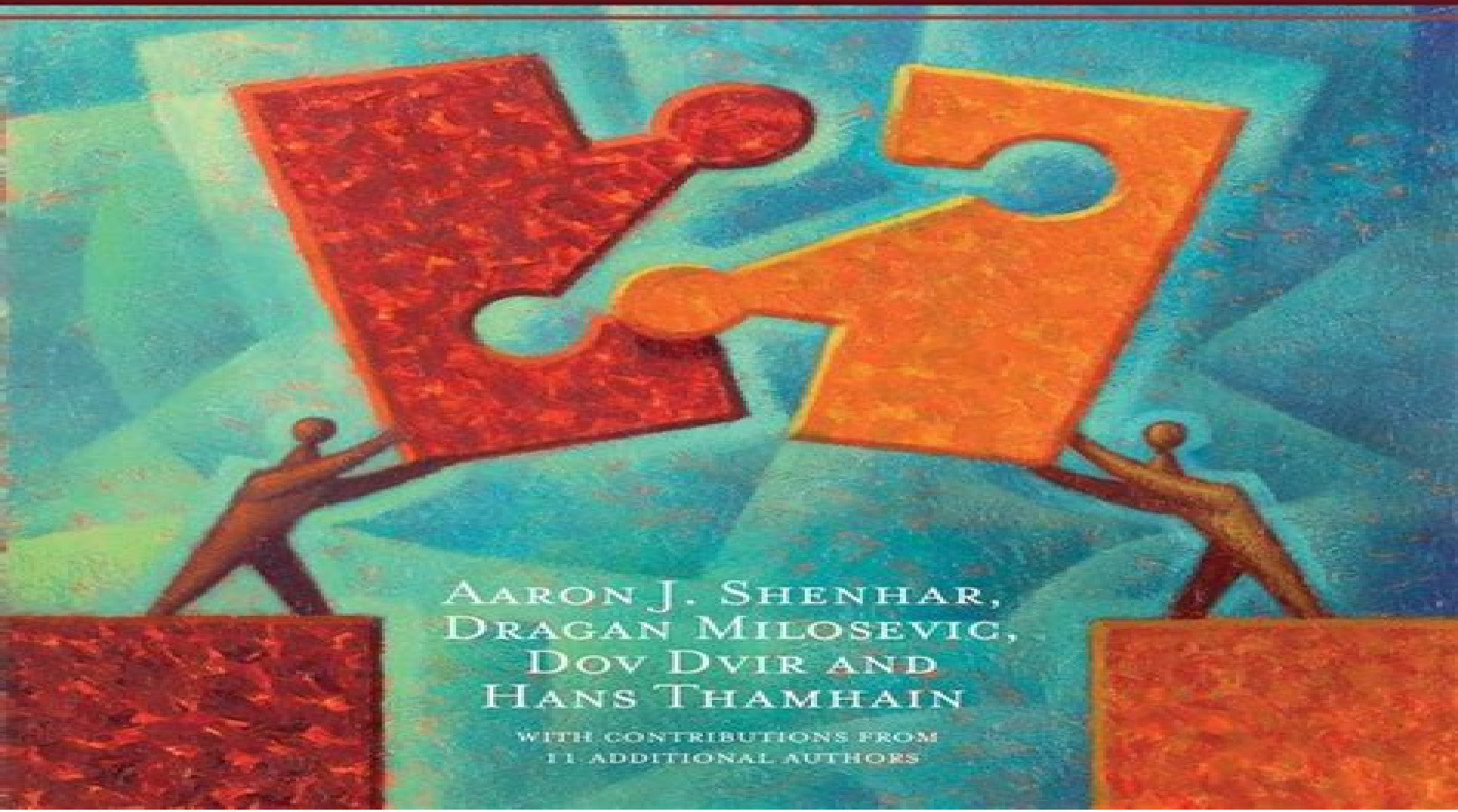


LINKING PROJECT MANAGEMENT TO BUSINESS STRATEGY



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11 ADDITIONAL AUTHORS

Linking Project Management To Business Strategy

Carlos Eduardo Martins Serra



Linking Project Management To Business Strategy:

Linking Project Management to Business Strategy Aaron Shenhar, Dragan Milosevic, Dov Dvir, Hans Jurgen Thamhain, 2007 Organizations often focus on short term results such as immediate financial goals However projects are expected to achieve results that link back to an organization's overall business strategy This apparent discrepancy led researchers to ask What does it mean to link project management strategy to business strategy In *Linking Project Management to Business Strategy* researchers were guided by the hypothesis If projects are successful in aligning their efforts with the business strategy they will better contribute to the long term goals of the organization *Linking Project Management to Business Strategy* is divided into three sections Conceptual Foundation provides definitions for terms in found in later sections and creates the conceptual and theoretical framework for examining the issue of strategic alignment Empirical Verification examines the previously developed frameworks in order to test the original hypothesis Beyond the Framework analyzes 18 successful projects and identifies the 11 common factors found in all of them

