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from the creation of a powerful vision to strategic business plans to performance metrics and back again in a continuous cycle of improvement Created by Jon Umstead and tested over a thirty year business career the ART program shows business leaders how to successfully Articulate their vision Revise their plans and Track their progress Umstead draws on personal anecdotes and experience as well as wisdom from other business leaders to create an engaging accessible and empowering guide to business success

Brand Storytelling Keith A. Quesenberry, Michael K. Coolsen, 2023-02-14 This innovative new text introduces students to the power of storytelling and outlines a process for creating effective brand stories in a digital first integrated marketing communications plan From the earliest works on storytelling to the latest research this text explains why and how storytelling works the forms storytelling takes and how to develop an integrated advertising PR and strategic marketing communications campaign that leverages the power of story within the reality of today's digital first media landscape Keith A Quesenberry and Michael K Coolsen present a balance of research and theory with practical application and case studies within a classroom friendly framework for undergraduate or graduate courses or for the marketing communications professional looking for a guide to integrate storytelling into their brand communications Emphasizing digital and social media perspectives in the strategic planning and campaign process Brand Storytelling also surveys TV radio outdoor print opportunities as well as earned shared owned and paid media Features Chapters introduce discipline foundations through key figures main content sections explaining concepts with examples templates and stats a main case study questions for consideration and list of key concepts for review Coverage of new technologies in Web3 such as NFTs cryptocurrency media streaming CTV and the metaverse ChatGPT and DALL E 2 Key terms are bolded and defined throughout and featured in a glossary along with an index of key concepts figures companies and cases for easy reference Plan campaign research addresses evaluation and optimization of IMC execution including descriptive predictive and prescriptive analytics Instructor resources include chapter outlines learning objectives test banks slides forms template worksheets example assignments and syllabi

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Creating a Balanced Scorecard for a Financial Services Organization

Naresh Makhijani, James Creelman, 2011-07-20 How to tap the power of the balanced scorecard for financial services organizations Designed to help financial services organizations build and implement the strategic management framework known as the balanced scorecard Creating a Balanced Scorecard for a Financial Services Organization is the book you need to ensure accountability transparency and risk management in your enterprise The financial crisis revealed the many shortcomings of the industry but with this book in hand you can make the most of the mistakes of the past to build a better stronger business that balances both short and long term goals Rich in the latest theoretical thinking and incorporating case studies that show the balanced scorecard system in action the book covers both financial and non financial performance perspectives in one comprehensive volume Written by two leading practitioners with years of real life experience the book is the definitive step by step guide to implementing the balanced scorecard throughout your organization aligning your whole business with your strategic goals Includes everything you need to improve performance transparency accountability governance procedures risk management and more for financial services organizations of any kind Packed with expert advice and case studies that show the ideas presented in action Written by leading experts who have successfully implemented the balanced scorecard system in their own companies Accessible and in depth Creating a Balanced Scorecard for a Financial Services Organization is the book you need to improve your business

The CXO Agenda - Building Intelligent Digital Enterprises

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