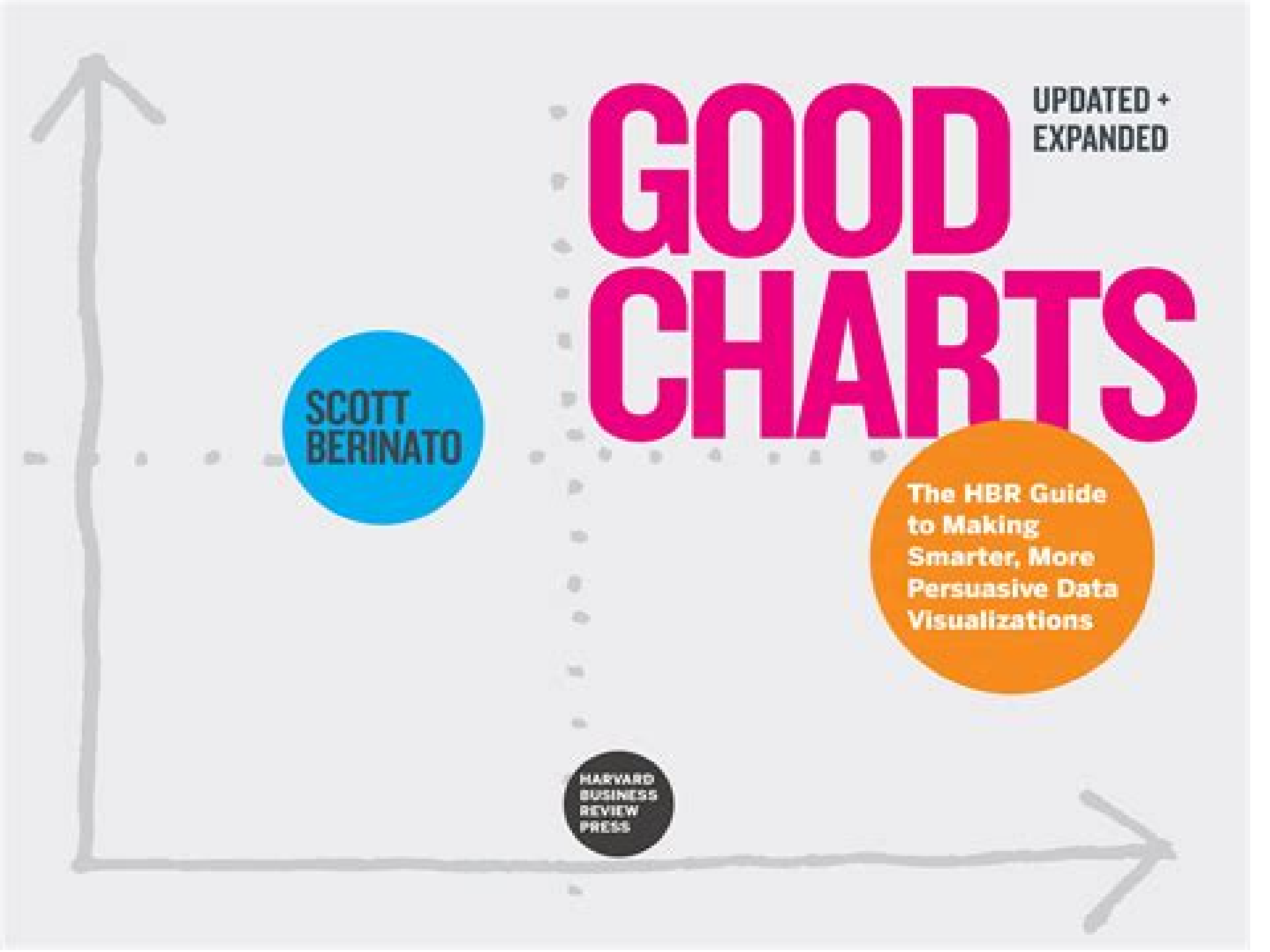




GOOD CHARTS

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EXPANDED

SCOTT
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The HBR Guide
to Making
Smarter, More
Persuasive Data
Visualizations