Linking Project Management to Business Strategy, 2007 *Linking Project Management with Business Strategy* Sabin Srivannaboon, 2005 Recent research has shown that more organizations are introducing project management into their enterprises so to more effectively align their projects with their business strategies and thus realize critical competitive benefits and achieve key organizational goals But this body of literature lacks information on the processes these organizations use to achieve such alignment This article examines a theoretical framework that may help organizations align projects and strategy a framework that highlights the impact of business strategy on project management and of project management on business strategy identifying the mechanisms for accomplishing alignment In doing so it overviews the literature on aligning business strategy and project management focusing on Porter's three generic strategies which informed this paper's three phase study of the literature on aligning projects and strategy as well as eight selected cases involving nine projects within seven organizations It describes the study's methodology which adopted then adapted Shenhar's SPL framework and explains its findings outlining the proposed theoretical framework and defining its seven propositions It details how the studied organizations successfully aligned projects and strategy it lists formulas based on the Euclidean distance method for translating this alignment into numeric values and this study's three contributions to aligning projects and strategy *The Practice and Theory of Project Management* Richard Newton, 2019-11-05 Managing projects a prominent feature of working life inevitably involves change at some level Even though successful project management depends on organisational change textbooks often fail to recognise this symbiotic nature This book offers students a practical understanding of the strategic and organisational role of projects **Proceedings of the XIII International Symposium SymOrg 2012: Innovative Management and Business Performance**, 2012-06-03 *Sustainability Integration for Effective Project Management* Silvius, Gilbert, Tharp, Jennifer, 2013-06-30 Although it remains one of the most significant

challenges in recent years companies are beginning to integrate the ideas of sustainability into organized projects such as marketing corporate communications and annual reports In this case sustainability remains an important influence on the initiation of project management Sustainability Integration for Effective Project Management provides a comprehensive understanding of the most important issues concepts trends methodologies and good practices in sustainability to project management The research and concepts discussed in this publication are developed by professionals and academics aiming to provide the latest knowledge related to sustainability principles for prospective professionals academics and researchers in this area of expertise

Managing Technology-Based Projects Hans J. Thamhain, 2014-03-12 A GUIDE TO EFFECTIVE PROJECT MANAGEMENT IN TECHNOLOGY BASED FIRMS Used effectively project management can increase a firm's market share product quality and customer satisfaction Though technology based companies place themselves at a competitive disadvantage if they neglect this strategic tool many overlook project management's benefits because they see themselves as continuously adapting organizations In reality this role makes project management even more vital Managing Technology Based Projects imparts the latest approaches and tools essential to lead a successful technology based project It outlines the practical integration of project management with four key areas strategic alignment of projects within the enterprise the project management process and its organizational support system invaluable tools and techniques and the individual and group leadership within a project's organization Complete with examples of industrial applications the book includes Methods for defining key performance indicators and assessing project management process effectiveness Suggestions for fine tuning and continuous improvement Practical case scenarios discussion topics end of chapter reviews and exercises Attention to project management as it applies to a globalized business No one in a managerial role should be without Thamhain's expert advice This guidebook is your road map to successfully incorporating enterprise project management into technology based work

Research Handbook on Sustainable Project Management Gilbert Silviu, Martina Huemann, 2024-07-05 This Research Handbook provides a comprehensive overview of the role of project management in sustainable development Examining how to successfully integrate sustainability into the processes and practices involved it highlights the significant development in sustainable project management whilst exploring potential future directions for the field

Project-Driven Technology Strategy Robert McGrath, PMP, EVP, MBA, 2012-07-01 In today's enterprise technology isn't about software or hardware It's about knowledge and competence And it's the key to creating a sustained competitive advantage for your organization Dr Robert McGrath's new book not only redefines technology but reshapes how to approach the age old challenges of fostering innovation growing entrepreneurship and creating value Described as a combination of a master class taught by your most thought provoking professor and a troubleshooting session with your most trusted mentor this groundbreaking work uses classic economic theory from luminaries such as Adam Smith and Joseph Schumpeter to force a new perspective on the art and science of strategy and

project management *Developing Organizational Maturity for Effective Project Management* Silviu, Gilbert, Karayaz, Gamze, 2018-03-09 Despite criticism for their serious shortcomings maturity models are widely used within organizations The appropriate applications of these models can lead to organizational and corporate success *Developing Organizational Maturity for Effective Project Management* is a critical scholarly publication that explores the successes and failures of maturity models and how they can be applied competently to leadership within corporations Featuring coverage on a wide array of topics such as project management maturity agile maturity and organizational performance this publication is geared toward professionals managers and students seeking current research on the application of maturity models to corporate success

