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Natasha Courtenay-Smith, 2016-09-29. In a world where everyone wants to blog and blog posts are ubiquitous, how do you stand out? How do you blog your way from nobody to somebody? How do you make money blogging? How do you start your own blogging business, and how do you as a business owner use content to build your brand and drive your success? What do the world's most successful bloggers know that you don't know yet? No matter who you are, you are a mum at home, a budding fashion blogger, a lifestyle blogger, a food blogger, a big business owner, or a small business owner. *The Million Dollar Blog* is about blogging the smart way. It is the ultimate guide to starting a successful blog, blog writing, how to monetise your blog, how to develop a personal brand that grows your blog, how to blog for business, how to write, how to take your existing blog to the next level. Through a combination of practical advice and interviews with some of the world's most famous and successful bloggers, vloggers, and content strategists, including Seth Godin, Lily Pebbles, Grant Cardone, and Madeleine Shaw, and dozens more, entrepreneur and digital strategist Natasha Courtenay-Smith shows you how to build a blog that will increase your profile, create new opportunities, earn money, and change your life. *Expert Speaker* Majeed Mogharreban, 2019-08-06. How to use public speaking to build authority, raise your profile, and attract premium clients. The fastest way to build authority, get one's

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Professional Services Marketing Mike Schultz, John E. Doerr, Lee Frederiksen, 2013-06-04 A proven approach to revenue generating marketing and client development Professional Services Marketing is a fully field tested and research based approach to marketing and client development for professional services firms The book now in its Second Edition covers five key areas that are critical for firms that want to grow and become more profitable creating a marketing and growth strategy establishing a brand and reputation implementing a marketing communications program executing lead generation strategies and developing business by winning new clients You will also read real world case studies that illustrate major points as well as quotes and stories from well respected professionals in the industry The Second Edition features new research and updates throughout including new chapters on social media and online marketing as well as new case studies and interviews Authors Mike Schultz and John E Doerr are the coauthors of the Wall Street Journal and Inc Magazine bestseller Rainmaking Conversations and Professional Services Marketing Lee W Frederiksen is coauthor of Online Marketing for Professional Services Will be widely promoted via multiple online routes and direct mail marketing Firms of any size can use this proven approach to marketing and client development to attract new clients and grow their professional service businesses

The Business and Practice of Coaching Wendy Allen, Lynn Grodzki, 2014-01-27 Building a thriving coaching business is a challenge An estimated 30 000 coaches have entered the coaching profession during the past five years Unfortunately the majority report they are unable to earn a living wage from their coaching services Competition is high and the knowledge of how to succeed in the business is often lacking To survive today coaches must match their enthusiasm with strong business and marketing expertise Lynn Grodzki and Wendy Allen are veteran business coaches who understand how to strategically approach the business and the practice of coaching as well as how to mentor new coaches entering the profession The Business and Practice of Coaching is the first text to combine a coaching approach step by step exercises direct suggestions insider s tips and motivational plans with solid business information and ideas in order to give new and experienced coaches exactly what they need to prosper in the competitive business of coaching Grodzki and Allen help coaches succeed by giving them the right information showing them how to develop an entrepreneurial mind set and demonstrating how to customize a business plan that can spell the difference between accomplishment and collapse Grodzki and Allen gives each reader the ability to Build a coaching business that has relevance to the larger community around it and be aligned with the new realities of the coaching profession Refine your

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Covering all of the territory from positioning your coaching business differentiating it from the competition
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Build Your Author Platform Carole Jelen, Michael McCallister, 2014-05-13
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