

THE CONTEMPORARY CONSULTANT

*Handbook of
Management Consulting*

Insights from World Experts



Edited by Larry Greiner & Flemming Poulfelt

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Handbook Of Management Consulting The Contemporary Consultant Insights From World Experts

**Nicolaj Ejler, Flemming Poulfelt, Fiona
Czerniawska**



Handbook Of Management Consulting The Contemporary Consultant Insights From World Experts:

The Contemporary Consultant Larry E. Greiner, Lawrence A. Bennis, Flemming Poulfelt, 2005 This book provides a thorough examination of a variety of specialties within the broad range of management consulting A book of such scope and depth could only be written by a large number of experts Each chapter is written by a leading expert in one of the many specialties related to management consulting Together all 27 contributors take the reader through an industry that is currently undergoing significant change While covering all the major practice areas of consulting the book also offers new insights into change processes and addresses compelling management issues now facing consulting firms Every practicing consultant and firm needs this book's broad perspective and its treatment of specific areas of content in order to prepare them for a successful future in a highly competitive business environment Presently there is no book on the market that takes such an advanced look at both the complexity and multiple aspects of consulting Ideas presented by the many consulting experts are thoughtful and provocative Their sage advice on future developments in the field is not to be missed

The Contemporary Consultant Larry Greiner, Thomas Olson, Flemming Poulfelt, 2005 This book complements *The handbook of Management Consulting The Contemporary Consultant Insights from Leading Experts* 1e but can also be studied separately The book consists of 20 cases including Harvard and Stanford cases The cases present the broad range of topics that are pertinent to current management consulting Each of the four parts of the text presents a cogent introduction by the editors delineating topics that are critical for today's consultants to understand The cases represent major practice areas of consulting and afford new insights into change processes and other current management issues facing consulting firms These cases together with the handbook will prepare consultants and other business managers for a successful future in a highly competitive consulting environment

The Oxford Handbook of Management Consulting Matthias Kipping, Timothy Clark, 2012-03-29 Management consultants of various kinds play an important role in the world of business and within other types of organization The Oxford Handbook on Management Consulting is a comprehensive overview of thinking and research on management consultancy with contributions from leading international scholars The first section provides an account of the historical developments in management consulting research and how current thinking has evolved from prior work The second section focuses on disciplinary and theoretical perspectives their diversities areas of synergy and parallel concerns The following sections examine consulting as a knowledge business consultants and management fashion and the relationship between management consultants and their clients The Handbook concludes with an assessment of areas of future research and debate By bringing together a wide range of research and thinking on management consulting across different disciplines sub disciplines and conceptual approaches the Handbook provides a comprehensive understanding of both current thinking and future directions for research

The Oxford Handbook of Management Ideas Andrew Sturdy, Stefan Heusinkveld, Trish Reay, David Strang, 2019-03-28 Management ideas and their associated applications have

become a prevalent feature of our working lives While their focus is familiar such as efficiency motivation and improvement they range from specific notions such as activity based costing to broad movements like corporate social responsibility This Handbook brings together some of the latest research from leading international scholars on how management ideas are produced promoted and adapted and their effects on business and working practices and society at large Rather than focusing on specific management ideas this volume explores their key socio political contexts and channels of dissemination and is organized around four core overlapping themes The first section sets out the research field in general in terms of both an overall system and of different perspectives and research methods The second section explores the role of different actors and channels of diffusion including the consumers and producers of management ideas and new media as well as traditional players in the management ideas field such as consultancies and business schools The third section focuses on specific features or dynamics of the management ideas system such as their adoption evolution institutionalisation and resurgence while in the final section critical and new perspectives on management ideas are examined highlighting specific socio political contexts and the possibility of alternative ideas and forms of critique With a broad range of perspectives represented this Handbook provides a comprehensive authoritative and enduring resource for those studying management innovation and organizational change as well as for those working in the management ideas industry

The Basic Principles of Effective Consulting Linda K. Stroh, Homer H. Johnson, 2006-08-15 This is a very good time for consultants As corporations have been reorganizing and downsizing merging and globalizing the consulting business has been booming The Basic Principles of Effective Consulting is about what effective consultants do and how they do it It provides a step by step process that can provide successful outcomes for consultants and their clients The chapters have plenty of examples and cases of the process used by effective consultants as cases and examples are one of the best ways to learn the consulting business Also provided as part of each chapter are short pieces of expert advice by established consultants and users of consulting services Teachers in business schools will find this book can serve as an excellent supplemental textbook on consulting practices

