

With Foreword by Pete Lachapelle,  
President and Publisher of *Pizza Today™ Magazine*

*How to Open a Financially Successful*  
**Pizza & Sub**  
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*By* **SHRI L. HENKEL** *and* **DOUGLAS R. BROWN**

# How To Open A Financially Successful Pizza And Sub Restaurant

**Jon V. Walker**



## **How To Open A Financially Successful Pizza And Sub Restaurant:**

**How to Open a Financially Successful Pizza & Sub Restaurant** Shri L. Henkel, Douglas Robert Brown, 2007 The explosive growth of the pizza and sub shops across the country has been phenomenal Take a look at these stats Americans eat approximately 100 acres of pizza each day or about 350 slices per second Pizza is a 32 billion per year industry Pizza restaurant growth continues to outpace overall restaurant growth Pizzerias represent 17 percent of all restaurants Pizza accounts for more than 10 percent of all food service sales Here is the manual you need to cash in on this highly profitable segment of the food service industry This new book is a comprehensive and detailed study of the business side of the restaurant This superb manual should be studied by anyone investigating the opportunities of opening a pizza or sub restaurant It will arm you with everything you need including sample business forms leases and contracts worksheets and checklists for planning opening and running day to day operations sample menus inventory lists plans and layouts and dozens of other valuable time saving tools of the trade that no restaurant entrepreneur should be without While providing detailed instruction and examples the author leads you through finding a location that will bring success learn how to draw up a winning business plan The companion CD ROM has the actual pizza restaurant business plan that you can use in MS Word basic cost control systems profitable menu planning successful kitchen management equipment layout and planning food safety and HACCP successful beverage management legal concerns sales and marketing techniques pricing formulas learn how to set up computer systems to save time and money learn how to hire and keep a qualified professional staff new IRS tip reporting requirements managing and training employees generate high profile public relations and publicity learn low cost internal marketing ideas low and no cost ways to satisfy customers and build sales and learn how to keep bringing customers back accounting however is not available for download with the electronic version It may be obtained separately by contacting Atlantic Publishing Group at sales atlantic pub com Atlantic Publishing is a small independent publishing company based in Ocala Florida Founded over twenty years ago in the company president's garage Atlantic Publishing has grown to become a renowned resource for non fiction books Today over 450 titles are in print covering subjects such as small business healthy living management finance careers and real estate Atlantic Publishing prides itself on producing award winning high quality manuals that give readers up to date pertinent information real world examples and case studies with expert advice Every book has resources contact information and web sites of the products or companies discussed

**The Restaurant Manager's Handbook** Douglas Robert Brown, 2007 Book CD This comprehensive book will show you step by step how to set up operate and manage a financially successful food service operation This Restaurant Manager's Handbook covers everything that many consultants charge thousands of dollars to provide The extensive resource guide details more than 7 000 suppliers to the industry virtually a separate book on its own This reference book is essential for professionals in the hospitality field as well as newcomers who may be looking for answers to cost containment and training issues Demonstrated

are literally hundreds of innovative ways to streamline your restaurant business Learn new ways to make the kitchen bars dining room and front office run smoother and increase performance You will be able to shut down waste reduce costs and increase profits In addition operators will appreciate this valuable resource and reference in their daily activities and as a source of ready to use forms Web sites operating and cost cutting ideas and mathematical formulas that can be easily applied to their operations Highly recommended

### **How to Open & Operate a Financially Successful Personal Chef Business**

Carla Rowley, Lee Rowley, 2008 Book CD ROM According to the U S Department of Labor one of the fastest growing segments of the food service business is providing professional personal chef services Personal chefs can expect to make between 100 and 400 a day every day Until recently having a chef prepare food for you and your family was considered a luxury for only the wealthy Today many individuals and families have discovered that a personal chef service is an affordable timesaving and healthy alternative to the stress and time constraints of working to put a wholesome economical and tasty meal on the table every night A personal chef offers a professional service of meal preparation A client s individual tastes drive the creation of their customised menu These personalised meals are prepared either in the client s home or your catering kitchen and then packaged labelled possibly delivered and stored in the refrigerator or freezer Most services include complete grocery shopping customised menu planning and storage in oven microwavable containers Families in which both spouses work singles and couples who work long hard hours seniors who would rather not or cannot cook anymore gourmets who love to cook but who do not always have the time and individuals that have medical conditions such as wheat gluten intolerance milk or other sensitivities diabetes or high blood pressure who require specialised meals will seek your services This book will not teach you how to cook although there are some sample menus What you will learn is all the aspects of starting your business pricing your products marketing your business and conducting your day to day business operations This comprehensive book will show you step by step how to set up operate and manage a financially successful personal chef business The author has left no stone unturned in explaining the risky business of food service The book covers the entire process of a personal chef business from start up to ongoing management in an easy to understand way pointing out methods to increase your chances of success and showing you how to avoid the common mistakes that can doom a start up The companion CD ROM contains all the forms used in the book in PDF format for easy use as well as a detailed business plan which will help you precisely define your business identify your goals and serve as your firm s r sum The basic components include a current and pro forma balance sheet an income statement and a cash flow analysis While providing detailed instructions and examples the author leads you through finding a location that will bring success in your home or a rented kitchen managing and training employees accounting and bookkeeping procedures auditing successful budgeting and profit planning development as well as thousands of great tips and useful guidelines You also will learn how to draw up a winning business plan how to set up computer systems to save time and money how to hire and keep a qualified staff how to generate high profile public relations

