

THE KEY TO DYNAMIC FICTION THAT SELLS!

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Got High Concept The Key To Dynamic Fiction That Sells

Manfred Glesner, Peter Zipf, Michel Renovell

Got High Concept The Key To Dynamic Fiction That Sells:

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conferences CoopIS 2006 DOA 2006 GADA 2006 and ODBASE 2006 held as OTM 2006 in Montpellier France in October November 2006 The 106 revised full and 9 short papers presented together with 4 keynote speeches were carefully reviewed and selected from a total of 361 submissions Corresponding with the four OTM 2006 main conferences CoopIS ODBASE GADA and DOA the papers are organized in topical sections on distributed information systems workflow modelling workflow management and discovery dynamic and adaptable workflows services metrics and pricing formal approaches to services trust and security in cooperative IS P2P systems collaborative systems design and development collaborative systems development cooperative IS applications foundations metadata design ontology mappings information integration agents contexts similarity and matching resource selection and management P2P based systems grid file transfer parallel applications scheduling in grid environments autonomous and autonomic computing grid infrastructures for data analysis access control and security programming aspects for developing scientific grid components databases and data grids distributed applications evaluation services communications searching techniques types and notations adaptivity middleware distribution support and self organisation **From Creation to Pitch** Yvonne Grace, 2023-10-10 From the initial spark of inspiration to the delivery of a creative but essentially commercial series From Creation to Pitch sets out to demystify the process of Television Series Drama Development for writers keen to get their voices heard and their stories read discussed and viewed With a practical no nonsense approach to what can be a minefield for a creative Yvonne Grace applies her decades of experience in Development Script Editing and Production to the crucial process of television drama development The book is perfect for experienced screenwriters looking to take the next stage in their career as well as creatives who are just starting out in the industry A very comprehensive and informative book on TV script writing Yvonne covers every conceivable point that will help writers wanting to break into writing for the small screen whilst at the same time creating a very accessible read Sanctuary Films on Writing for Television **HBR's 10 Must Reads for Sales and Marketing Collection (5 Books)** Harvard Business Review, 2020-05-26 Stop pushing products Start empowering your salespeople cultivating relationships with the right customers In today's economy companies are fighting tooth and nail for their customers attention Hyper informed buyers with more options are making purchasing decisions faster than ever How can you optimize your marketing operations and sales teams and so your offerings can get through and rise to the top HBR s 10 Must Reads for Sales and Marketing Collection offers the ideas and strategies to help you get there Included in this set are HBR s 10 Must Reads on Sales HBR s 10 Must Reads on Strategic Marketing HBR s 10 Must Reads on Communication HBR s 10 Must Reads on Negotiation and HBR s 10 Must Reads on Public Speaking and Presenting This compilation offers insights from world class experts on the topics including enhancing the joint performance of sales and marketing motivating your sales force getting a clear view of your brand's strengths and weaknesses setting the stage for a successful negotiation and communicating with clarity and impact It includes fifty articles selected by HBR s editors from renowned thought leaders

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