# 5–1 Median Hourly Rates Paid to Graphic Design Freelancers

Creative Director	\$ 125
Art Director	\$ 125
Senior Designer	\$ 100
Designer	\$80
Print Production Manager	\$ 75
Print Production Artist	\$ 65

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The median hourly rates in this chart were compiled from the results of a national survey of graphic artists conducted by the Graphic Artists Guild in 2020. Responses reflect hourly rates paid to freelance designers by other graphic artists during 2018 and 2019.

\*Note: A median is the middle number between the highest and lowest values in a set of sorted data. Therefore, the hourly rates reported on the survey may be significantly higher or lower than the median, depending on the industry, geographic area, size of market, type of media, and a designer's skill level and years of experience.

# **Graphic Artists Guild Pricing Guide**

Mark A. Simon

#### **Graphic Artists Guild Pricing Guide:**

Graphic Artists Guild Handbook, 16th Edition The Graphic Artists Guild, 2021-05-18 The industry bible for communication design and illustration professionals with updated information listings and pricing guidelines Graphic Artists Guild Handbook is the industry bible for communication design and illustration professionals A comprehensive reference guide the Handbook helps graphic artists navigate the world of pricing collecting payment and protecting their creative work with essential advice for growing a freelance business to create a sustainable and rewarding livelihood This sixteenth edition provides excellent up to date quidance incorporating new information listings and pricing quidelines It offers graphic artists practical tips on how to negotiate the best deals price their services accurately and create contracts that protect their rights Sample contracts and other documents are included For the sixteenth edition the content has been reorganized topics have been expanded and new chapters have been added to create a resource that is more relevant to how graphic artists work today Features include More in depth information for the self employed on how to price work to make a sustainable living and plan for times of economic uncertainty A new chapter on using skills and talents to maximize income with multiple revenue streams workshops videos niche markets passion projects selling art and much more Current U S salary information and freelance rates by discipline Pricing guidelines for buyers and sellers Up to date copyright registration information Model contracts and forms to adapt to your specific needs Interviews with eleven self employed graphic artists who have created successful careers using many of the practices found in this Handbook **Graphic Artists Guild Handbook**, 16th Edition The Graphic Artists Guild, 2023-10-03 The industry bible for communication design and illustration professionals with updated information listings and pricing guidelines Graphic Artists Guild Handbook is the industry bible for communication design and illustration professionals A comprehensive reference guide the Handbook helps graphic artists navigate the world of pricing collecting payment and protecting their creative work with essential advice for growing a freelance business to create a sustainable and rewarding livelihood This sixteenth edition provides excellent up to date guidance incorporating new information listings and pricing guidelines It offers graphic artists practical tips on how to negotiate the best deals price their services accurately and create contracts that protect their rights Sample contracts and other documents are included For the sixteenth edition the content has been reorganized topics have been expanded and new chapters have been added to create a resource that is more relevant to how graphic artists work today Features include More in depth information for the self employed on how to price work to make a sustainable living and plan for times of economic uncertainty A new chapter on using skills and talents to maximize income with multiple revenue streams workshops videos niche markets passion projects selling art and much more Current U S salary information and freelance rates by discipline Pricing guidelines for buyers and sellers Up to date copyright registration information Model contracts and forms to adapt to your specific needs Interviews with eleven self employed graphic artists who have created successful careers using many of the practices found in this