and how to keep bringing customers back In addition you will become familiar with basic cost control systems profitable menu planning successful kitchen management equipment layout and planning food safety and Hazard Analysis Critical Control Point HACCP low cost marketing ideas and low and no cost ways to satisfy customers and build sales This book covers everything that many companies pay consultants thousands of dollars for PCR's as those in the business are nicknamed will appreciate this valuable resource and reference it in their daily activities as a source for ready to use forms Web sites operating and cost cutting ideas and mathematical formulas that can be easily applied to their operations Start Your Own Restaurant and More The Staff of Entrepreneur Media, Rich Mintzer, 2016-10-17 Americans spend more than 600 billion a year eating out Busy consumers don't have the time or inclination to cook they want tasty nutritious meals without dishes to wash Singles working parents and seniors are demanding greater convenience and are turning to restaurants to fill that need With so much dining and taking out there's plenty of room for more food businesses but for a successful startup you need more than just good recipes You also need to know about planning capitalization inventory control and payroll management Entrepreneur has compiled everything you need including how to evaluate the competition how to research potential customers the basics of setting up a kitchen how to find a great location how to leap over regulatory hurdles in the industry and how to select the best people to staff your particular style of business **Cooking for Profit**, 2006 **How to Open & Operate a Financially Successful Car Detailing Business** Eileen Figure Sandlin, 2011 Are you looking to open a business that offers an endless stream of repeat customers has a flexible work schedule and allows you to make as much money as you are willing to put into it If the answer is yes then perhaps the car detailing business is for you The average price for a complete car detail is 150 to 300 Even if you only service two cars per day this can add up to a lot of money fast Starting a detailing business may seem as easy as buying a sponge and a hose but if you do not carefully plan every detail you may find yourself in over your head before you ever make a profit With this book you will learn the most efficient ways to start and run a full time business with a minimal amount of money all in a minimal amount of time This complete kit will address the question of whether you will have your own shop or whether you will be a traveling service going straight to the customers' locations as well as the business information that you will need to know to handle each situation If you plan on opening a full scale detailing operation this book can help you with information on how computer systems can assist you with saving time and money how to hire and keep a qualified professional staff how to meet IRS requirements how to manage and train employees how to generate high profile publicity and how to implement low cost internal marketing ideas You will learn how to build your business by using low and no cost ways to satisfy customers as well as ways to increase sales and referrals This book outlines thousands of great tips and useful guidelines so you will be well on your way to working at the car wash and owning one The companion CD ROM is included with the print version of this book however is not available for download with the electronic version It may be obtained separately by contacting Atlantic Publishing Group at sales

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for each listed franchise      *Orange Coast Magazine* ,1989-03 Orange Coast Magazine is the oldest continuously published lifestyle magazine in the region bringing together Orange County s most affluent coastal communities through smart fun and timely editorial content as well as compelling photographs and design Each issue features an award winning blend of celebrity and newsmaker profiles service journalism and authoritative articles on dining fashion home design and travel As Orange County s only paid subscription lifestyle magazine with circulation figures guaranteed by the Audit Bureau of Circulation Orange Coast is the definitive guidebook into the county s luxe lifestyle      *Ebony* ,2003-04 EBONY is the flagship magazine of Johnson Publishing Founded in 1945 by John H Johnson it still maintains the highest global circulation of any African American focused magazine      **Franchise Opportunities Handbook** United States. International Trade Administration,1988      **How to Open and Run a Successful Restaurant** Christopher Egerton-Thomas,1989 Germany and northern Switzerland have been the source of a fertile theological tradition since the beginning of the Protestant Reformation in the 16th century Moreover the Enlightenment seems to have had its deepest theological impact in Germany and on one area of theology in particular the person and the work of Christ      Design and Equipment for Restaurants and Foodservice Chris Thomas,Edwin J. Norman,Costas Katsigris,2013-09-23 This student friendly text covers how to plan design and purchase equipment for a restaurant or foodservice facility Design and Equipment for Restaurants and Foodservice offers the most comprehensive and updated coverage of the latest equipment and design trends to help students acquire the knowledge they need to go into the industry      *How to Open a Restaurant: Due Diligence* Frank Stocco,Debbi Stocco,2011-01-24 In this book How to Open a Restaurant Due Diligence you will find out the first things first the expertise needed to open a restaurant the steps you need to take early on and a guide to help you complete the steps This manual is designed to properly prepare you to open your restaurant within a required and realistic pre opening budget starting with defining your concept and vision The goal is to save you literally thousands of dollars and even help you gain financial advantage by using this chronological comprehensive guide There are 13 instructional chapters and each one is a true workbook style manual with space for notes and vital information that pertains to the respective Instruction New entrepreneurs seasoned foodservice veterans equipment companies as well as architects will benefit from reading the information presented The book will serve as an invaluable resource and journal for future endeavors as well      **Fundraiser Rescue** Richard Black,2018 Over 120 new original and unique fundraising ideas for nonprofits across the globe All new Fundraisers that have never been seen before and come complete with sample logos and instructions on how to implement the idea and hold the charity event When your nonprofit organization is in need of a fresh new fundraiser Fundraiser Rescue is the guide for you      **Economics: European Edition** Paul Krugman,Robin Wells,Kathryn Graddy,2007-04-06 Economics European Edition is the ideal text for introductory economics bringing together an international scope of real world examples and economic theory The text is supported by a number of features to enhance student understanding as well as supplements to consolidate the learning

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