Handbook of Organization Development Thomas G. Cummings, 2008 The contributors reflect the field of organizational development s rapid growth and success since its inception 50 years ago into a far more complex study than it was just a few decades ago They show how organizational development has expanded from dealing with internal problems to the need to address more strategic issues

Preparing Better Consultants Susan Adams, Alberto Zanzi, 2011-12-01 This volume focuses on a relatively neglected area of management consulting the education of consultants In today s business world we find training programs provided by consultancies certification programs provided by professional organizations on the job training of consultants with formal or informal supervision self taught professionals and some academic programs and courses Is that enough No better consultants are needed to handle the complexity and changing nature of business Academe is in the best position to provide the critical thinking preparation necessary Yet academic institutions have been slow in

embracing this challenge The role of academia needs to grow in magnitude and in certain directions that educate consultants beyond industry training practices Chapter authors provide examples of innovative programs topical approaches for courses and thoughtful reflections on the role academia can play in preparing better consultants There are lessons for business schools consultancies and aspiring and practicing consultants *EBOOK: Operations and Supply Chain Management, Global edition* F. Robert Jacobs, Richard Chase, 2013-06-16 Resourceful companies today must successfully manage the entire supply flow from the sources of the firm through the value added processes of the firm and on to the customers of the firm The fourteenth Global Edition of Operations and Supply Chain Management provides well balanced coverage of managing people and applying sophisticated technology to operations and supply chain management

Board Members and Management Consultants Pierre-Yves Gomez, Rickie Moore, 2009-03-01 Boards and Management Consultants the eighth volume in the Research in Management Consulting series explores the growing complexity associated with the growing demands on boards of directors and the challenges raised by evolving expectations of what constitutes good governance As a way of better understanding the ramifications for management consulting particular and timely emphasis is placed on the evolution of expectations and needs in relation to boards and their operation The chapter authors as noted above a truly international group of experts more than succeed in raising the reader's awareness of the consequences that the evolving nature of corporate boards are having on the function of directors how this function is being redefined by the players themselves and what all of this change means for consultants and the realm of management consulting Significant questions are raised and explored throughout the volume from the extent to which these changes will lead to new social moral ethical and professional challenges and opportunities to how the relationships between consultants and their traditional clients managers administrators and employees might evolve As management consultants become more actively involved in governance issues their role will clearly change but will such changes enhance or constrain the role they have traditionally played in organizations *Managing the Knowledge-Intensive Firm* Nicolaj Ejler, Flemming Poulfelt, Fiona Czerniawska, 2012-04-27 Over the last decade there has been a substantial rise in the number of knowledge intensive firms constituted primarily of professionals The core assets of these businesses are the people themselves Handle them badly and they may defect or stall Successful managers of knowledge intensive firms must create meaning among and inspire their employees to ensure high performance To achieve this leaders must understand how to target each employee's ambitions and challenges to facilitate their personal and professional development This book examines what sets knowledge intensive firms apart from other types of organizations and the resultant organizational and strategic differences in business models talent management and client handling approaches The authors bring their own complementary perspectives on the subject one as the manager of a private consulting firm with a strong research background another as a business school professor whose practice based skills are fundamental to his work and a third a world leading commentator on professional service firms acting as a consultant

business school researcher and a manager Ejler Poulfelt and Czerniawska present a new model for transforming the management of knowledge intensive firms which is supported throughout with practical examples and cases

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In a digital era where connections and knowledge reign supreme, the enchanting power of language has been apparent than ever. Its capability to stir emotions, provoke thought, and instigate transformation is truly remarkable. This extraordinary book, aptly titled "**Handbook Of Management Consulting The Contemporary Consultant Insights From World Experts**," published by a very acclaimed author, immerses readers in a captivating exploration of the significance of language and its profound affect on our existence. Throughout this critique, we will delve into the book's central themes, evaluate its unique writing style, and assess its overall influence on its readership.

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