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Good Charts Scott Berinato

**Harvard Business Review, Michael E.
Porter, Joan C. Williams, Adam
Grant, Marcus Buckingham**

Good Charts Scott Berinato:

Good Charts, Updated and Expanded Scott Berinato, 2023-08-29 The ultimate guide to data visualization and information design for business Making good charts is a must have skill for managers today The vast amount of data that drives business isn't useful if you can't communicate the valuable ideas contained in that data the threats the opportunities the hidden trends the future possibilities But many think that data visualization is too difficult a specialist skill that's either the province of data scientists and complex software packages or the domain of professional designers and their visual creativity Not so Anyone can learn to produce quality data viz and more broadly clear and effective information design Good Charts will show you how to do it In this updated and expanded edition data viz expert Scott Berinato provides all you need for turning those ordinary charts kicked out of a spreadsheet program into extraordinary visuals that captivate and persuade your audience and for transforming presentations that seem like a mishmash of charts and bullet points into clear effective persuasive storytelling experiences Good Charts shows how anyone who invests a little time getting better at visual communication can create an outsized impact both in their career and in their organization You will learn A framework for getting to better charts in just a few minutes Design techniques that immediately make your visuals clearer and more persuasive The building blocks of storytelling with your data How to build teams to bring visual communication skills into your organization and culture This new edition of Good Charts not only provides new visuals and updated concepts but adds an entirely new chapter on building teams around the visualization part of a data science operation and creating workflows to integrate visualization into everything you do Graphics that merely present information won't cut it anymore Make Good Charts your go to resource for turning plain uninspiring charts and presentations into smart effective visualizations and stories that powerfully convey ideas

Good Charts Scott Berinato, 2016-05 Data viz the new language of business A good visualization can communicate the nature and potential impact of information and ideas more powerfully than any other form of communication For a long time data viz was left to specialists data scientists and professional designers No longer A new generation of tools and massive amounts of available data make it easy for anyone to create visualizations that communicate ideas far more effectively than generic spreadsheet charts ever could What's more building good charts is quickly becoming a need to have skill for managers If you're not doing it other managers are and they're getting noticed for it and getting credit for contributing to your company's success In Good Charts data viz maven Scott Berinato provides an essential guide to how visualization works and how to use this new language to impress and persuade Data viz today is where spreadsheets and word processors were in the early 1980s on the cusp of changing how we work Berinato lays out a system for thinking visually and building better charts through a process of talking sketching and prototyping This book is much more than a set of static rules for making visualizations It taps into both well established and cutting edge research in visual perception and neuroscience as well as the emerging field of visualization science to explore why good charts and bad ones create feelings behind our eyes Along the

way Berinato also includes many engaging vignettes of dataviz pros illustrating the ideas in practice Good Charts will help you turn plain uninspiring charts that merely present information into smart effective visualizations that powerfully convey ideas

Good Charts Workbook Scott Berinato, 2019-01-01 Talk Sketch Prototype Repeat You know right away when you see an effective chart or graphic It hits you with an immediate sense of its meaning and impact But what actually makes it clearer sharper and more effective If you're ready to create your own good charts data visualizations that powerfully communicate your ideas and research and that advance your career the Good Charts Workbook is the hands on guide you've been looking for The original Good Charts changed the landscape by helping readers understand how to think visually and by laying out a process for creating powerful data visualizations Now the Good Charts Workbook provides tools exercises and practical insights to help people in all kinds of enterprises gain the skills they need to get started Harvard Business Review Senior Editor and dataviz expert Scott Berinato leads you step by step through the key challenges in creating good charts controlling color crafting for clarity choosing chart types practicing persuasion capturing concepts with warm up exercises and mini challenges for each The Workbook includes helpful prompts and reminders throughout as well as white space for users to practice the Good Charts talk sketch prototype process Good Charts Workbook is the must have manual for better understanding the dataviz around you and for creating better charts to make your case more effectively

