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Hire With Your Head Lou Adler, 2021-09-16 Discover the secrets of one of the world's leading talent acquisition experts. In the newly revised Fourth Edition of *Hire With Your Head: Using Performance Based Hiring to Build Great Teams*, influential recruiting and hiring expert Lou Adler delivers a practical guide to consistently identifying and hiring the best people and scaling that process throughout your company. This book will help you address your hiring and recruitment issues not just by making you more efficient but also by reforming your entire process to align with how top talent actually look for new jobs, compare offers and select opportunities. You'll discover how to ensure more Win-Win hiring outcomes by hiring for the anniversary date rather than the start date. How to use a High Tech High Touch approach to raise the talent bar. Expand the talent pool to include more outstanding high potential and diverse talent by defining work as a series of key performance objectives. Perfect for hiring managers, recruiters and HR and business leaders. *Hire with Your Head* is a must-read resource for anyone seeking to improve their ability to find, attract and retain the top talent the world has to offer.

SUMMARY Edition Shortcut (author), 1901 **Hire With Your Head** Lou Adler, 2012-06-12 *Hire with Your Head* Updated with new case studies and more coverage of the impact and importance of the Internet in the hiring process, this indispensable guide has shown tens of thousands of managers and human resources professionals how to find the perfect candidate for any position. Lou Adler's Performance based Hiring is more powerful than ever. We have chosen Performance based Hiring because it's a comprehensive process, it's behaviorally grounded, managers and recruiters find it easy to use, and it works. Marshall Utterson, Director Staffing AIG Enterprise Services LLC: "Everyone's looking for the perfect means to make effective hiring decisions. A trained interviewer armed with the right tools is the best solution. Performance based Hiring is a proven methodology to get these results." John Ganley, Vice President and Chief Talent Officer, Quest Software: "Any staffing director that doesn't send all of their people through Performance based Hiring training is missing out on top talent, plain and simple. This should be the standard throughout the industry." Dan Hilbert, Recruiting Manager, Valero Energy Corporation: "Performance based Hiring has been the most successful recruitment tool that we have added to our organization over the past few years. In fact, these tools have not only produced amazing outcomes in terms of selecting the best fit in an extremely tight labor market but with a level of success among our operations customers that I have rarely seen with other HR products." Trudy Knoepke, Campbell, Director Workforce Planning, HealthEast Care System **Hire With Your Head** Lou Adler, 2002-10-15 Find the right candidate for the job every time. Adler's insightful new POWER hiring methods enable managers to attract, assess and recruit the best candidates through the integration of online tools and offline behavior modifications. New information on hiring and the Internet, diversity and legal compliance issues is included. *Hire with Your Head* Lou Adler, 1998-09-07 Introducing the POWER Staffing System™, an innovative approach that addresses the problems and inconsistencies typically involved in the hiring process, this indispensable new resource shows you how to use reason, not

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can use to attain hiring success **SUMMARY - Hire With Your Head: Using Performance-Based Hiring To Build Great Teams By Lou Adler** Shortcut Edition, 2021-06-18 Our summary is short simple and pragmatic It allows you to have the essential ideas of a big book in less than 30 minutes By reading this summary you will learn how to recruit the most competent and motivated people to work in your company You will also learn that half of all hires are disappointing because recruiters don't know how to objectively evaluate candidates a good interview is not synonymous with job performance The best people are not always the ones you think they are to attract the best it is more important to offer them serious career prospects than a good salary by recruiting on performance alone you will develop growth and diversity within your company The key to success for any company is to recruit the best performing employees Current recruiting methods do not meet this objective they are too expeditious and not objective enough Lou Adler a professional headhunter for the largest American companies offers you an efficient and systematic method performance based hiring process This method involves among other things distributing an attractive job ad knowing how to conduct an objective interview and evaluating candidates according to a unique performance grid So are you ready to get rid of your preconceived ideas and bad recruitment habits Buy now the summary of this book for the modest price of a cup of coffee

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