Handbook **Graphic Artists Guild Handbook** Graphic Artists Guild (U.S.),1991 Handbook of Pricing and Ethical Guidelines Graphic Artists Guild, 1990-09 Putting a price on creative work is a complex process for graphic artists and for those clientys who purchase artwork This essential business tool is compiled to help both designers and their clients determine fair proicing methods as well as a guide to acceptable and ethical business standards for graphic arts Pricing and Ethical Guide Lines Graphic Artists Guild (U.S.),1979 Pricing and Ethical Guidelines Graphic Artists Guide, 1975 The Graphic Designer's Guide to Pricing, Estimating, and Budgeting Theo Stephen Williams, 2010-06-29 This helpful guide provides startup and experienced design business owners with dozens of useful creative methods for achieving profitability Updated throughout with additional material on time management expanded coverage of Web and multimedia pricing and numerous new interviews with leading designers this third edition is an invaluable industry guide focusing on these crucial aspects of running a graphic design business Coverage includes how to set rates deal with competitors pricing use different pricing methods prepare estimates draft proposals establish and manage budgets negotiate and position the brand of the firm Graphic designers will find the clearly written practical advice indispensable to professional success **Graphic Artists Guild Handbook, 17th Edition** The Graphic Artists Guild, 2025-11-04 The industry bible for graphic arts professionals with pricing guidelines and information on business ethical and legal issues in a new updated edition with essential information on AI NFTs social media and more For over 50 years the Graphic Artists Guild Handbook has been an indispensable resource for graphic arts communication design and illustration professionals As the graphic art marketplace continues to evolve with the changing digital and print media landscape the need for up to date information on business ethical technical and legal issues is greater than ever The content of the 17th Edition has been updated and expanded to create a resource that is relevant to how graphic artists work today New content addressing generative AI and ways to protect your work How to develop a business plan A new section on non fungible tokens NFTs and how artists are using them to maximize their income The addition of the following sub disciplines public art mural art and social media design marketing Realistic pricing guidelines to help the self employed create a sustainable livelihood and plan for times of economic uncertainty Current U S salary information and freelance rates by discipline Up to date copyright registration information including an explanation of the Copyright Claims Board and how to use it Model contracts and forms to adapt to your specific needs Eight new interviews with diverse and self employed graphic artists A QR code to access future updates that will be available on the Graphic Artists Guild website This new robust edition also includes a dedication to industry legend Cheryl D Miller and a foreword by industry luminary Debbie Millman best known as the host of the podcast Design Matters along with a wealth of contributing writers who offer tips on and insight into today s most Storyboards: Motion In Art Mark A. Simon, 2012-12-12 Among the most useful tools in the production pressing topics of any TV show or film is the storyboard which is the visual blueprint of a project before it is shot The director s vision is

illustrated in the manner of a comic strip and handed on to the crew for purposes of budgeting design and communication Storyboards Motion in Art 3 e is an in depth look at the production and business of storyboards Using exercises real life examples of working in the entertainment industry interviews with people in the industry and sample storyboard drawing this book will teach you how to Develop and Improve your boards Work with directors Develop your resume and your portfolio Market your talent Create and improve a storyboard using computers Packed full of practical industry information and examples this book will help the reader improve their skills to either land their first assignment or advance their career

Legal Guide for the Visual Artist Tad Crawford, M. J. Bogatin, 2022-08-30 An updated edition of the legal art classic Legal Guide for the Visual Artist is a classic guide for artists This sixth edition is completely revised and updated to provide an in depth view of the legal issues facing the visual artist today and provides practical legal guidance for any visual artist involved with creative work It has been over twelve years since the fifth edition was published and so much has changed in the world since that time especially in the law and artists legal rights and obligations. This edition has been updated for both a new generation of visual artists and for those who have purchased earlier editions Among the many new topics covered in this comprehensive guide are copyright fair use transformative rights recognition of the rights of temporal street art in the Five Pointz VARA case the demise of California's Resale Royalty statute NFTs detailed coverage of the myriad developments in copyright including online copyright registration procedures and use of art on the Internet changes in laws protecting artists in artist gallery relationships are explained in depth scope of First Amendment protections for graffiti art and the sale of art in public spaces detailed as well as new cases dealing with art and privacy and a model contract for Web site design and much more The book also covers copyrights moral rights contracts licensing sales special risks and protections for art and artists book publishing video and multimedia works leases taxation estate planning museums collecting grants and how to find the best professional advisers and attorneys In addition the book suggests basic strategies for negotiation gives information to help with further action contains many sample legal forms and contracts and shows how to locate artists groups and Volunteer Lawyers for the Arts organizations Legal Guide for the Visual Artist is a must have for any visual artist hoping to share sell display or publish their art **Graphic Artists Guild Handbook** Graphic Artists Guild (U.S.),2003 This 11th edition includes the latest pricing surveys for buyers and sellers an expanded updated chapter on digital media development and the latest on recent court decisions and legislation affecting artwork and design How to Survive and Prosper as an Artist Caroll Michels, 2009-06-09 The classic handbook for launching and sustaining a career that explodes the romantic notion of the starving artist The New York Times with a brand new chapter on Internet art marketing Now in its sixth edition How to Survive and Prosper as an Artist is the definitive guide to taking control of your career and making a good living in the art world Drawing on nearly three decades of experience Caroll Michels offers a wealth of insider s information on getting into a gallery being your own PR agent and negotiating prices as well as innovative marketing