The Harvard Business Review Good Charts Collection Scott Berinato, 2019-01-29 A good visualization can communicate the nature and potential impact of ideas more powerfully than any other form of communication For a long time dataviz was left to specialists data scientists and professional designers No longer A new generation of tools and massive amounts of available data make it easy for anyone to create visualizations that communicate ideas far more effectively than generic spreadsheet charts ever could The Harvard Business Review Good Charts Collection brings together two popular books to help you become more sophisticated in understanding and using dataviz to communicate your ideas and advance your career In Good Charts dataviz maven and Harvard Business Review editor Scott Berinato provides an essential guide to how visualization works and how to use this new language to impress and persuade He lays out a system for thinking visually and building better charts through a process of talking sketching and prototyping In Good Charts Workbook Berinato extends the usefulness of Good Charts by putting theory into practice He leads readers step by step through several example datasets and basic charts providing space to practice the Good Charts talk sketch prototype process for improving those charts Examples include a Discussion Key showing how to approach the challenge and why Each challenge focuses on a different common visualization problem such as simplification storytelling creating conceptual charts and many others The Harvard Business Review Good Charts Collection is your go to resource for turning plain uninspiring charts that merely present information into smart effective visualizations that powerfully convey ideas

Good Charts for Persuasive Presentations Scott Berinato, Nancy Duarte, 2017-04-25 The right visual revealed at the right time can turn an unremarkable presentation

into a resonant emotional experience This two book collection provides you with the tools you need to craft and deliver presentations that will impress your audience increase your influence in your organization and advance your career

Good Charts The HBR Guide to Making Smarter More Persuasive Data Visualizations shows how a good visualization can communicate the nature and potential impact of information and ideas more powerfully than any other form of communication For a long time dataviz was left to specialists data scientists and professional designers No longer A new generation of tools and massive amounts of available data make it easy for anyone to create visualizations that communicate ideas far more effectively than generic spreadsheet charts ever could What's more building good charts is quickly becoming a need to have skill for managers If you're not doing it other managers are and they're getting noticed for it and getting credit for contributing to your company's success In **Good Charts** dataviz maven Scott Berinato provides an essential guide to how visualization works and how to use this new language to impress and persuade Dataviz today is where spreadsheets and word processors were in the early 1980s on the cusp of changing how we work Berinato lays out a system for thinking visually and building better charts through a process of talking sketching and prototyping This book is much more than a set of static rules for making visualizations It taps into both well established and cutting edge research in visual perception and neuroscience as well as the emerging field of visualization science to explore why good charts and bad ones create feelings behind our eyes Along the way Berinato also includes many engaging vignettes of dataviz pros illustrating the ideas in practice **Good Charts** will help you turn plain uninspiring charts that merely present information into smart effective visualizations that powerfully convey ideas

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Good Charts Scott Berinato, 2016-04-26 Dataviz the new language of business A good visualization can communicate the nature and potential impact of information and ideas more powerfully than any other form of communication For a long time dataviz was left to specialists data scientists and professional designers No longer A new generation of tools and massive amounts of available data make it easy for anyone to create visualizations that communicate ideas far more effectively than generic spreadsheet charts ever could What's more building good charts is quickly becoming a need to have skill for managers If you're not doing it other managers are and they're getting noticed for it and getting credit for contributing to your company's success In **Good Charts** dataviz maven Scott Berinato provides an essential guide to how visualization works and how to use this new language to impress and persuade Dataviz today is where spreadsheets and word processors were in the early 1980s on the cusp of changing how we work

Berinato lays out a system for thinking visually and building better charts through a process of talking sketching and prototyping This book is much more than a set of static rules for making visualizations It taps into both well established and cutting edge research in visual perception and neuroscience as well as the emerging field of visualization science to explore why good charts and bad ones create feelings behind our eyes Along the way Berinato also includes many engaging vignettes of data viz pros illustrating the ideas in practice Good Charts will help you turn plain uninspiring charts that merely present information into smart effective visualizations that powerfully convey ideas *Principles of Risk Analysis* Charles

