

How To Create Selling E-Commerce Websites

Vol. 2



How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks

Ian Daniel

How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks:

How To Create Selling E-Commerce Websites, Vol. 2 Smashing Magazine, 2014-11-28 With more and more people reaching out for their smartphones and tablets to shop online mobile e commerce is set to reach 86 billion by 2016 a development that brings along entirely new demands on e commerce websites After our first e commerce eBook was published four years ago we wanted to take a fresh look at the challenges that crafting online shopping experiences bring along today and equip you with the necessary know how on how to deal with them effectively Along the way our expert authors will guide you through the vital steps of planning a successful e commerce website and explore the design decisions that have to be considered in order to achieve a pleasant and compelling user experience We ll also take a deeper look into the peculiarities of mobile e commerce usability and cover tips on designing a better checkout process Reducing abandoned shopping carts is also one of the topics that well dig into With real life examples and insights into a large scale usability study that dissects some of the biggest e commerce websites out there this eBook will prove to be a valuable and practical source for all your e commerce needs TABLE OF CONTENTS How To Plan Your Next Mobile E Commerce Website Exploring Ten Fundamental Aspects Of M Commerce Usability An E Commerce Study Guidelines For Better Navigation And Categories The Current State Of E Commerce Search Better Product Pages Turn Visitors Into Customers Designing A Better Mobile Checkout Process Creating A Client Side Shopping Cart Reducing Abandoned Shopping Carts In E Commerce Create Selling eCommerce Websites Smashing Magazine, 2012 Designing and developing e commerce websites is a puzzle with thousands of pieces Not only are the layout and structure of your Web store important but you also have to keep the user experience and conversion rates in mind These are what in the end really convince your clients customers to click that shiny Buy now button In this eBook eBook 5 you will be studying the universal principles for successful e commerce websites which include improving your checkout process and making your product displays more attractive In reality optimizing your conversion rates takes little effort Find out how to resolve small usability issues to immense effect Are you familiar with A B and multivariate testing Use them to figure out how customers respond to minimal changes in design content structure and check out convenience Customers decide whether to stay on a page in just a few milli seconds so you better make them count Only outstanding articles have made it into the book according to Smashing Magazines high quality standards Our authors are professionals and their careful research figures largely in the book Take the advice of experts who know exactly what they are writing about TABLE OF CONTENTS Getting Started With ECommerce 5 Universal Principles For Successful ECommerce Sites 12 Tips for Designing an Excellent Checkout Process How to Engage Customers in Your ECommerce Website Principles of Effective Search in ECommerce Design 15 Common Mistakes in ECommerce Design E Commerce Fundamentals of a Successful Re Design Improve Your ECommerce Design With Brilliant Product Photos How To Use Photos To Sell More Online Design To Sell 8 Useful Tips To Help Your Website Convert 7 More Useful Tips To Help Your Site

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Table of Contents How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks

- 1. Understanding the eBook How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks
 - The Rise of Digital Reading How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks
 - Advantages of eBooks Over Traditional Books
- 2. Identifying How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
- 3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - o Features to Look for in an How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks
 - User-Friendly Interface
- 4. Exploring eBook Recommendations from How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks
 - Personalized Recommendations
 - How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks User Reviews and Ratings
 - How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks and Bestseller Lists
- 5. Accessing How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks Free and Paid eBooks
 - How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks Public Domain eBooks
 - How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks eBook Subscription Services
 - How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks Budget-Friendly Options

- 6. Navigating How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks eBook Formats
 - o ePub, PDF, MOBI, and More
 - How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks Compatibility with Devices
 - How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks Enhanced eBook Features
- 7. Enhancing Your Reading Experience
 - o Adjustable Fonts and Text Sizes of How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks
 - Highlighting and Note-Taking How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks
 - Interactive Elements How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks
- 8. Staying Engaged with How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks
- 9. Balancing eBooks and Physical Books How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks
- 10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
- 11. Cultivating a Reading Routine How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks
 - Setting Reading Goals How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks
 - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks
 - Fact-Checking eBook Content of How To Create Selling E Commerce Websites Vol 2 Smashing Ebooks
 - Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
- 14. Embracing eBook Trends
 - Integration of Multimedia Elements

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