

Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson

A Gutmann

Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson:

Jacobson's Organ: And the Remarkable Nature of Smell Lyall Watson, 2000-04-17 Nothing is more memorable than a smell So why do we persist in dismissing the nose as a blunt instrument Smell is our most seductive and provocative sense invading every domain of our lives We can identify our relatives detect the availability of a potential mate sniff out danger and distinguish between good and bad food just with our noses In this surprising and delightful book Lyall Watson rescues our most unappreciated sense from obscurity He brings to light new evidence concerning Jacobson's Organ an anatomical feature discovered high in the nose in 1811 and dismissed for centuries as a vestigial ghost Yet recent research has shown Jacobson's Organ to be an incredibly influential pheromonal mechanism that feeds the area of the brain affecting our awareness emotional states and sexual behavior Following the seven classes of smell devised by the pioneering botanist Carl Linnaeus in his Odores Medicamentorum Watson examines the roles of smell and pheromones in humans plants and animals He reveals the curious ways in which trees communicate their distress the olfactory abilities of feral children the bond we have with our offspring the psychosexual effects of perfume and the link between smell and memory formation Jacobson s Organ unlocks the door to the strange world of this mysterious sense Theorizing Histories of Rhetoric Michelle Ballif, 2013-02-25 During the decades of the 1980s and 1990s historians of rhetoric composition and communication vociferously theorized historiographical motivations and methodologies for writing histories in their fields After this fertile period of rich contested and impassioned theorization scholars busily undertook the composition of numerous historical works complicating master narratives and recovering silenced voices and rhetorical practices Yet though historians in these fields have gone about the business of writing histories the discussion of theorization has been quiet In this welcome volume fifteen scholars consider once again the theory of historiography asking difficult guestions about the purposes and methodologies of writing histories of rhetoric broadly defined and questioning what it means what it should mean what it could mean to write histories of rhetoric composition and communication The topics addressed include the privileging of the literary and the textual over material artifacts as prime sources of evidence in the study of classical rhetoric the use of rhetorical hermeneutics as a methodology for interpreting past practices the investigation of feminist methodologies that do not fit into the dominant modes of feminist historiographical work and the examination of archives with a queer eye to better construct nondiscriminatory narratives Contributors also explore the value of approaching historiography through the lenses of jazz improvisation and complexity theory and the historiographical method of writing the future in ways that refigure our relationships to time and to ourselves Consistently thoughtful and carefully argued these essays successfully revive the discussion of historiography in rhetoric inspiring fresh avenues of exploration in the field Another Eyesight Julia Ionides.Peter Howell,2005 Scent and Scent-sibilities Kelvin E. Y. Low, 2008-12-18 Smells are distinct and ubiquitous They envelope us enter our bodies and emanate from us Yet they remain relegated to the background of everyday life experiences

