

- 0
- Companies
- . Universities
- Content Providers
- · Influencers
- Marketing & Sales application partners

Key Activities



- Flatform Development
- . Hire and retain
- Protect.
- Develop

Key Resources



- Platform
- Network Effects

Value Propositions



For Professionals (Users):

- build new contacts
- build their own brands
- . Tree of charge.
- · StideShare

For Recruiters:

- effective tool
- resumes with references.
- more convenient

For Third-purty developers:

- software tools and solutions by leveraging Unitedin APIs
- · support customers

Customer Relationships



- Direct Network Effect
- Indirect Network Effect

Customer Segments



- Professionals (Users)
- Recruiters
- Advertisers and Marketers
- Third-party developers

Channels



· Offline Field based Sales

Cost Structure

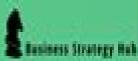
- Product Development
- . Sales and Marketing
- General and Administrative
- Cost of Revenue
- Depreciation



Revenue Streams

- . Talent solutions
- . Marketing solutions
- Premium subscriptions





Linkedin Business Model

Hussin A.Rothana

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