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Entrepreneurship



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Hisrich Entrepreneurship Book

Robert D. Hisrich



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mavericks No matter what name they go by these innovators are the pioneering forces within an organization who spark new enterprises products services and processes to combat increased global competition Corporate Entrepreneurship shows you how to develop and grow your organization by designing the culture structure strategies and policies that encourage and support internal entrepreneurial ventures Bestselling author and world renowned entrepreneur Robert Hisrich teams up with global management expert Claudine Kearney to provide action plans techniques and insights for establishing an organizational culture that allows intrapreneurs to develop the entrepreneurial ventures that will secure value and generate new growth in your company Every day globalization and technological advancements continue to put more of your competitors within reach of your customers In order for your company to stay attractive and thrive you need the proven tools and tactics in this book to Identify evaluate and fund venture opportunities Recognize bright corporate entrepreneurs and create their compensation plans Create business plans that avoid failure optimize success and develop and sustain corporate venturing Manage the internal politics of venturing Effectively implement corporate venturing into your organization Hisrich uses illustrative examples from his experience consulting for such global companies as 3M Alcoa Westinghouse Citi and many others Through informative well researched case studies he demonstrates how his concepts help companies prosper over the long run gain market share and stay on the cutting edge of their potential If your employees aren't innovating your company is losing its competitive edge Use Corporate Entrepreneurship to give your mavericks what they need to keep your company on top all over the world *Technology Entrepreneurship* Thomas N. Duening, Robert A. Hisrich, Michael A.

Lechter, 2009-10-21 Recognizing the unique needs of the technology startup Duening focuses on intellectual property development funding and marketing selling more than other texts in this market Extensive use of technology examples case studies and assignments keeps the book relevant and motivating for engineering students Rich in case studies examples and in chapter elements that focus on the challenges of launching and operating a technology venture In depth examination of intellectual property development valuation deal structuring and equity preservation issues of most relevance to technology start ups Extensive discussion of technology management and continuous innovation as a competitive advantage Addresses the issue of leading managing motivating and compensating technical workers More time on the fundamentals of marketing and selling as these are elements of entrepreneurship commonly most neglected by engineers and scientists **Technology**

Entrepreneurship Thomas N. Duening, Robert A. Hisrich, Michael A. Lechter, 2014-08-12 The focus of this book is on technology ventures how they start operate and sometimes exit profitably In short it covers all the elements required to launch a successful technology company including discussion of cutting edge trends such as entrepreneurial method and lean startup emphasis on the ideation process and development of an effective business plan coverage of product and market development intellectual property structuring your venture raising capital sales and marketing people management and even strategies for exiting your venture This is not another armchair book about entrepreneurship It's a working guide for

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Loose-Leaf for Entrepreneurship Michael P Peters, Dean A. Shepherd, Robert D Hisrich, 2019-01-08 Entrepreneurship by Robert Hisrich Michael Peters and Dean Shepherd has been designed to clearly instruct students on the process of formulating planning and implementing a new venture Students are exposed to detailed descriptions of how to embark on a new venture in a logical manner Comprehensive cases at the end of the text have been hand picked by the authors to go hand in hand with chapter concepts helping to reinforce key topics The superb author team of Hisrich Peters and Shepherd draw from their distinct backgrounds to create a book that addresses the dynamics of todays entrepreneurial challenges From Bob Hisrichs expertise in global entrepreneurship to Mike Peters background as a both a real life entrepreneur and academic to Dean Shepherds current research on cognition and entrepreneurial mindset this book balances the crucial line between modern theory and practice Includes Connect A highly reliable easy to use homework and learning management solution that embeds learning science and award winning adaptive tools to improve student results

Entrepreneurship, Intrapreneurship, and Venture Capital Robert D. Hisrich, 1986

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Entrepreneurship Robert D. Hisrich, Michael P. Peters, 1995-12-01

Managing Innovation and Entrepreneurship Robert D. Hisrich, Claudine Kearney, 2013-06-25 The first book to look at innovation entrepreneurship from an international perspective this new text provides a step by step process for managing innovation and entrepreneurship in an organization in both turbulent and stable economic times Authors Robert D Hisrich and Claudine Kearney demonstrate how to manage innovation on a day to day basis using a wide range of real world scenarios theories principles best practices case studies and modern examples The book provides detailed coverage of each aspect of the

process of innovation required to achieve success including what it takes to build an innovative and entrepreneurial organization how to develop innovation and entrepreneurship in both individuals and teams how to manage and operationalize innovation and entrepreneurship how to develop a global business plan and more **Advanced**

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qualified scholar to tackle the difficult subject of governmentpreneurship than Bob Hisrich His vast experience in and knowledge of entrepreneurship has enabled a thorough application of entrepreneurial principles to government organizations This book should be recommended reading for everyone in government at every level We can only hope that a new era of governmentpreneurship is launched with this useful and practical guide Thomas N Duenig University of Colorado US Challenging the traditional view that entrepreneurship is exclusively a private sector concern Governmentpreneurship presents a compelling argument for increased focus on entrepreneurship in public sector organizations The only book to date to focus specifically on government entrepreneurship this innovative volume combines Robert D Hisrich's vast theoretical knowledge with the practical experience of Amr Al Dabbagh who applied entrepreneurship in the Saudi public sector with excellent results Featuring forewords by former US President Bill Clinton and former Malaysian Prime Minister Dr Mahathir Mohamad as well as four case studies that demonstrate the effectiveness of government entrepreneurship in action this fascinating book breaks new ground in a rapidly growing field In a time when government funds are being reduced and its services increasingly questioned fostering an entrepreneurial spirit within the government becomes a vital concern Although there is no ideal model for achieving government entrepreneurship this volume outlines a number of innovative strategies designed to help public sector managers undertake their public mission while developing an entrepreneurial culture within their organization The authors offer thorough and indispensable advice covering every aspect of government entrepreneurship from framework to policy to funding and beyond Finally the book concludes with four case studies that explore successful government entrepreneurial undertakings in Ireland Singapore Saudi Arabia and Switzerland Government officials and other leaders in the public sector will find this book an indispensable guide to establishing an entrepreneurial focus in their organizations Professors and students working in entrepreneurship public sector management and other business related fields will also have much to admire in this innovative addition to the literature Small Business Solutions Robert D. Hisrich, 2004-01-22 Proven tools for solving today's most persistent entrepreneurial headaches and keeping the focus on business growth Operating a small business presents entrepreneurs with a continuing series of problems that need to be solved and usually the smaller the business the bigger the problems Small Business Solutions focuses on 13 crises that crop

up again and again in most small businesses and details how entrepreneurs have identified and successfully solved them As a longtime consultant to start up businesses Robert Hisrich has seen these solutions work in scores of small businesses both in the United States and abroad He divides Small Business Solutions into three categories marketing finance and overall management and provides market proven solutions to problem areas in each Sales Marketing Turning sales into profits focusing a business Finance Raising capital monitoring and managing cash flow valuing a business Management Choosing the right partner changing style as a business grows and more

Marketing for Entrepreneurs and SMEs Maja Konečnik Ruzzier, Mitja Ruzzier, Robert D. Hisrich, 2013-11-29 In recent years entrepreneurs and SMEs have been forced to adapt to a rapidly changing increasingly globalized world an evolution that has had a profound impact on marketing strategies This timely volume identifies the many new opportunities available to entrepreneurs and SMEs in the global marketplace and offers tactical and strategic marketing approaches to help them succeed in the modern business world

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