Human Resource Professionals Government Contracting Guidebook

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Government Contracting Guidebook

Barry L. McVay

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The Complete Guide to Government Contract Types Kenneth R. Segel, 2016-04-01 Everything You Need to Know About Government Contract Types As the world's single largest buyer of goods and services the federal government has many ways to structure its procurements Different situations and conditions often determine the best vehicle for a particular purchase Contracting officers must assess a wide range of factors to determine which contract type will provide the government the best value and the least risk The Complete Guide to Government Contract Types provides a comprehensive overview of the key government contract vehicles and types fixed price cost reimbursement incentive and other which includes letter indefinite delivery indefinite quantity and time and material contracts. The author first explains the selection process for contract vehicles which is the basis for selecting the appropriate contract type for the work in question He then presents a comprehensive in depth analysis of each contract type explaining how each works best to meet certain types of requirements and conditions This is an essential resource for both contracting officers and contractors seeking to understand and work effectively within the nuances of contract selection and compliance **Government Contract Guidebook Steven** The Beginners Guide to Government Contracting Jeffery Corbin, 2007-08-01 Would you like to have a Feldman, 2013-10-04 customer whose budget exceeds 250 Billion a year for goods and services You can have that customer The United States Federal Government is the largest purchaser of goods and services in the world Each year the Government issues contracts totaling more than 250 Billion for pencils furniture computer equipment landscape services janitorial services security guard services consultant services etc etc etc With The Beginner's Guide to Government Contracting you now have the information you need to reach your personal and business goals of financial success At last Jeff Corbin tells you the secrets he has been using for the last fifteen years to help companies of all sizes win Federal Government Contracts These companies range from a local clothes laundry to Fortune 500 Companies He walks you through the proposal writing process and gives you examples of an Executive Summary Organizational Charts Cost Spreadsheets and much much more How to Get U.S. Government Contracts and Classified Work Jeffrey W. Bennett, 2020-10-02 Did you know that companies and employees with security clearances make up to 15% more than their counterparts But many companies don t compete on classified contracts because they just don t understand how to get started or how to go through federal classified contract or the security clearance process You know how all those government contracting opportunities exist but there are so many unanswered questions Well DoD Security Clearance and Contracts Guidebook not only answers the questions but walks the reader through the process of bidding on classified contracts applying for the facility clearance and preparing their companies to perform on classified contracts n fact don t bid on any classified contracts job before reading my book Once you order and receive it you ll want to read the first three chapters immediately It s like having a roadmap to bid on classified contracts and establish a security program to per form on them while protecting sensitive government information The benefits of reading this book

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are responsible for additional requirements mandates reports legal compliance and additional liability for missteps in the industry over and above what a non government contractor company human resources practitioner would have as tasking and responsibilities Government contracting can be an Alice in Wonderland maze of bewildering and overwhelming set of mandates requirements Executive Orders state and federal legislation Where to turn The author completed a dissertation in 2013 that identified a specific delta of knowledge and information that human resource practitioners in the government contracting industry should have above any knowledge skills or abilities of those human resource practitioners in non government contracting companies The topics range from contract related employment law executive orders and government agency policies in addition to added reporting mandates to EEOC DOL etc required because the company is a government contractor This book is the only resource available to date that provides a compendium of cross related information between the field of human resources and the industry of government contracting This book s content explains why the additional knowledge skills and abilities as well as an understanding of the industry of government contracting may be the most valuable and vital knowledge for the human resources practitioner who is either striving to get into the industry or is on the career path for higher level management within a government contracting company This book outlines and suggests multiple steps tasks and responsibilities that emphasize best practice as a guide to enhancing the capabilities and the responsiveness via proactive and productive tasking and time management for the government contractor human resources practitioner This book provides generalized guidance and practical framework around the administration of human resources functions inside the government contracting industry Information about human resources and government contracting is organic and constantly changing from one presidential administration and congress to another and as agencies change their policies where rules and regulations are updated As this book was being put together new government contracting laws and regulations had been implemented or expanded under the Obama administration and started to change again under the new Trump administration This handbook could not incorporate every law or subject related to a government contracting company s human resources practitioner s knowledge skills and abilities and legislation enacted over the last couple years What has been included are foundational subjects from which the human resource practitioners can building a solid human resource program within a government contracting firm This book should be used as a desk reference for all human resource practitioners as well as project and program managers performing HR tasks in the government contracting industry This guide should be sitting right next to the copy of the FAR and other government contracting references and guides KEY SEARCH TERMS Acquisition Affirmative Action Plan compliance Contract Employees Defense Acquisition EEOC employment law Executive Orders Fair Labor Standard Act FAR Federal Acquisition GSA government contracting human resources Knowledge Skills Abilities OFCCP procurement RFB RFP RFQ Requests for Proposals requisition resumes Service Contract Act solicitation training development Wage Administration Government Contracts **Federal Contractors Blueprint**

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