Proceedings of the International Conference on Information Technology & Systems (ICITS 2018) Álvaro Rocha, Teresa Guarda, 2018-01-04 This book includes a selection of articles from the 2018 International Conference on Information Technology organizational models and information systems software and systems modeling software systems architectures applications and tools multimedia systems and applications computer networks mobility and pervasive systems intelligent and decision support systems big data analytics and applications human computer interaction ethics computers health informatics and information technologies in education [Sustainable Practices: Concepts, Methodologies, Tools, and Applications](#) Management Association, Information Resources, 2013-12-31 This reference explores some of the most recent developments in sustainability delving into topics beyond environmental science to cover issues of sustainable economic political and social development Provided by publisher

Managing Operations in Manufacturing, Services and e-Business - 2nd Edition Barin N. Nag, 2019 [Triple Fit Strategy](#) Christoph Senn, Mehak Gandhi, 2024-11-19 It is time for companies to rethink their growth logic Business relationships are still dominated by a narrow perspective trying to match products to customer needs and making deals It is a buyer seller relationship built on a transactional mindset and it is not how you should be doing business There is a better way orchestrating growth in which suppliers and customers collaborate to build strategies and grow together With clarity and precision Christoph Senn and Mehak Gandhi lay out the Triple Fit Strategy framework which will help you escape the product centric mindset and put customers at the heart of your business strategy Based on a hands on tool set Triple Fit ensures that customer and supplier are aligned across three areas planning execution and resources The Triple Fit canvas a diagnostic and action framework provides a systematic approach that every account manager and sales team can use to boost business results Companies who use it can contribute ten times more to their customers success and can double account values in less than three years What is more the Triple Fit Strategy helps sales and business leaders better understand the health of their customer relationships and allocate resources for faster breakthroughs It is a proven approach that Senn and Gandhi have implemented with hundreds of companies over twenty five years and validated with data from more than ten thousand cases Triple Fit Strategy is a breakthrough approach to strategy and sales with the power to transform businesses Your journey to becoming a value creator starts here For more

information about Triple Fit Strategy around the world please visit the official website triplefitstrategy.com

Leading Virtual Project Teams Margaret R. Lee, 2021-04-06 The second decade of the 21st century brought unprecedented challenges to traditional workplaces forcing the advance of working from home telework due to a global virus pandemic Individuals with little or no background or training in e leadership virtual project management or virtual team management suddenly found themselves in the environment of virtual work *Leading Virtual Project Teams* Second Edition addresses the challenges that today s virtual project management environment poses to traditional methods of leadership and communication Leadership for successful virtual team management is different from traditional collocated project team management Being familiar with appropriate e leadership styles for virtual project teams and the transition toward new leadership styles communication techniques for virtual project teams and e leadership competencies is an important part of managing projects and human resources in successful organizations today The second edition also examines Virtual meeting techniques Inclusive language Managing virtual relationships Why virtual work is now more important The work at home environment By recognizing how virtual teams are different from traditional teams those managing virtual projects may be able to offer benefits to their organization by providing positive successful leadership and exceptional communications resulting in better project deliverables and products This book provides an approach that explores all facets of e leadership from how traditional leadership theories and models can be applied by 21st century leaders to providing methods by which the virtual project manager can enhance virtual project communications to meet the needs of our modern global business world It features project management checklists and templates and includes business cases best practices and tools and techniques for virtual project management communications

Project Success Emanuel Camilleri, 2016-04-08 The issue of what defines project success or failure is complex and often elusive and dependent on the perceptions of different stakeholders In this enlightening book Emanuel Camilleri examines the key factors bearing on perceived success or failure This book is not just about project management it goes much deeper into the topic of project success by prescribing a project success framework In chapters dedicated to factors such as leadership teams communication information management and risk management the author shines a light on the key behaviours in which project managers and others engage and how those behaviours predict success or failure Practising project managers project board members and sponsors struggling to manage conflicting stakeholder expectations complexity and ambiguity will learn which factors are vital to determining successful outcomes Finally having highlighted the particular skills abilities and attributes identified by the research Dr Camilleri offers a diagnostic model for assessing an organization s preparedness for undertaking and successfully managing major projects *Project Success* provides a valuable contribution to the literature on this subject and its application delivers practical guidance that will be welcomed by project professionals at all levels

