From the author of The American Bar Association's Best Seller: "How to Start and Build a Law Practice"

How to Get and Keep

Good Clients

Second Edition

JAY G. FOONBERG

How To Get And Keep Good Clients

John Philip Jones

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The result is a single knowledge bank of theory and practice for advertising students and professionals This handbook is part of a series of edited by John Philip Jones when complete will comprise a complete library of essential advertising theory and practice How Advertising Works has already been published future volumes will address the key topics of brand building and multinational advertising

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