This book attempts to highlight the social salience of smell in social actors day to day encounters where issues involving morality and social othering presentation of self and personhood intertwine with analyses of smell as a social conduit These encounters include the experiences of anosmic individuals which capture non olfactive social worlds that are rarely addressed hitherto Further deliberations on olfaction in relation to social memberships of race class and gender elucidate upon social boundaries of inclusion and exclusion constructed vis vis smell as a social marker Olfactive adjudications of race and class are then expanded upon through the author's discussion of various smellscapes in the context of Singapore Olfaction sanitary discipline and olfactive simulacra are also expounded upon thereby underscoring the control and manipulation of scents in the contexts of modernity and postmodernity Smells therefore offer insights into the workings of social relations and power structures in society By predicating analyses on empirical data procured from Singapore along with case studies from the region and beyond this study draws much needed attention on smell which has been a neglected sense in the wider literature In addition the concurrent employment of the other senses will also be explicated which therefore demonstrates the social character of smell and other sensory modalities through historical and contemporary milieux This book is a pioneering effort in offering sociocultural interpretations of scents based on primary and secondary data analysed using the trajectory of sociology of everyday life **Egyptian Gothic** Jay Sullivan, 2025-07-13 The Egyptian Gothic consists of novels and short stories about ancient Egyptian mummies returning to life to seek retribution or romance as well as cursed object tales Now mostly forgotten from the 1880s through to the 1920s it was more popular than the vampire genre This book is the first to examine the genre by using the frequent sensory descriptions within these texts to interrogate attitudes towards Empire Its aims are twofold Firstly it demonstrates that despite their status as disposable popular fiction these texts are rich in sensory discourses that have thus far been unexamined Secondly reading these discourses of touch sight smell sound and taste reveals new and intriguing ways in which Egypt is allowed to strike back against the British Empire The book argues that the Egyptian Gothic does not support the domination of Empire but instead presents a power dynamic in flux with the mummy fighting back against Western occupation Egypt and its artefacts evoke simultaneous feelings of fear and desire where those who meddle by invading tombs or stealing mummies are destroyed by Egyptian revenants **Embodiment and Education** Marjorie O'Loughlin, 2006-03-10 This book brings together some of the most important philosophical works on the body These are then subjected to a critical analysis of what bodies do and have done to them in contemporary social life and particularly in education The author acknowledges the importance of discursive bodies while focusing attention on the active experiencing body and its anchoring in the creatural Thinking in these terms the author argues can better situate human beings in their environment thus emphasizing a kind of ecological notion of subjectivity in which place based existence is understood anew Sensitive Soul Michael A. Jawer, 2020-08-04 Explores how emotion underlies personality triggers the development of non ordinary states and perceptions and connects all life Shows how the flow of our emotions shapes individual minds and personalities Reveals the significant role of emotion in PTSD alexithymia not knowing what one is feeling autism savantism synesthesia overlapping senses d j vu phantom pain migraines and extreme empathy Looks at the emotional lives of animals demonstrating how life threatening emergencies can trigger amazing sensitivities and abilities in them Emotion as it exists within and between people underpins personality spirituality and a range of extraordinary perceptions conditions and experiences These include d j vu phantom pain post traumatic stress disorder PTSD and extreme empathy where people instantaneously feel the physical or emotional pain of another Many gifted children those with synesthesia and people with autism not to mention highly sensitive people in general report forms of innate knowing and even paranormal experiences In this exploration of the role of emotion in non ordinary states and abilities Michael Jawer shows how the flow of our emotions and those of the people around us greatly influences the development of exceptional capacities and sensitivities Drawing on a range of scientific studies Jawer explores how 5 remarkable kinds of people individuals with autism synesthesia savantism child prodigies and children who remember past lives are linked through the biology of emotion and how a hidden emotional intensity underlies both autism and anomalous perception He examines the psychological concept of thin and thick boundaries and how those with thin boundaries those who are more environmentally sensitive have a greater predisposition toward empathy synesthesia psi abilities and extraordinary states of perception Sharing extraordinary examples the author explores how strong emotion may endure through time and space possibly even after death He also looks at the emotional lives of animals our soulful connections with them and how life threatening emergencies can trigger amazing sensitivities and abilities in our fellow creatures Revealing the unseen role of emotion in mind and personality Jawer shows that emotion is the binding force that connects us with one another with all of life and with nature itself Food Studies in Latin American Literature Rocío del Aguila, Vanesa Miseres, 2021-12-01 Food Studies in Latin American Literature presents a timely collection of essays analyzing a wide array of Latin American narratives through the lens of food studies Topics explored include potato and maize in colonial and contemporary global narratives the role of cooking in Sor Juana In s de la Cruz s poetics the centrality of desire in twentieth century cooking writing by women the relationship among food recipes and national identity the role of food in travel narratives and the impact of advertisements on domestic roles The contributors included here experts in Latin American history literature and cultural studies bring a novel interdisciplinary approach to these explorations presenting new perspectives on Latin American literature and culture Concepts Paul Dehn Carleton, 2004 Concepts is a search for theism s roots coined prototheism a science of religion Its notion is Belief in God is a misconception of the Life Urge emerging from deep in human nature Concepts traces Life s trajectory from Earth s origin to consciousness to today s runaway material culture The Best Books for Academic Libraries: Science, technology, and agriculture, 2002 Introduction to Perfumery Anthony Curtis, Tony Curtis, David G. Williams, 2001 **Choice** .2001 Forthcoming Books Rose Arny, 2003 The Gale

Encyclopedia of Nursing & Allied Health Jacqueline L. Longe,2006 Volume 1 5 covering entries A Z presents information on diseases and disorders tests and procedures body systems health professions and current health issues Book Review Index ,2003 Vols 8 10 of the 1965 1984 master cumulation constitute a title index Canadian Periodical Index ,2000

The Gale Encyclopedia of Nursing & Allied Health: P-S Kristine M. Krapp,2002 P - S. ,2002 Sämtliche Werke und Briefe Ernst Freiherr von Feuchtersleben,1987 The Publishers Weekly ,2000

If you ally need such a referred **Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson** ebook that will pay for you worth, get the very best seller from us currently from several preferred authors. If you desire to humorous books, lots of novels, tale, jokes, and more fictions collections are moreover launched, from best seller to one of the most current released.

