



*second Edition*

# Grassroots Grants

An Activist's Guide  
to Grantseeking

by Andy Robinson

# Grassroots Grants An Activists Guide To Grantseeking

**WJ Hussar**



## **Grassroots Grants An Activists Guide To Grantseeking:**

**Grassroots Grants** Andy Robinson, 2004-04-01 In the revised second edition of the bestselling guide to grantseeking author and activist Andy Robinson walks you through the challenges of incorporating grants into a complete fundraising program using grant proposals as organizing plans designing fundable projects building proposals piece by piece and fostering effective communication with funders who support the activist community This updated edition keeps pace with the changing times and contains all new budgets and model proposals interviews with funders from the grassroots community and timely information about grantseeking on the Internet

**Grantwriting Beyond the Basics: Proven strategies professionals use to make their proposals work** Michael K. Wells, 2005 Guide to strategic grantwriting

**Writing Grant Proposals That Win** Deborah Ward, 2011-08-24 Instructor Resource Transition Guide Writing Grant Proposals That Win Fourth Edition offers step by step instructions and clear examples of how to write winning grant proposals It offers practical guidance on how to Express the need for the project Describe objectives and activities Outline an evaluation plan Create a workable project budget Readers will come away with a clear understanding of how reviewers function and what they are looking for in proposal sections as well as what is needed to maximize every aspect of the proposal The tips to help you create winning sections include how to assess a program announcement and ensure that you address each requirement condense your entire proposal into a brief but compelling abstract determine what appendices to include and in what form for maximum impact adequately describe project dissemination and continuation plans use technology including desktop publishing graphics color and spreadsheets for budget development to enhance your proposals and structure your proposal to increase your chance of winning The Fourth Edition is a thorough update with all new charts graphs tables and figures as well as new examples and coverage of current topics 2012 258 pages

**Winning Grants Step by Step** Mim Carlson, Tori O'Neal-McElrath, The Alliance for Nonprofit Management, 2008-08-28 In the highly competitive arena of grantseeking fundraisers need resources in order to win grants and fulfill their organization's mission This new thoroughly updated edition of the bestseller offers a guide that any organization can use to secure funding from private foundations or the government Filled with updated examples this guide directs the novice grantseeker and offers a refresher course for experienced grantwriters Following the process presented will improve anyone's ability to transform an idea that needs support into a proposal that demands funding As part of the new Jossey Bass Nonprofit Guidebook Series Winning Grants has sold over 75 000 copies in its first two editions and has established itself as a leader in the grantseeking market Note CD ROM DVD and other supplementary materials are not included as part of eBook file

*Tools for Radical Democracy* Joan Minieri, Paul Getsos, Kim Klein, 2007-09-10 Tools for Radical Democracy is an essential resource for grassroots organizers and leaders students of activism and advocacy and anyone trying to increase the civic participation of ordinary people Authors Joan Minieri and Paul Getsos share stories and tools from their nationally recognized and award winning work of building a

community led organization training community leaders and conducting campaigns that changed public policy and delivered concrete results to tens of thousands of people This how to manual includes In depth analysis of how to launch and win a campaign Tools and guidelines for training people to lead their own campaigns and organizations Insights for using technology effectively building more powerful alliances and engaging in the social justice movement Grant Money Through Collaborative Partnerships Nancy Kalikow Maxwell,2012-03-29 Maxwell offers an abundance of practical advice and encouragement for using this novel approach to secure additional funding for libraries **Fundraising for Social Change** Kim Klein,2016-04-18 The bible of grassroots fundraising updated with the latest tools and methods Fundraising for Social Change is the preeminent guide to securing funding with a specific focus on progressive nonprofit organizations with budgets under 5 million Used by nonprofits nationally and internationally this book provides a soup to nuts prescription for building maintaining and expanding an individual donor program Author Kim Klein is a recognized authority on all aspects of fundraising and this book distills her decades of expertise into fundraising strategies that work This updated seventh edition includes new information on the impact of generational change using social media effectively multi channel fundraising and more including expanded discussion on retaining donors and on legacy giving Widely considered the bible of grassroots fundraising this practically grounded guide is an invaluable resource for anyone who has to raise money for important causes A strong sustainable fundraising strategy must possess certain characteristics You need people who are willing to ask and realistic goals You need to gather data and use it to improve results and you need to translate your ideas in to language donors will understand A robust individual donor program creates stable and long term cash flow and this book shows you how to structure your fundraising appropriately no matter how tight your initial budget Develop and maintain a large base of individual donors Utilize strategies that pay off sooner rather than later Expand your reach and get your message out to the donor pool Translate traditional fundraising methods into strategies that work for social justice organizations with little or no front money Basing your fundraising strategy on the contributions of individual donors may feel like herding cats but it s the best way for your organization to maintain maximum freedom to pursue the mission that matters A robust organized planned approach can help you reach your goals sooner and Fundraising for Social Change is the field guide for putting it all together to make big things happen **Fundraising for Social Change** ,2011-01-07 Since it was first published in 1988 Fundraising for Social Change has become one of the most widely used books on fundraising in the United States Fundraising practitioners and activists rely on it for hands on specific and accessible fundraising techniques and it has become a required text in dozens of college courses around the country This fifth edition offers the information that has made the book a classic proven know how on asking for money planning and conducting major gifts campaigns using direct mail effectively and much more The book has been significantly changed to include new technology e mail online giving and blogs and contains expanded chapters on capital and endowment campaigns how to feel comfortable asking for money how to recruit a team of

