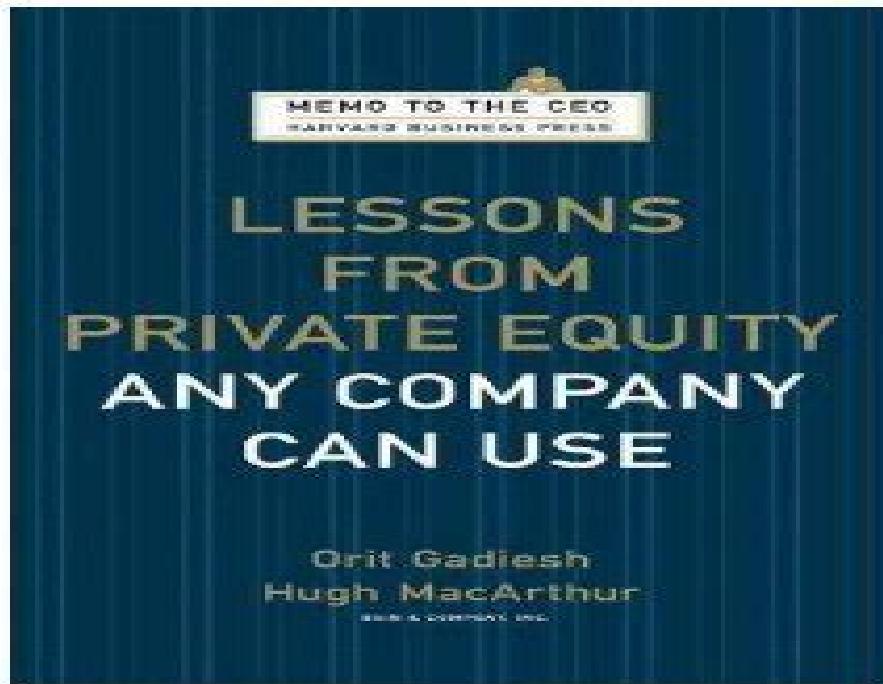


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Business Knowledge for IT in Private Equity Essvale

Corporation Limited,2009 Deals with the alignment of IT and business of Private Equity This book introduces IT professionals to the concepts of the business of Private Equity It includes chapters which cover the following topics overview of the Private Equity industry sources of funds for investing types of funds and industry sectors

Private Equity Unchained T.

Meyer,2014-09-10 There are significant returns to be made from private equity infrastructure real estate and other illiquid investments but a competitive strategy is essential for investment success and for meeting objectives This book takes readers through all the considerations of planning and implementing an investment strategy in illiquid investments

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International Private Equity Eli Talmor,Florin Vasvari,2011-06-24 Bringing a

unique joint practitioner and academic perspective to the topic this is the only available text on private equity truly international in focus Examples are drawn from Europe the Middle East Africa and America with major case studies from a wide range of business sectors from the prestigious collection of the London Business School's Coller Institute of Private Equity Much more than a simple case book however International Private Equity provides a valuable overview of the private equity industry and uses the studies to exemplify all stages of the deal process and to illustrate such key topics as investing in emerging markets each chapter guides the reader with an authoritative narrative on the topic treated Covering all the main aspects of the private equity model the book includes treatment of fund raising fund structuring fund performance measurement private equity valuation due diligence modeling of leveraged buyout transactions and harvesting of private equity investments

Manage the Media William J. Holstein, 2008-02-28 Today's CEOs are facing a major communications problem they're getting shellacked by the media And this is costing companies more than lost reputations it is costing them lost revenue In *Manage the Media Don't Let the Media Manage You* veteran business reporter William J Holstein explains how you can enhance your company's communications skills strengthen ties to the press and manage media relationships effectively over the long term The incisive insights and practical suggestions in this book will help you take charge of any crisis situation You can learn to repair your company's public image and maintain goodwill with the community Holstein offers you seasoned advice including how to Make sure that your message is always heard Work with coalitions of labor environmental religious and shareholder groups more effectively Put press relations first Establish and maintain positive relationships with the media Manage the explosion of social media *Manage the Media Don't Let the Media Manage You* is the resource you need now Your reputation and your company's are depending on it From our new Memo to the CEO series solutions focused advice from today's leading practitioners

