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Martin Yate



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resumes creating cover letters and acing job interviews You ll also find advice on everything from leveraging social networks liked LinkedIn and Facebook to negotiating the final job offer Page 4 of cover **Knock 'Em Dead 2016** Martin Yate,2015-09-04 Featured on US News World Report Take control of your job search career and life New York Times bestseller Martin Yate has helped millions of job seekers improve their job search and career management tactics changing their lives forever Featuring his unique time tested methods for achieving professional success this brand new edition provides you with the tools you need to win your next job and successfully navigate the twists and turns of your entire career With details on everything from connecting on LinkedIn to finding the right job to accepting an offer Yate shows you where today s employment opportunities are and how you can develop the skills and values that employers are looking for You ll also learn how to Create resumes that get results Maximize social networks to quadruple interviews Turn those job interviews into job offers Negotiate the best salary and benefits package With Knock em Dead 2016 you will land your dream job and be better prepared to navigate the twists and turns of a long career **Knock 'em Dead 2015** Martin Yate,2014-10-18 Get a better job faster and change the trajectory of your life forever Classic winner one of the most valuable career books on the market LA Times The first middle and last word for job seekers on navigating a competitive and often cutthroat job market Science Daily New York Times bestseller Martin Yate CPC has helped millions of job seekers super charge their job search and career success In this brand new edition of a world renowned classic he shares his proven unique and ever evolving tactics for professional success You ll learn how to Create resumes that get results Maximize social networks to quadruple your interviews Turn those job interviews into job offers Negotiate the best salary and benefits package Knock em Dead 2015 will help you land your dream job and become more effective in guiding your ongoing professional success Knock 'em Dead 2012 Martin Yate,2011-10-15 Classic winner This is one of the most valuable career books on the market Los Angeles Times Perhaps you ve been laid off and are wondering where your next paycheck will come from Or maybe you re stuck in a job you hate one that makes no use of your talents Either way you re looking to make a change and in today s uncertain climate you need the best advice there is on how to manage your career For more than twenty five years New York Times bestselling author Martin Yate has shown the way for millions of job seekers Now you can turn to him for a proven method to put your career on track This guide includes A completely revised section on how to ace the job interview Step by step guidance for writing a killer resume New advice on long term career management how you can join a company s inner circle Jobs are coming back the market is rebounding You need the book Financial Times called the best book on job hunting Because it s time to take control of your career and your life Knock 'em Dead 2010 Martin John Yate,2009 **Knock 'em Dead** Martin John Yate,2011 **Knock 'em Dead 2010** Martin Yate,2009-10-18 Tells how to locate employment opportunities rejuvenate a job hunt answer difficult interview questions negotiate salary levels and handle executive job search firms **Knock 'em Dead 2013** Martin Yate,2012-10-18 Take control of your career For more than

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