

SETTING YOUR LABOR RATE (EXAMPLE)

WAGE	The actual hourly cost of your techs: 22%-30% of the rate you charge customers	➡	\$35/HR
BENEFITS	The typical benefits load: 22-24% of wage	➡	24%
FULLY LOADED HOURLY COST	Average tech hourly wage multiplied by one plus the benefit load: $35 \times (1 + .24) = 43.4$	➡	\$44
EXPECTED MARGIN	A benchmark target—determine after you research and calculate your overhead.	➡	60%
HOURLY LABOR RATE	Your fully loaded cost, divided by one minus your expected margin: $\$44 / (1 - 60\%) = \109.55	➡	\$109.55/HR

Kubota Flat Rate Labor Guide

SJ Ball



Kubota Flat Rate Labor Guide:

Unveiling the Magic of Words: A Overview of "**Kubota Flat Rate Labor Guide**"

In some sort of defined by information and interconnectivity, the enchanting power of words has acquired unparalleled significance. Their capability to kindle emotions, provoke contemplation, and ignite transformative change is really awe-inspiring. Enter the realm of "**Kubota Flat Rate Labor Guide**," a mesmerizing literary masterpiece penned with a distinguished author, guiding readers on a profound journey to unravel the secrets and potential hidden within every word. In this critique, we shall delve into the book is central themes, examine its distinctive writing style, and assess its profound affect the souls of its readers.

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