You may not be perplexed to enjoy every books collections Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson that we will very offer. It is not as regards the costs. Its very nearly what you craving currently. This Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson, as one of the most in force sellers here will very be in the midst of the best options to review.

http://www.armchairempire.com/public/book-search/HomePages/Human Communication In Society 4th Edition.pdf

Table of Contents Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson

- 1. Understanding the eBook Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson
 - o The Rise of Digital Reading Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson
 - Advantages of eBooks Over Traditional Books
- 2. Identifying Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson
 - Exploring Different Genres
 - o Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
- 3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - $\circ\,$ Features to Look for in an Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson
 - User-Friendly Interface
- 4. Exploring eBook Recommendations from Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson
 - Personalized Recommendations
 - o Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson User Reviews and Ratings

- o Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson and Bestseller Lists
- 5. Accessing Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson Free and Paid eBooks
 - Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson Public Domain eBooks
 - Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson eBook Subscription Services
 - o Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson Budget-Friendly Options
- 6. Navigating Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson eBook Formats
 - ∘ ePub, PDF, MOBI, and More
 - o Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson Compatibility with Devices
 - o Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson Enhanced eBook Features
- 7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson
 - Highlighting and Note-Taking Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson
 - Interactive Elements Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson
- 8. Staying Engaged with Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson
- 9. Balancing eBooks and Physical Books Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson
 - Benefits of a Digital Library
 - o Creating a Diverse Reading Collection Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson
- 10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
- 11. Cultivating a Reading Routine Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson
 - Setting Reading Goals Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson
 - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson
 - Fact-Checking eBook Content of Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson
 - Distinguishing Credible Sources

- 13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
- 14. Embracing eBook Trends
 - Integration of Multimedia Elements
 - Interactive and Gamified eBooks

Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson Introduction

Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson Offers over 60,000 free eBooks, including many classics that are in the public domain. Open Library: Provides access to over 1 million free eBooks, including classic literature and contemporary works. Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson Offers a vast collection of books, some of which are available for free as PDF downloads, particularly older books in the public domain. Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson: This website hosts a vast collection of scientific articles, books, and textbooks. While it operates in a legal gray area due to copyright issues, its a popular resource for finding various publications. Internet Archive for Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson: Has an extensive collection of digital content, including books, articles, videos, and more. It has a massive library of free downloadable books. Free-eBooks Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson Offers a diverse range of free eBooks across various genres. Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson Focuses mainly on educational books, textbooks, and business books. It offers free PDF downloads for educational purposes. Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson Provides a large selection of free eBooks in different genres, which are available for download in various formats, including PDF. Finding specific Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson, especially related to Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson, might be challenging as theyre often artistic creations rather than practical blueprints. However, you can explore the following steps to search for or create your own Online Searches: Look for websites, forums, or blogs dedicated to Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson, Sometimes enthusiasts share their designs or concepts in PDF format. Books and Magazines Some Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson books or magazines might include. Look for these in online stores or libraries. Remember that while Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson, sharing copyrighted material without permission is not legal. Always ensure youre either creating your own or obtaining them from legitimate sources that allow sharing and downloading. Library Check if your local library offers eBook lending services. Many libraries have digital catalogs where you can borrow Jacobson S

Organ And The Remarkable Nature Of Smell Lyall Watson eBooks for free, including popular titles. Online Retailers: Websites like Amazon, Google Books, or Apple Books often sell eBooks. Sometimes, authors or publishers offer promotions or free periods for certain books. Authors Website Occasionally, authors provide excerpts or short stories for free on their websites. While this might not be the Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson full book, it can give you a taste of the authors writing style. Subscription Services Platforms like Kindle Unlimited or Scribd offer subscription-based access to a wide range of Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson eBooks, including some popular titles.