exhibition and sales opportunities for various artistic disciplines She has also added a new section on digital printmaking and marketing in this emerging field Most notably this sixth edition contains an entirely new chapter Art Marketing on the Internet Michels offers criteria for selecting an ideal Web designer for your online portfolio and for organizing your Web presence and shares proven methods for attracting curators dealers and private clients to your site She also addresses vital legal concerns in the age of e commerce including copyrighting and registering your art and finally the appendix of resources consistently updated online at Michels's site the Artist Help Network is fully revised The Interior Designer's Guide to Pricing, Estimating, and Budgeting Theo Stephen Williams, 2010-07-27 This second edition is updated throughout and includes additional material on time management and numerous interviews with leading designers Empowered by the step by step guidance in this book interior designers will be able to establish prices and budgets that make their clients happy and their businesses profitable Written by a designer and veteran expert on pricing estimating and budgeting systems the book provides practical guidelines on how to value the cost of designing commercial or residential interiors from the designer s creative input to the pricing of decorating products and procedures The book shows how to determine a profitable and fair hourly rate balance the client's budget with his or her wishes and needs negotiate prices with suppliers and contractors write realistic estimates and clear proposals manage budgets for projects of all sizes and types and position the firm's brand in relation to its practices Interviews with experienced interior designers case studies and sidebars highlight professional pitfalls and how to master them from daily crisis management and self organization to finding the perfect office manager

A Graphic Design Student's Guide to Freelance Ben Hannam,2012-10-05 A complete guide to freelance graphic design created specifically for design students Why wait until you graduate Freelancing is a great way to jumpstart your career in graphic design It lets you apply what you ve been learning in school close the gaps in your education with real world experience enhance your portfolio and make a little money at the same time A Graphic Design Student's Guide to Freelance Practice Makes Perfect covers everything you need to know to begin successfully freelancing as a designer including how to set up your business deal with legal and financial issues find clients and work with them effectively This full color guide is divided into sections that correspond to your particular skill level as a student beginner intermediate or advanced These sections give you specific tasks and goals to help your freelance design work go smoothly as you progress from your very first professional job to gain experience with a range of projects and clients and prepare to move into a full time graphic design career once you complete your studies Complete with sample forms available online invoices a proof approval form job jacket and more and 175 color images including samples of paid work created by students A Graphic Design Student's Guide to Freelance Practice Makes Perfect will help you navigate the world of freelance design with confidence Inside this book you will learn to Write a business plan Purchase key equipment Set rates and draw up contracts Find and manage clients Create and show concepts Market your company Expand your business Develop your portfolio And

The Fine Artist's Career Guide Daniel Grant, 2004-04-01 This indispensable guide gives anyone with studio art more training the vital tools and breadth of information they need to develop and succeed in the fine and applied arts It covers the full spectrum of career options available to artists today from being an independent artist to niches in the corporate world and from jobs that require special artistic skills to those calling for artistic improvisation **How to Survive and Prosper** as an Artist, 5th Ed. Caroll Michels, 2001-12 Covers public relations exhibitions art dealers rejection grants other sources of Sell & Re-Sell Your Photos Rohn Engh, Mikael Karlsson, 2016-08-17 Sell your income insurance resumes and motivation photos again and again Live anywhere Pick your hours Be your own boss Earn more money See your pictures in print Discover the freedom of a profitable photo business by learning the secrets behind making and selling editorial stock photography For more than three decades industry classic Sell Re Sell Your Photos has been giving new and veteran photographers the tools to sell their pictures consistently to markets they enjoy Rohn Engh's master text with updates from independent photographer Mikael Karlsson outlines the time tested formula for successfully marketing your work to publishers world wide This completely revised and expanded 6th edition features up to date advice brand new photos and charts and tables to help you achieve your goals Learn how to Create enduring images the ones photo buyers always need Price your photos like a professional Find your niche and corner that market Take and market your work with modern technology Confidently submit to agencies and publishers Digitally store your archive Protect yourself and your photos with basic copyright laws and regulations Includes a detailed five week action plan to get you organized and selling Master the stock photography market Take pictures today that you can sell for many tomorrows to come The Photographer's Guide to Marketing and Self-Promotion Maria Piscopo, 2017-01-17 Veteran photographer's rep Maria Piscopo turns theory into practical easy to understand advice about building a marketing plan that incorporates self promotion advertising direct marketing public relations and the Internet This fifth edition has been thoroughly revised to include the most up to date coverage of social media and website development and includes thirty seven interviews with top photographers Readers will learn how to Create a business plan Identify a marketing message Find reps and agents Hire a marketing coordinator Deal with ethical issues Work with commercial and consumer clients Plan a budget Create an effective portfolio Write press releases The Photographer's Guide to Marketing and Self Promotion contains unique information to help professional and aspiring photographers build satisfying lucrative careers Allworth Press an imprint of Skyhorse Publishing publishes a broad range of books on the visual and performing arts with emphasis on the business of art Our titles cover subjects such as graphic design theater branding fine art photography interior design writing acting film how to start careers business and legal forms business practices and more While we don't aspire to publish a New York Times bestseller or a national bestseller we are deeply committed to quality books that help creative professionals succeed and thrive We often publish in areas overlooked by other publishers and welcome the author whose expertise can help our audience of readers Artist's Market

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