Project Risk Governance Dieter Fink, 2016-04-15 In *Project Risk Governance* Dieter Fink breaks new ground in two ways Firstly he places project risk management in the

context of today's organisations in which objectives are increasingly implemented through projects to better respond to fast changing markets Secondly he applies a governance perspective to examine project risk at the project and corporate levels an approach which is significantly under researched and for which theoretical knowledge and professional practice are at an early stage of maturity Project risk governance falls between corporate governance and project governance and is attracting increasing attention The author argues that there are two reasons for this The first is the projectisation of organisations in particular within organisations conforming to the Project Based Organisation PBO model The second is the prevalence of a strategic approach to managing risk for the purposes of protecting organisational values and creating competitive advantage The book addresses governance strategy value management and building enterprise wide Project Risk Governance PRG capabilities Chapters examine the role of projects in organisations and the need to integrate project and business strategy within the framework of the Project Based Organisation PRG is introduced via its links with corporate and project governance and its scope is covered in chapters that identify relevant processes structures and relationship mechanisms Contextual influences such as the professionalisation of project management are recognised and insights provided to increase readers understanding of uncertainty risk events and probabilities and of the essential requirements of managing risks at project level The final chapter provides a roadmap to the stages and dimensions of a PRG maturity model **A**

Study Investigating the Factors that Cause Delays and Cost Overruns in Construction Projects in India Kushal Agrawal, 2014-03-13 Anyone who has got a rework or renovation work done in their house can tell you what a troublesome activity it is Not only that it seems to take forever to be completed and is heavy on the wallet Even an international icon like the Sydney Opera house which has always been Australia's pride was delayed by 10 years with its budget shooting up by 14.5 times its estimated budget of 7 million There are plenty of such examples available It is very common for construction projects to get delayed and outrun their budget This is a tough scenario faced by almost all projects around the world with India not being an exception Thus the researcher has undertaken this research to investigate the factors responsible for delays and cost overruns Both secondary research and primary research have been carried out and the barriers have been identified Such barriers create problems that hinder the efficiency and progress of a project making it lag behind its schedule The factors identified in the secondary research are compared to the findings of the primary research to see if they hold true in the Indian context *Internet Computing* Ali Sunyaev, 2024-08-27 The 2nd edition of this well established textbook introduces the reader to the fundamentals of contemporary and emerging technologies and services in Internet computing It covers essential concepts such as distributed systems architecture and web technologies contemporary paradigms such as cloud fog and edge computing the Internet of things and emerging technologies like distributed ledger technologies and the InterPlanetary File System The book also highlights the interconnection and recombination of these Internet based technologies which together form a critical information infrastructure with major impacts on individuals organizations

governments economies and society as a whole Intended as a textbook for upper undergraduate and graduate classes it features a wealth of examples learning goals and summaries for every chapter numerous recommendations for further reading and questions for checking students comprehension A dedicated author website offers additional teaching material and more elaborate examples Accordingly the book enables students and young professionals in IT related fields to familiarize themselves with the Internet s basic mechanisms and with the most promising Internet based technologies of our time

Benefits Realization Management Carlos Eduardo Martins Serra, 2016-10-14 Benefits realization management BRM is a key part of governance because it supports the strategic creation of value and provides the correct level of prioritization and executive support to the correct initiatives Because of its relevance to the governance process BRM has a strong influence over project success and is a link between strategic planning and strategy execution This book guides portfolio program and project managers through the process of benefits realization management so they can maximize business value It discusses why and how programs and projects are expected to enable value creation and it explains the role of BRM in value creation The book provides a flexible framework for Translating business strategy drivers into expected benefits and explains the subsequent composition of a program and project portfolio that can realize expected benefits Planning the benefits realization expected from programs and projects and then making it happen Keeping programs and projects on track Reviewing and evaluating the benefits achieved or expected against the original baselines and the current expectations To help project program and portfolio managers on their BRM journey as well as to support business managers in executing business strategies the book identifies key organizational responsibilities and roles involved in BRM practices and it provides a simple reference that can be mapped against any organizational structure A detailed and comprehensive case study illustrates each phase of the BRM framework as it links business strategy to project work benefits and business value Each chapter ends with a series questions that provide a BRM self assessment The book concludes with a set of templates and detailed instructions to ensure successful deployment of BRM

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In a world defined by information and interconnectivity, the enchanting power of words has acquired unparalleled significance. Their power to kindle emotions, provoke contemplation, and ignite transformative change is really awe-inspiring. Enter the realm of "**Linking Project Management To Business Strategy**," a mesmerizing literary masterpiece penned by way of a distinguished author, guiding readers on a profound journey to unravel the secrets and potential hidden within every word. In this critique, we shall delve to the book is central themes, examine its distinctive writing style, and assess its profound affect the souls of its readers.

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