High Performance with High Integrity Benjamin W. Heineman, 2008 This Memo to the CEO explains why the fusion of high performance with high integrity is the foundation of the contemporary corporation and why it is necessary not only to avoid the catastrophic impact of integrity lapses but to sustain companies in today's ruthlessly competitive environment This Memo reframes crucial debates on corporate governance pay for CEO performance and the real sources of business ethics It provides senior executives with a much needed blueprint for fusing the twin goals of capitalism high performance with high integrity in the high speed high pressure twenty first century global economy Jacket

QFINANCE Bloomsbury Publishing, 2014-11-20 QFINANCE The Ultimate Resource 5th edition is the first step reference for the finance professional or student of finance Its coverage and author quality reflect a fine blend of practitioner and academic expertise whilst providing the reader with a thorough education in the many facets of finance

Five Future Strategies You Need Right Now George Stalk, John Butman, 2008 Renowned strategist consultant and author Stalk delivers his analysis of the issues that business organizations will face in the near future and what employers should be doing now to get ready for those changes

Cut Costs, Grow Stronger : A

Strategic Approach to What to Cut and What to Keep Paul Leinwand,Cesare R. Mainardi,2009-07-15 For most companies cost cutting in a down economy means across the board slashing that spreads the pain of budget reductions across many departments While that may sound like the best approach for getting critical results fast and for limiting political infighting it is a mistake one that will leave your company weaker not just smaller Instead companies that need to reduce costs should treat the challenge as an opportunity to identify and reinforce their key capabilities while divesting from those activities that do not truly reflect the business s strengths or long term goals This more strategic approach will make your company more resilient as tough times continue and more robust as recovery begins In Cut Costs Grow Stronger an e book published as part of the Harvard Business Press Memo to the CEO series Booz Company s Shumeet Banerji Paul Leinwand and Cesare Mainardi provide executives with the tools they need to rapidly implement capabilities driven cost reduction First they demonstrate how to identify and clearly articulate your company s key capabilities not just core competencies or skill sets but those very few strengths that in combination define how your organization competes You can then use this information to create your company s unique blueprint for effective and efficient cost reduction The authors detailed step by step framework walks you through the process which can be completed in as little as two or three months it s something that you can do now This practical guide to capabilities driven cost cutting is the tool executives need to confront the challenge of today s economy while strengthening the foundation for what will set their company apart in the future

Strategic Alliances Steve Steinhilber,2008-11-03 As a top executive you ve almost certainly forged strategic alliances with other companies Some of these deals have worked but many others have likely failed In fact companies worldwide launch more than two thousand strategic alliances every year and more than half never deliver as promised In Strategic Alliances Steve Steinhilber proves that despite the odds alliances are critical to the business strategy for companies competing globally customers want integrated solutions to their problems and that s pushing companies to work together to create differentiated offerings Equally crucial well managed alliances generate important forms of business value including new products and accelerated growth Drawing on his experience as the head of Cisco s Strategic Alliances group Steinhilber has created tools and guidelines that will help you forge alliances that work He describes the three essential building blocks of successful alliances and explains how to establish The right framework by articulating how an alliance will help you achieve your company s strategic business goals and identifying potential partners The right organization by staffing your alliance organization with the right people and constantly honing their skills The right relationships by cultivating trust among the many key internal contacts in your organization and your alliance partners Engaging and authoritative Strategic Alliances shows you how to manage strategic partnerships more effectively and maximize their value in a complex and changing business environment From our new Memo to the CEO series solutions focused advice from today s leading practitioners

Succession Marshall Goldsmith,2009-02-10 A leader s greatest challenge can be knowing when it s time to

step aside A great deal has been written for corporate boards on the issue of succession planning But most executives have few resources to help guide them through the process How do you start preparing yourself and your successor for your inevitable leadership transition In this concise book leading executive coach and bestselling author Marshall Goldsmith offers candid advice on succession from the outgoing executive's perspective From choosing and grooming a successor while sidestepping political minefields to finally handing over responsibility Goldsmith walks you through each step in the succession process Done right your successor can enter to applause while you gracefully bow out and start the next chapter of your life