Yoe, 2019-01-30 In every decision problem there are things we know and things we do not know Risk analysis science uses the best available evidence to assess what we know while it is carefully intentional in the way it addresses the importance of the things we do not know in the evaluation of decision choices and decision outcomes The field of risk analysis science continues to expand and grow and the second edition of *Principles of Risk Analysis Decision Making Under Uncertainty* responds to this evolution with several significant changes The language has been updated and expanded throughout the text and the book features several new areas of expansion including five new chapters The book's simple and straightforward style based on the author's decades of experience as a risk analyst trainer and educator strips away the mysterious aura that often accompanies risk analysis Features Details the tasks of risk management risk assessment and risk communication in a straightforward conceptual manner Provides sufficient detail to empower professionals in any discipline to become risk practitioners Expands the risk management emphasis with a new chapter to serve private industry and a growing public sector interest in the growing practice of enterprise risk management Describes dozens of quantitative and qualitative risk assessment tools in a new chapter Practical guidance and ideas for using risk science to improve decisions and their outcomes is found in a new chapter on decision making under uncertainty Practical methods for helping risk professionals to tell their risk story are the focus of a new chapter Features an expanded set of examples of the risk process that demonstrate the growing applications of risk analysis As before this book continues to appeal to professionals who want to learn and apply risk science in their own professions as well as students preparing for professional careers This book remains a discipline free guide to the principles of risk analysis that is accessible to all interested practitioners Files used in the creation of this book and additional exercises as well as a free student version of Palisade Corporation's Decision Tools Suite software are available with the purchase of this book A less detailed introduction to the risk analysis science tasks of risk management risk assessment and risk communication is found in *Primer of Risk Analysis Decision Making Under Uncertainty Second Edition* ISBN 978 1 138 31228 9 [Better Data Visualizations](#) Jonathan Schwabish, 2021-02-09 Now more than ever content must be visual if it is to travel far Readers everywhere are overwhelmed with a flow of data news and text Visuals can cut through the noise and make it easier for readers to recognize and recall information Yet many researchers were never taught how to present their work visually This book details essential strategies to create more effective data visualizations Jonathan

Schwabish walks readers through the steps of creating better graphs and how to move beyond simple line bar and pie charts Through more than five hundred examples he demonstrates the do s and don ts of data visualization the principles of visual perception and how to make subjective style decisions around a chart s design Schwabish surveys more than eighty visualization types from histograms to horizon charts ridgeline plots to choropleth maps and explains how each has its place in the visual toolkit It might seem intimidating but everyone can learn how to create compelling effective data visualizations This book will guide you as you define your audience and goals choose the graph that best fits for your data and clearly communicate your message

Medical Presentations Terry Irwin,Julie Terberg,Echo Swinford,2024-03-06 A

comprehensive guide to planning constructing and delivering presentations This is the missing manual that every doctor needs Rowan Parks Professor of Surgical Sciences and Honorary Consultant Surgeon University of Edinburgh President of Royal College of Surgeons of Edinburgh A fantastic fool proof guide to presenting like a pro Alice Roberts Professor of Public Engagement in Science University of Birmingham Broadcaster and Author This book will teach healthcare professionals how to craft more effective and engaging PowerPoint presentations taking readers through the preparation of a presentation from concept to delivery The book is based on decades of the authors personal experiences teaching PowerPoint and slide design The text is based on a sound understanding of educational theory Readers will learn how to present interesting and visually appealing slides In particular the focus will be on designing professional looking slides that convey a clear and memorable message The book will be valuable to any healthcare professional required to put together presentations whether a high flying academic doctor or nurse presenting their research at international conferences a trainee giving a talk at an in house educational session or a student preparing a presentation as part of their course work

