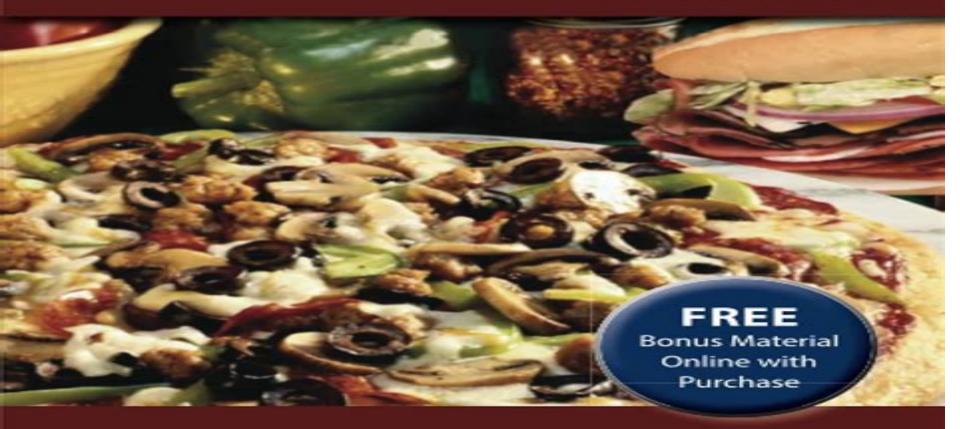
With Foreword by Pete Lachapelle, President and Publisher of *Pizza Today™ Magazine*

How to Open a Financially Successful

Pizza & Sub Restaurant



By SHRI L. HENKEL and DOUGLAS R. BROWN

How To Open A Financially Successful Pizza And Sub Restaurant

Jon V. Walker

How To Open A Financially Successful Pizza And Sub Restaurant:

How to Open a Financially Successful Pizza & Sub Restaurant Shri L. Henkel, Douglas Robert Brown, 2007 The explosive growth of the pizza and sub shops across the country has been phenomenal Take a look at these stats Americans eat approximately 100 acres of pizza each day or about 350 slices per second Pizza is a 32 billion per year industry Pizza restaurant growth continues to outpace overall restaurant growth Pizzerias represent 17 percent of all restaurants Pizza accounts for more that 10 percent of all food service sales Here is the manual you need to cash in on this highly profitable segment of the food service industry This new book is a comprehensive and detailed study of the business side of the restaurant This superb manual should be studied by anyone investigating the opportunities of opening a pizza or sub restaurant It will arm you with everything you need including sample business forms leases and contracts worksheets and checklists for planning opening and running day to day operations sample menus inventory lists plans and layouts and dozens of other valuable time saving tools of the trade that no restaurant entrepreneur should be without While providing detailed instruction and examples the author leads you through finding a location that will bring success learn how to draw up a winning business plan The companion CD ROM has the actual pizza restaurant business plan that you can use in MS Word basic cost control systems profitable menu planning successful kitchen management equipment layout and planning food safety and HACCP successful beverage management legal concerns sales and marketing techniques pricing formulas learn how to set up computer systems to save time and money learn how to hire and keep a qualified professional staff new IRS tip reporting requirements managing and training employees generate high profile public relations and publicity learn low cost internal marketing ideas low and no cost ways to satisfy customers and build sales and learn how to keep bringing customers back accounting however is not available for download with the electronic version It may be obtained separately by contacting Atlantic Publishing Group at sales atlantic pub com Atlantic Publishing is a small independent publishing company based in Ocala Florida Founded over twenty years ago in the company president's garage Atlantic Publishing has grown to become a renowned resource for non fiction books Today over 450 titles are in print covering subjects such as small business healthy living management finance careers and real estate Atlantic Publishing prides itself on producing award winning high quality manuals that give readers up to date pertinent information real world examples and case studies with expert advice Every book has resources contact information and web sites of the products or companies discussed The Restaurant Manager's Handbook Douglas Robert Brown, 2007 Book CD This comprehensive book will show you step by step how to set up operate and manage a financially successful food service operation This Restaurant Manager's Handbook covers everything that many consultants charge thousands of dollars to provide The extensive resource guide details more than 7 000 suppliers to the industry virtually a separate book on its own This reference book is essential for professionals in the hospitality field as well as newcomers who may be looking for answers to cost containment and training issues Demonstrated

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and how to keep bringing customers back In addition you will become familiar with basic cost control systems profitable menu planning successful kitchen management equipment layout and planning food safety and Hazard Analysis Critical Control Point HACCP low cost marketing ideas and low and no cost ways to satisfy customers and build sales This book covers everything that many companies pay consultants thousands of dollars for PCRs as those in the business are nicknamed will appreciate this valuable resource and reference it in their daily activities as a source for ready to use forms Web sites operating and cost cutting ideas and mathematical formulas that can be easily applied to their operations Your Own Restaurant and More The Staff of Entrepreneur Media, Rich Mintzer, 2016-10-17 Americans spend more than 600 billion a year eating out Busy consumers don t have the time or inclination to cook they want tasty nutritious meals without dishes to wash Singles working parents and seniors are demanding greater convenience and are turning to restaurants to fill that need With so much dining and taking out there s plenty of room for more food businesses but for a successful startup you need more than just good recipes You also need to know about planning capitalization inventory control and payroll management Entrepreneur has compiled everything you need including how to evaluate the competition how to research potential customers the basics of setting up a kitchen how to find a great location how to leap over regulatory hurdles in the industry and how to select the best people to staff your particular style of business Cooking for Profit ,2006 How to Open & Operate a Financially Successful Car Detailing Business Eileen Figure Sandlin, 2011 Are you looking to open a business that offers an endless stream of repeat customers has a flexible work schedule and allows you to make as much money as you are willing to put into it If the answer is yes then perhaps the car detailing business is for you The average price for a complete car detail is 150 to 300 Even if you only service two cars per day this can add up to a lot of money fast Starting a detailing business may seem as easy as buying a sponge and a hose but if you do not carefully plan every detail you may find yourself in over your head before you ever make a profit With this book you will learn the most efficient ways to start and run a full time business with a minimal amount of money all in a minimal amount of time This complete kit will address the question of whether you will have your own shop or whether you will be a traveling service going straight to the customers e tm locations as well as the business information that you will need to know to handle each situation If you plan on opening a full scale detailing operation this book can help you with information on how computer systems can assist you with saving time and money how to hire and keep a qualified professional staff how to meet IRS requirements how to manage and train employees how to generate high profile publicity and how to implement low cost internal marketing ideas You will learn how to build your business by using low and no cost ways to satisfy customers as well as ways to increase sales and referrals This book outlines thousands of great tips and useful guidelines so you will be well on your way to working at the car wash e and owning one The companion CD ROM is included with the print version of this book however is not available for download with the electronic version It may be obtained separately by contacting Atlantic Publishing Group at sales

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