

NCE/LPC Exam Study Guide.

Ego's need for immediate gratification. - ans **Pleasure Principle**

The cause or _____ of abnormal behavior is difficult to determine in most cases. - ans **Etiology**

An individual who is happy, autonomous, & creative has reached _____. - ans **Self-actualization**

This is necessary from parents for children to develop healthy concepts. (Rogers) - ans **Unconditional Positive Regard**

Accomplished by rewarding success of desired behavior. - ans **Shaping**

Learning method involving the conditioning of new stimuli to existing responses. - ans **Classical Conditioning**

A behavior modification used to establish new behavior. - ans **reinforcement**

The designations "common," "personal," & "cardinal" refer to _____. - ans **Trait Theory**

Individuals are in an interactional relationship with their environment. - ans **contextual/worldview**

Freud believed human behavior is mainly motivated by the psychosexual energy called _____. - ans **libido**

Relearning by using a particular stimulus to establish a new, more adaptive response -ans **counter conditioning**

Idea that there are many different ways to interpret events, each one leading to different behaviors. - ans **Kelly's concept of Constructive Alternativism**

A severe psychological disorder involving loss of contact with reality. - ans **Psychosis**

Process of development and body change resulting from heredity rather than learning. -ans **Maturation**

Vicarious conditioning occurs through observed _____. - ans **modeling**

The unpleasantness of _____ motivates individuals to avoid or reduce inconsistencies in cognitive structure. - ans **cognitive dissonance**

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Daniela Niemeyer

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