people to help with fundraising and how to build meaningful relationships with donors In addition this essential resource contains new information on such timely topics as ethics working across cultural lines and how to create opportunities for fundraising more systematically and strategically

**Fundraising Basics: A Complete Guide** Barbara L. Ciconte, Jeanne Jacob, 2008-12-18 As nonprofit organizations face heightened scrutiny by the general public donors regulators and members of Congress the Third Edition of the essential book on the basics of fundraising provides new up to date and valuable information that every fundraiser needs to know With ethics and accountability being the primary theme of the third edition this practical guide will continue to provide an overview of the field and give development staff managers and directors a platform from which to operate their fundraising programs The new expanded edition also provides much needed information on developing a case for support giving trends donor motivations planning setting up a development operation impact of new technologies on fundraising return on investment estimates workflow timetables and the importance of the Internet This primer remains a must have for anyone new staff or volunteer to the fundraising field those wishing to expand their fundraising knowledge those working in supporting foundations or those contemplating taking the CFRE exam New to the Third Edition Thoroughly updated chapters including new information on email and online fundraising Development related policies and procedures and position descriptions A new chapter on Fundraising with Chapters or Affiliates New case studies samples and tools Updated references and citations Updated glossary Click on Additional Resources to View Sample Chapters 2009 602 pages

**Working Across Generations** Frances Kunreuther, Helen Kim, Robby Rodriguez, 2008-10-27 The authors provide a range of ideas on how to approach generational shifts in leadership so that the contributions of long time leaders are valued new and younger leaders talent is recognized and groups are better prepared to work across generational divides Giving context to these differences they explore the current assumptions about the upcoming transition between generations in the social sector introduce new ideas or frames for thinking about generational leadership change and examine how this change poses individual organizational and systemic challenges for those in the social sector In addition they provide numerous examples and practical exercises to show how to address these issues The book concludes with critical advice on how to communicate across generations and key recommendations for future research and action

The Power of Legacy and Planned Gifts Kevin Johnson, 2010-03-25 The Power of Legacy and Planned Gifts provides practical knowledge and tools nonprofits need to connect with loyal donors resulting in a stream of future income that will sustain and advance their mission Filled with illustrative real world examples and cases as well as worksheets to guide the reader the book details a simple multi stage process for nonprofits to build a pipeline of future bequest income and offers donors perspective on making their gifts in a way that will best accomplish their goals Praise for The Power of Legacy and Planned Gifts Kevin Johnson has done a great job making clear the process and the implications of a bequest to a charity A nonprofit s workers and its donors will be well served in reading this book Bill Gates Sr author Showing Up for Life

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**Reliable Fundraising in Unreliable Times** Kim Klein,2009-08-11 Praise for Reliable Fundraising in Unreliable Times Kim Klein has been a guru to social justice fundraisers for many years She shows us by her efforts and not just by her words that it is possible to raise the money you need no matter how marginal you feel or are considered in the larger society Rinku Sen executive director Applied Research Center New York New York author Stir It Up and The Accidental American With wisdom gleaned from over 30 years of experience Kim Klein delivers her can do message with wit grace and unabashed optimism even in times like these She taught us at JVP that there is still plenty of money out there it s just unevenly distributed Her consistent message people give because we ask Poking fun at money taboos assuring us that fundraising is not that hard Kim reminds us that the system is held in place by money if we don t learn about it we can t change it Penny Rosenwasser National Board Jewish Voice for Peace Oakland California This book is an extraordinary combination of philosophy and how to all aimed at helping nonprofits build a movement for social justice Kim distills three decades of fundraising and organizing experience into a book that will be helpful for novice and veteran alike Lance Evoy director Institute for Community Development Concordia University Montreal Quebec