Present Beyond Measure Lea Pica,2023-08-22 Are you suffering from Data Presentation Zombification Billions of dollars and thousands of hours are lost every year during ineffective business meetings worldwide Data practitioners painstakingly present their valuable analytical insights only to fall flat inspiring more yawns than yeses In Present Beyond Measure Design Visualize and Deliver Data Stories That Inspire Action Lea Pica provides a 4 phase step by step blueprint for planning designing visualizing and delivering compelling data storytelling in business presentations Following her blueprint you will learn how to use neuroscience and cinematic storytelling techniques to galvanize your stakeholders into action By the final page you ll know exactly how to Choose the data that matters most to your decision makers Speak to different stakeholder audience personality types even the most challenging Infuse your data presentation with a persuasive narrative storyline Craft strategic recommendations that get approved and implemented Design simple stunning slides that communicate without confusing Transmit your data story with best practice data visualization techniques Avoid the most common data visualization violations and charting pitfalls Prepare for and deliver your presentation like a professional speaker Navigate challenging meeting conversations and logistics with ease Whether you work with little or big data this book will show you

how to prevent presentation zombies and inspire the action and credibility you and your organization deserve *The Ultimate Guide to Compact Cases* Rebecca J. Morris, 2022-09-01 Filled with annotated examples checklists and writing prompts this practical guide takes readers through the research writing and teaching of short Compact Cases Tips are offered for managing student case writing projects teaching with cases online using data visualization to enhance student learning and getting cases published *5 Years of Must Reads from HBR: 2022 Edition (5 Books)* Harvard Business Review, Michael E. Porter, Joan C. Williams, Marcus Buckingham, Frances X. Frei, 2022-05-10 Five years worth of management wisdom all in one place Get the latest most significant thinking from the pages of Harvard Business Review in 5 Years of Must Reads from HBR 2022 Edition Every year HBR editors examine the ideas insights and best practices from the past twelve months to select the definitive articles that have provoked the most conversation and inspired the most change From building trust as a leader to creating a workplace where equity can thrive to exploring how the work from anywhere future is now our present the articles in this five book collection will help you manage your daily challenges and meet the changing competitive landscape head on Books in HBR's 10 Must Reads series offer essential reading selected from the pages of Harvard Business Review on topics critical to the success of every manager Each book is packed with advice and inspiration from leading experts such as Michael Porter Frances X Frei Marcus Buckingham Joan C Williams Roger Martin Robert Livingston and Katrina Lake Company examples range from P G UPS and Deloitte to Alibaba Apple and Stitch Fix 5 Years of Must Reads from HBR 2022 Edition brings the most current and important business conversations to your fingertips HBR's 10 Must Reads paperback series is the definitive collection of books for new and experienced leaders alike Leaders looking for the inspiration that big ideas provide both to accelerate their own growth and that of their companies should look no further HBR's 10 Must Reads series focuses on the core topics that every ambitious manager needs to know leadership strategy change managing people and managing yourself Harvard Business Review has sorted through hundreds of articles and selected only the most essential reading on each topic Each title includes timeless advice that will be relevant regardless of an ever changing business environment **5 Years of Must Reads from HBR: 2019 Edition** Harvard Business Review, Michael E. Porter, Joan C. Williams, Adam Grant, Marcus Buckingham, 2019-04-16 2019's best reads all in one place Get five years of the latest most significant thinking from the pages of Harvard Business Review in one library set Every year HBR editors examine the ideas insights and best practices from the past twelve months to select the articles that have provoked the most conversation the most inspiration and the most change From how companies can proactively evolve their business models to stay ahead of the digital revolution to understanding why your strategy execution isn't working and how to fix it the articles in these volumes will help you manage your daily challenges and meet the changing competitive landscape head on Books in the HBR 10 Must Reads series offer essential reading from Harvard Business Review on topics critical to the success of every manager Each book is packed with advice and inspiration from leading experts such as

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Graphical Facilitation Curie Scott, Steve Hutchinson, 2024-11-29 If a picture is worth a thousand words this book provides an approach to help create professional pictures that productively and powerfully capture conversations and thinking for individual and collective learning Individuals are bombarded by information and organizations managers and teachers often lack a corresponding set of tools to make sense of this complexity resulting in far too many death by bullet point presentations This is that toolkit also offering invitations to readers to extend their thinking past these tools to enable the creation and co creation with teams learners and clients of graphical depictions models and metaphors to help people make sense of their world This accessible book is constructed as a visual reference so readers can quickly pick out the specific tool or strategy they need whether working with individuals and teams to promote self awareness develop emotional intelligence improve communication or articulate vision and strategy This clear and adaptable guide will be a welcome resource for teachers trainers managers and coaches to empower people to learn think and create in a powerful memorable and graphical way