Reward Systems Steve Kerr,Glenn Rifkin,2008-12-04 It's one of the thorniest management problems around dealing with unmotivated low performing employees It's easy to point the finger of blame at them But in most companies it's the reward system not the workforce that's causing poor attitudes and performance many reward systems actually discourage desired behaviors while rewarding the very actions that drive executives crazy In Reward Systems Does Yours Deliver Steve Kerr describes the steps you must take to create an effective reward system Clarify what you mean by performance in ways that help employees understand how they can support what you're trying to accomplish Devise an effective performance measurement system that distinguishes between metrics used for control and those used for employees development Design a reward system that motivates people to do what you want them to do while also meeting their needs To get the most from employees you don't need to add headcount upgrade your IT capabilities or hire consultants You do need to develop the right reward system This book shows you how From our new Memo to the CEO series solutions focused advice from today's leading practitioners

Climate Change Andrew J. Hoffman,John G. Woody,2008 Believe or not climate change is one of the pressing challenges facing the world Most of all it is quickly becoming a crucial business issue

But how will you and your company respond This title gives you a look at how world class thinkers would react to this pressing issue if they were in your shoes

Top Talent Sylvia Ann Hewlett,2009-10-19 During tough economic times it's more vital than ever to hold on to and leverage your top performers They've got the outsize smarts and dedication your firm needs to survive recession and emerge stronger Yet in 2009 many employers are failing to support and sustain their best people Loyalty and trust are out the window Engagement is through the floor Flight risk is at an all time high In Top Talent a volume in the Memo to the CEO series Sylvia Ann Hewlett presents new data detailing what has happened to top talent in this brutal down cycle She then explains how companies can re engage and re energize their stars Drawing from virtual strategy sessions conducted within fourteen corporate giants including GE Merrill Lynch and Time Warner Hewlett presents eight cutting edge interventions that have emerged as top picks for managers looking to motivate top talent in tough times including Show that top leadership cares Create a no spin zone characterized by candid frequent communication Strengthen camaraderie and model stress busting behaviors Provide powerful nonmonetary rewards Concise and practical this guide is essential for employers seeking to turbo charge their star performers

Winning in Turbulence Darrell Rigby,2009-08-24

The current downturn may prove more brutal than most previous recessions It's already hammering companies in markets around the globe It will test businesses to their fullest many won't survive But downturns present strategic opportunities too In fact many more companies achieve dramatic gains during recessions than in normal times How to ensure your company emerges successful In *Winning in Turbulence* a new volume in the Memo to the CEO series Bain Company downturn strategist Darrell Rigby provides the playbook He presents a powerful framework and diagnostic tool available in the book and online for assessing three dimensions of your situation Your industry's sensitivity How hard is it hit by this downturn Your company's strategic position Are you an industry leader or follower Your firm's financial position including cash reserves The author then explains how to craft an action plan tailored to the situation you've diagnosed providing tools for Cutting costs intelligently sustaining your margins and brand Boosting revenue by refocusing your sales force on the right customers Channeling resources into your core businesses Preparing for bold moves such as game changing acquisitions Timely and practical this book positions you to survive a downturn and emerge stronger once the recovery begins

Strategy & Business, 2008 *Consulting Magazine*, 2008 *Die Abgrenzung der privaten Vermögensverwaltung von der Gewerblichkeit bei Private Equity-Fonds* Felix Ritter, 2019-05-31 Als Rechtsanwender ist die Auflegung eines Private Equity Fonds in Deutschland mit dem Risiko der Gewerblichkeit behaftet was zu einem Standortnachteil im internationalen Vergleich führt Dieser Nachteil wird durch die aktuell herrschende Rechtsunsicherheit bei der Abgrenzung der privaten Vermögensverwaltung von der Gewerblichkeit verstärkt Aus diesem Grund ist das Ziel von Felix Ritter die Schaffung einer klaren gesetzlichen Lösung mit einer zwingenden Einordnung als vermögensverwaltend Durch Rechtsvergleichung anderer Private Equity Gesetze vornehmlich aus Spanien und Frankreich stellt der Autor Eckpfeiler eines deutschen Private Equity Gesetzes auf Des Weiteren weist er nach inwieweit § 8 Absatz 8 UStG als deutsche Umsetzungsvorschrift europarechtswidrig und daher anpassungspflichtig ist Der Autor Dr Felix Ritter LL.M hat an der Humboldt Universität zu Berlin studiert und promoviert seinen Master of Laws in Madrid absolviert und ist aktuell Rechtsreferendar am Kammergericht Berlin

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