FAQs About Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson Books

What is a Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson PDF? A PDF (Portable Document Format) is a file format developed by Adobe that preserves the layout and formatting of a document, regardless of the software, hardware, or operating system used to view or print it. How do I create a Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson PDF? There are several ways to create a PDF: Use software like Adobe Acrobat, Microsoft Word, or Google Docs, which often have built-in PDF creation tools. Print to PDF: Many applications and operating systems have a "Print to PDF" option that allows you to save a document as a PDF file instead of printing it on paper. Online converters: There are various online tools that can convert different file types to PDF. How do I edit a Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson PDF? Editing a PDF can be done with software like Adobe Acrobat, which allows direct editing of text, images, and other elements within the PDF. Some free tools, like PDFescape or Smallpdf, also offer basic editing capabilities. How do I convert a Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson PDF to another file format? There are multiple ways to convert a PDF to another format: Use online converters like Smallpdf, Zamzar, or Adobe Acrobats export feature to convert PDFs to formats like Word, Excel, IPEG, etc. Software like Adobe Acrobat, Microsoft Word, or other PDF editors may have options to export or save PDFs in different formats. How do I password-protect a Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson PDF? Most PDF editing software allows you to add password protection. In Adobe Acrobat, for instance, you can go to "File" -> "Properties" -> "Security" to set a password to restrict access or editing capabilities. Are there any free alternatives to Adobe Acrobat for working with PDFs? Yes, there are many free alternatives for working with PDFs, such as: LibreOffice: Offers PDF editing features. PDFsam: Allows splitting, merging, and editing PDFs. Foxit Reader: Provides basic PDF viewing and editing capabilities. How do I compress a PDF file? You can use online tools like Smallpdf, ILovePDF, or desktop software like Adobe Acrobat to compress PDF files without significant quality loss. Compression reduces the file size, making it easier to share and download. Can I fill out forms in a PDF file? Yes, most PDF viewers/editors like Adobe Acrobat, Preview (on Mac), or various online tools allow you to fill out forms in PDF files by selecting text fields and entering information. Are there any restrictions when working with PDFs? Some PDFs might have restrictions set by their creator, such as password protection, editing restrictions, or print restrictions. Breaking these restrictions might require specific software or tools, which may or may not be legal depending on the circumstances and local laws.

Find Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson:

human communication in society 4th edition hundreds of years to reform a rake hush a lakeview novel vol 1 volume 1 hubbard macroeconomics study guide human anatomy lab manual exercise 37a answers

hunter brown and the secret of the shadow codebearers no 1

hunger games final exam study guide

human biology lab manual marty lowe

hummer workshop manual human biology study guide hundredth decimal number line hummer h3 manual for sale south africa humor your life living fullest

humvee technical manual

human services dictionary

Jacobson S Organ And The Remarkable Nature Of Smell Lyall Watson:

ENGINE Workshop Manual 4M4 (W-E) ENGINE. 4M40. 11A-0-1. GENERAL INFORMATION. 1. SPECIFICATIONS. GENERAL SPECIFICATIONS. SERVICE SPECIFICATIONS. TORQUE SPECIFICATIONS. SEALANT. 2. SPECIAL TOOLS. ENGINE Workshop Manual 4M4 (W E) 4M40 User Manual: 4M40. Open the PDF directly: View PDF PDF. Page Count: 130 [warning: Documents this large are best viewed by clicking the View PDF Link!] 4m40 Workshop Manual PDF 4m40 workshop manual.pdf - Free download as PDF File (.pdf) or read online for free. Mitsubishi Engine 4M40 Service Repair Manual PDF