HBR's 10 Must Reads 2018 Harvard Business Review, Michael E. Porter, Robert S. Kaplan, Daniel Kahneman, Roger L. Martin, 2017-10-10 A year's worth of management wisdom all in one place We've reviewed the ideas insights and best practices from the past year of Harvard Business Review to keep you up to date on the most cutting edge influential thinking driving business today With authors from Michael E Porter to Daniel Kahneman and company examples from P Noise How to Overcome the High Hidden Cost of Inconsistent Decision Making by Daniel Kahneman Andrew M Rosenfield Linnea Gandhi and Tom Blaser Visualizations That Really Work by Scott Berinato Right Tech Wrong Time by Ron Adner and Rahul Kapoor How to Pay for Health Care by Michael E Porter and Robert S Kaplan The Performance Management Revolution by Peter Cappelli and Anna Tavis Let Your Workers Rebel by Francesca Gino Why Diversity Programs Fail by Frank Dobbin and Alexandra Kalev What So Many People Don't Get About the U.S. Working Class by Joan C Williams The Truth About Blockchain by Marco Iansiti and Karim R Lakhani and The Edison of Medicine by Steven Prokesch

GIS Cartography Gretchen N. Peterson, 2020-11-24 Since the publication of the bestselling second edition 5 years ago vast and new globally relevant geographic datasets have become available to cartography practitioners and with this has come the need for new ways to visualize them in maps as well as new challenges in ethically disseminating the visualizations With new features and significant updates that address these changes this edition remains faithful to the original vision that cartography instruction should be software agnostic Discussing map design theory and technique rather than map design tools this book focuses on digital cartography and its best practices This third edition has completely new sections on how to deal with maps that go viral and the ethics therein new presentation ideas new features such as amenities climate data and hazards the new Equal Earth projection and vector tile design considerations All chapters are thoroughly updated with new illustrations and new sections for datasets that didn't exist when the second edition was published as well as new techniques and trends in cartography New in the third edition A true textbook written with a friendly style and excellent examples explaining everything from layout design to fonts and colors to specific design considerations for individual feature types to static and dynamic cartography issues Thoroughly updated with new features such as points of interest climate data hazards and buildings new projections such as the Equal Earth projection and the Spilhaus projection and vector tile design considerations such as label placement techniques and tricks for making world class basemaps Includes over 70 new map examples that display the latest techniques in cartography Reflects on new developments in color palettes visualization patterns datums and non static output media such as animation interaction and large format cinematic techniques that weren't available for the second edition Defines and illustrates new terms that have made their way into the profession over the last few years such as story maps flow maps Dorling cartograms spec sheets bivariate choropleths firefly cartography Tanaka contours and value by alpha In this third edition author Gretchen Peterson takes a don't let the technology get in the way approach to the presentation focusing on the elements of good design what makes a good map and how to get there rather than specific software tools She provides a reference that you can thumb through time and again as you create your maps Copiously illustrated the third edition explores novel concepts that kick start your pursuit of map making excellence The book doesn't just teach you how to design and create good maps it teaches you how to design and create superior maps **The Harvard Business Review Entrepreneur's Handbook** Harvard Business Review, 2018-01-23 The one primer you need to develop your entrepreneurial skills Whether you're imagining your new business to be the next big thing in Silicon Valley a pivotal B2B provider or an anchor in your local community the HBR Entrepreneur's Handbook is your essential resource for getting your company off the ground Starting an independent new business is rife with both opportunity and risk And as an entrepreneur you're the one in charge your actions can make or break your business You need to know the tried and true fundamentals from writing a business plan to getting your first loan You also need to know the latest thinking on how to create an irresistible pitch deck mitigate risk through experimentation and develop unique opportunities through business

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