

 											
	Freight Collect Terms						Freight Prepaid Terms				
Groups	Any Mode or Modes of Transport		Sea and Inland Waterway Transport				Any Mode or Modes of Transport				
Incoterm®	EXW	FCA	FAS	FOB	CFR	CIF	CPT	CIP	DAP	DPU	DDP
	Ex Works (Place)	Free Carrier (Place)	Free Alongside Ship (Port)	Free On Board (Port)	Cost and Freight (Port)	Cost Insurance & Freight (Port)	Carriage Paid To (Place)	Carriage & Insurance Paid to (Place)	Delivered at Place (Place)	Delivered at Place Unloaded (Place)	Delivered Duty Paid (Place)
Transfer of Risk	At Buyer's Disposal	On Buyer's Transport	Alongside Ship	On Board Vessel	On Board Vessel	On Board Vessel	At Carrier	At Carrier	At Named Place	At Named Place Unloaded	At Named Place
Obligations & Charges:											
Export Packaging	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Loading Charges	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Delivery to Port/Place	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Export Duty, Taxes & Customs Clearance	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Origin Terminal Charges	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Loading on Carriage	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Carriage Charges	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Insurance	Negotiable	Negotiable	Negotiable	Negotiable	Negotiable	**Seller	Negotiable	**Seller	Negotiable	Negotiable	Negotiable
Destination Terminal Charges	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller
Delivery to Destination	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller
Unloading at Destination	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Buyer
Import Duty, Taxes & Customs Clearance	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller

Guide To Incoterms

ML Yell



Guide To Incoterms:

Practical guide to the Incoterms 2020 rules David Soler ,2021-07-23 The Incoterms rules are used to define the rights and obligations of the selling and buying companies with respect to the delivery terms of the goods in an international sales transaction These rules are essential to agree on five key issues the obligations and costs borne by the selling and buying parties who is responsible for customs clearance and insurance of the goods the place and time of delivery of the goods and the risks on them Since its first publication in 1936 the International Chamber of Commerce ICC regularly reviews these rules and adapts them to successive changes in the field of international trade This contributes to legal certainty in international sale of goods transactions and to the standardization of their delivery terms This guide will help you to answer questions and choose the most appropriate Incoterms rule for each international sales transaction making it a practical reference tool for professionals involved in foreign trade and for those who have to be trained in this subject **Guide to**

Incoterms Jan Ramberg,1979 *Guide to Incoterms* Jan Ramberg,International Chamber of Commerce,1980 *World Trade Press Illustrated Guide to Incoterms® 2010* ,2010 **Illustrated Guide to International Trade Documentation** ,

ICC Guide to Incoterms 2000 Jan Ramberg,International Chamber of Commerce,1999 Basic Documents on International Trade Law Chia-Jui Cheng,Jiarui Cheng,1990-02-22 **DICTIONARY OF INTERNATIONAL TRADE 8th Edition** , **Incoterms 2020 Handbook** Lauri Railas,2023-03-09 Global Trade Law Series Volume 57 The internationally accepted trade terms known as Incoterms constitute a key instrument for supply chain management Although the terms have been used worldwide in contracts of sale for nearly a century there is surprisingly little practical legal guidance on how to use them properly to avoid mishaps and unnecessary disputes This book by an expert who has been active in the formal interpretation drafting and application of the various versions of the Incoterms since the 1990s thoroughly explains for sophisticated users the framing and implications of each term in the complex international trade and transport environment where English is the lingua franca Fully detailing the use of Incoterms 2020 in contracts of sale interacting with contracts of transport insurance and finance the author provides in depth descriptions and analyses of each of the 11 Incoterms 2020 in the logistical order of a sales transaction along with practical notes about the use of each term Issues covered include the following at which stage of a supply chain the delivery of the goods takes place when the risk of loss or damage to the goods passes from seller to buyer how to treat delay from the risk point of view not expressly addressed by Incoterms 2020 who contracts for or arranges carriage and who procures insurance role of transport documents and other delivery documents and their electronic equivalents clearing through customs licences authorizations security clearances and other formalities checking packaging and marking of the goods how the costs involved in delivery operations are divided between seller and buyer delivery implications relating to other parts of the contract of sale special deliveries with insight into container deliveries deliveries of large objects dangerous goods deliveries including installations deliveries through pipelines deliveries

of software intra group deliveries courier deliveries and the interface with consumer law challenges caused by logistic bottlenecks such as those deriving from the COVID 19 pandemic consequences of delay in delivery economic sanctions and use of force majeure and hardship clauses The presentation is richly supported with many illustrations and charts and numerous case studies Managers or professionals responsible for sales or procurement or logistics in sale of goods including transport freight forwarding and marine insurance will greatly benefit from the book s practical guidance as will in house lawyers accountants surveyors and other experts involved in concluding sales contracts or settling disputes in connection with them Academics and students concerned with commercial subjects will appreciate the author s detailed and knowledgeable treatment of the subject

The World Trade Press Guide to Currencies of the World , *The World Trade Press Illustrated Guide to Letters of Credit ,* **Illustrated Guide to Ocean Freight Containers ,** *Illustrated Guide to Letters of Credit ,* *Dictionary of International Trade* Edward G. Hinkelman, 2005 The Dictionary of International Trade has undergone a major update and expansion With many pages of additional content the book is now one third dictionary and two thirds encyclopedia In addition to the revised A Z section there are 21 important appendices New features include Illustrated Guide to Ocean Freight Containers Illustrated Guide to Air Freight Containers Illustrated Guide to Incoterms 2000 Illustrated Guide to Letters of Credit IATA Codes Worldwide by Code and by Location Security Section covering C TPAT FAST PAPS PARS 24 Hour Rule and more

The World Trade Press Guide to Country Codes , **Incoterms 2010 ,** *The World Trade Press Illustrated Guide to Ocean Freight Containers ,* **Guide to International Outsourcing ,** **The World Trade Press Guide to Drafting the International Sales Contract ,** *Guide to Incoterms 1990* Jan Ramberg, International Chamber of Commerce, 1991

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