

Influencing Others

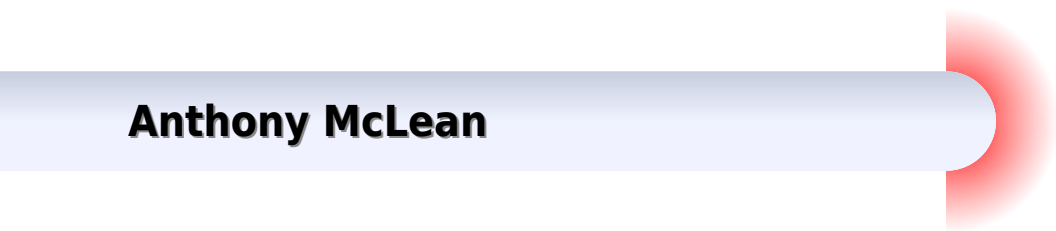
A Roadblock of Intercultural Communication

- Understand the differences between subtle and direct strategies in persuasion
- Discuss the roles of high and low context cultures in persuasion
- Understand how to adapt strategies to each culture
- Explain three key techniques that influence persuasion



Influencing Others A Handbook Of Persuasive Strategies Crisp Fifty Minute Series

Anthony McLean



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