**Change Philanthropy** Alicia Epstein Korten,2009-09-08 A how to guide for creating and funding social justice program grants This groundbreaking book shows how to increase funding for social justice philanthropy Social justice philanthropy provides direct services to alleviate suffering and works to transform the systems and institutions that cause that suffering Written in an engaging easy to read style Change Philanthropy offers an insider s view what works and what doesn t work when developing grantmaking strategies in support of social change It gives clear guidance showcases foundations of all types and sizes including Liberty Hill Foundation Charles Stewart Mott Foundation Needmor Fund Jacobs Family Foundation Discount Foundation Global Fund for Women Schott Foundation Ford Foundation and the Open Society Institute The book also includes a wealth of illustrative examples and contains practical suggestions and tips that can be applied immediately to support any social justice agenda Offers a guide for increasing funds for social justice programs and suggestions for foundations on which programs to fund Gives step by step advice for developing a successful grantmaking

strategy Includes a wealth of examples from leading foundations Sponsored by The Center for Community Change Level Best Marcia Festen,Marianne Philbin,2006-10-25 Level Best offers guidance that demystifies evaluation and takes into

account the unique challenges and realities of grassroots nonprofit organizations It provides a new framework for thinking about evaluation and tools for measuring and sharing results in ways that are practical efficient and meaningful Writing after Retirement Carol Smallwood,Christine Redman-Waldeyer,2014-09-04 Unlike previous volumes which focus on how to earn a living while writing in very specific areas this anthology accurately describes a wide range of different avenues an aspiring author can pursue either for profit or for personal fulfillment Speaking directly to retirees this book opens doors to many other areas worth pursuing its chapters vary from the inspirational the importance of linking to a community with similar interests reconnecting to one s dreams seeking inspirational sources to the quotidian everyday writing tips and how to use one s experience to find subjects to write about Writing after Retirement provides a variety of vantage points from published authors and paints a realistic portrayal of what it takes to get started in the industry This book also includes preparation for the challenges that aspiring writers face and practical guides for overcoming them A range of issues are addressed Linking one s writing to current activities The nuts and bolts of writingPlanning one s estate New career paths Writing opportunities Practical advice on how to take that first step Whether writing for pleasure or for profit the reader will find plenty to choose from in this collection

**Sports Fundraising** David Kelley,2012-05-31 Sports Fundraising is a complete introduction to fundamental principles and best practice in sports fundraising Focusing on the particular challenges of fundraising in intercollegiate and interscholastic sport and for youth sport organizations the book is designed to help students develop the professional skills that they will need for a successful career in sports or education administration Packed with real life case studies and scenarios the book offers a step by step guide to the effective planning communication implementation and management of sports fundraising projects and introduces the most important issues in contemporary sports fundraising Each chapter contains a range of useful features from definitions of key terms to skill building exercises exploring both quantitative and qualitative methods for understanding the fundraising process and designing more effective fundraising projects This is an essential course text for any athletic or sport fundraising course and an invaluable reference for all professional fundraisers working in sport or education

**Collaboration Across the Disciplines in Health Care** Dr. Brenda Freshman,Louis G. Rubino,Dr. Yolanda Reid Chassiakos,2010-10-22 Invited esteemed professionals from public health medicine nursing health services and administration and other areas present their diverse perspectives on collaboration across the spectrum of the health care fields in this interesting and timely text With a student centered approach also known as learning centered Collaboration Across the Disciplines in Health Care is accompanied by companion exercises games and simulations creating a thought provoking learning experience Important Notice The digital edition of this book is missing some of the images or content found in the physical edition

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A guide to grant proposal writing for grassroots social activist organizations      The Nonprofit Manager's Resource Directory  
Ronald A. Landskroner, 2002-04-30 A newly revised and updated edition of the ultimate resource for nonprofit managers If you're a nonprofit manager you probably spend a good deal of your time tracking down hard to find answers to complicated questions The Nonprofit Manager's Resource Directory Second Edition provides instant answers to all your questions concerning nonprofit oriented product and service providers Internet sites funding sources publications support and advocacy groups and much more If you need help finding volunteers understanding new legislation or writing grant proposals help has arrived This new updated edition features expanded coverage of important issues and even more answers to all your nonprofit questions Revised to keep vital information up to the minute The Nonprofit Manager's Resource Directory Second Edition Contains more than 2 000 detailed listings of both nonprofit and for profit resources products and services Supplies complete details on everything from assistance and support groups to software vendors and Internet servers management consultants to list marketers Provides information on all kinds of free and low cost products available to nonprofits Features an entirely new section on international issues Plus 10 bonus sections available only on CD ROM The Nonprofit Manager's Resource Directory Second Edition has the information you need to keep your nonprofit alive and well in these challenging times Topics include Accountability and Ethics Assessment and Evaluation Financial Management General Management Governance Human Resource Management Information Technology International Third Sector Leadership Legal Issues Marketing and Communications Nonprofit Sector Overview Organizational Dynamics and Design Philanthropy Professional Development Resource Development Social Entrepreneurship Strategic Planning Volunteerism

**Foundation Fundamentals** Kief Schladweiler, 2004 Learn how to identify and cultivate the most receptive foundation funders This edition provides beginners with a thorough overview of the funding research process including online CD ROM and print tools A popular textbook for nonprofit management courses this volume also includes a concise overview of foundations and their role in the funding community

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