ONLINE - Mitsubishi Engine 4M40 Service Repair Manual. Mitsubishi Engine 4M40 Service Repair Manual. Mitsubishi 4M40 / 4M40T Engine Workshop Maintenance ... Engine Maintenance / Repair Manual Suitable For Vehicles / Machinery Running The Following Engine/s Mitsubishi 4M40. Mitsubishi Engine 4M40 Service Repair Manual | PDF Mitsubishi Engine 4M40 Service Repair Manual. Uploaded by. Quốc Phú Đinh. 100%(1)100% found this document useful (1 vote). 537 views. 137 pages ... Mitsubishi Canter engine 4M40 Service Manual20200201 ... Shop Manual • Compiled for experienced technicians, this shop manual aims to provide technical information required for maintenance and repair of the machine. L400 Complete Workshop manual now available! Apr 30, 2020 — Like what the topic says: a full 1400 workshop manual is available via the resources section. It's my google docs folder, download whatever ... SHOGUN Mitsubishi WORKSHOP & 2.8 TD 4M40 ENGINE ... PLUS Full Wiring Diagrams Showing Harnesses. Not just a Parts Manual or Service Manual. This is by far the best and easiest to use and Most Comprehensive ... 1998 Pajero 2.8d V36 4m40 Manual Jan 14, 2017 — 4M40 engine repair manual is online. PDF]ENGINE Workshop Manual 4M4 ... Mitsubishi Outlander repair manual. Outlander & Airtrek Forum. 1; 3K. M. The Holy Spirit: Experiencing the Power ... As revealed through her extraordinary ministry, Maria Woodworth-Etter was anointed by God to reach the sick and the lost for Christ. Holy Spirit Experiencing The Power OF The Spirit In Signs ... Holy Spirit Experiencing The Power OF The Spirit In Signs Wonders And Miracles · By: Woodworth-Etter, Maria · Availability: 3 In Stock · SKU: 9780883685488. The Holy Spirit - Kindle edition by Woodworth-Etter, Maria. ... As revealed through her extraordinary ministry, Maria Woodworth-Etter was anointed by God to reach the sick and the lost for Christ. The Holy Spirit As revealed through her extraordinary ministry, Maria Woodworth-Etter was anointed by God to reach the sick and the lost for Christ. The Holy Spirit As revealed through her extraordinary ministry, Maria Woodworth-Etter was anointed by God to reach the sick and the lost for Christ. With her example, The Holy Spirit by Maria Buelah Woodworth-Etter As revealed through her extraordinary ministry, Maria Woodworth-Etter was anointed by God to reach the sick and the lost for Christ. The Holy Spirit | The Olive Branch As revealed through her extraordinary ministry, Maria Woodworth-Etter was anointed by God to reach the sick and the lost for Christ. With her example, The Holy Spirit - Maria Woodworth-Etter As revealed through her extraordinary ministry, Maria Woodworth-Etter was anointed by God to reach the sick and the lost for Christ. The Holy Spirit - Maria Woodworth-Etter Mighty Signs and WondersAs revealed through her extraordinary ministry, Maria Woodworth-Etter was anointed by God to reach the sick and the lost of Christ. A Theory of Incentives in Procurement and Regulation by JJ Laffont · Cited by 7491 — A Theory of Incentives in Procurement and Regulation · Hardcover · 9780262121743 · Published: March 10, 1993 · Publisher: The MIT Press. \$95.00. A Theory of Incentives in Procurement and Regulation More then just a textbook, A Theory of Incentives in Procurement and Regulation will guide economists' research on regulation for years to come. A Theory of Incentives in Procurement and Regulation Jean-Jacques Laffont, and Jean Tirole, A Theory of Incentives in Procurement and Regulation, MIT Press, 1993. A theory of incentives in procurement and

regulation Summary: Based on their work in the application of principal-agent theory to questions of regulation, Laffont and Tirole develop a synthetic approach to ... A Theory of Incentives in Procurement and Regulation ... Regulation, privatization, and efficient government procurement were among the most hotly debated economic policy issues over the last two decades and are most ... A Theory of Incentives in Procurement and Regulation More then just a textbook, A Theory of Incentives in Procurement and Regulation will guide economists' research on regulation for years to come. Theory of Incentives in Procurement and Regulation. by M Armstrong \cdot 1995 \cdot Cited by 2 — Mark Armstrong; A Theory of Incentives in Procurement and Regulation., The Economic Journal, Volume 105, Issue 428, 1 January 1995, Pages 193–194, ... The New Economics of Regulation Ten Years After by JJ Laffont \cdot 1994 \cdot Cited by 542 — KEYWORDS: Regulation, incentives, asymmetric information, contract theory. INDUSTRIAL ORGANIZATION IS THE STUDY OF ECONOMIC ACTIVITY at the level of a firm or ... A Theory of Incentives in Procurement and Regulation. Jean-Jacques Laffont , Jean Tirole. William Rogerson. William Rogerson. A theory of incentives in procurement and regulation / Jean-Jacques Laffont and Jean Tirole.; Cambridge, Mass.: MIT Press, [1993], ©1993. \cdot Trade regulation.